

# RISK MANAGEMENT FOR THE YEAR ENDED 31 DECEMBER 2018

RISK MANAGEMENT



For the year ended 31 December 2018

#### 1. INRODUCTION AND OVERVIEW

In June 2014, Central Bank of Kuwait (CBK) issued directives on the adoption of the Capital Adequacy Standards (Basel III) under the Basel Committee framework applicable to licensed Islamic banks in Kuwait, effectively replacing and superseding the earlier requirements under the circular issued in 2009 Basel framework (Basel II). The reforms strengthen the quality of capital and introduced several buffer requirements in line with proposals made by the Basel Committee on Banking Supervision (BCBS). The CBK Basel framework consists of three Pillars. Pillar 1 provides a framework for measuring capital requirements for credit, operational and market risks under the "Standardised Approach", Pillar 2 pertains to the Supervisory Review Process and emphasises the importance of Internal Capital Adequacy Assessment Process (ICAAP) performed by banks. As such, and in compliance with the aforementioned instructions, Boubyan Bank K.S.C.P (the "Bank") has developed an ICAAP and Stress Testing framework along with its underlying models, policies and procedures. Boubyan Bank continually enhances its ICAAP and Stress Testing framework to maintain its capital commensurate with the overall risks to which the Bank is exposed. Pillar 3 aims to complement the above capital adequacy requirements under Pillar 1 and Pillar 2 by requiring banks to provide a consistent and understandable disclosure framework which facilitates comparison, thus enhancing the safety and soundness of the banking sector in Kuwait.

#### 2. REGULATORY SCOPE OF CONSOLIDATION

The core activities of the Bank and its subsidiaries (collectively the "Group") are retail, corporate, insurance, investment banking, and asset management, in accordance with Codes of the Islamic Sharia'a, as approved by the Bank's Sharia'a Supervisory Board. For further details on the Group's activities, please refer to note 29 of the Group's consolidated financial statements.

The consolidated financial statements and capital adequacy regulatory reports of the Group have been prepared and consolidated on a consistent basis, unless otherwise disclosed. For additional information on the basis of preparation and basis of consolidation please refer to notes 2 and 3.1 of the Group's consolidated financial statements for the year ended 31 December 2018.

The principal subsidiaries of the Group are presented in the note 15 of the Group's consolidated financial statements.

All subsidiaries have been fully consolidated under the regulatory scope of consolidation for regulatory capital calculations.

Significant investments in banking, financial and insurance entities that are outside the scope of regulatory consolidation are required to be subject to the threshold treatment prescribed under the CBK Basel III rules and are risk-weighted and/or capital deducted.

- All the significant investments in banking and financial entities classified as associates under Note 16 of the Group's consolidated financial statements have been subject to the threshold treatment and risk-weighted as prescribed.
- Other significant investments in banking and financial entities classified as equities have been subject to the threshold treatment and risk-weighted as prescribed.

Other 'minority' investments in banking, financial and insurance entities classified as equities have been subject to the prescribed threshold treatment and risk-weighted as required.



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#### 3. CAPITAL STRUCTURE

The Group's regulatory capital comprises:

- a) Common Equity Tier 1 (CET1) Capital which is considered as the core measure of the Group's financial strength and includes share capital, share premium, eligible reserves and retained earnings net of regulatory adjustments,
- b) Additional Tier 1 (AT1) Capital which consists of perpetual tier 1 Sukuk and eligible portion of non-controlling interests, and,
- c) Tier 2 (T2) capital which consists of the allowed portions of general provisions and eligible portion of non-controlling interests.

The Bank's share capital as at 31 December 2018 comprised 2,388,471,603 issued and fully-paid up equity shares.

The regulatory capital for the Group is detailed below:

Table 1	2018	2017
Table 1	KD'000's	KD'000's
Regulatory Capital		
Common Equity Tier 1 Capital	385,348	343,410
Additional Tier 1 Capital	75,658	75,531
Tier 1 Capital	461,006	418,941
Tier 2 Capital	30,871	25,520
Total Regulatory Capital	491,877	444,461

#### 4. CAPITAL ADEQUACY RATIOS

The Group ensures adherence to CBK's requirements by monitoring its capital adequacy. The Group's capital forecasting process ensures pro-active actions and plans are in place to ensure that a sufficient capital buffer above minimum levels is in place at all times. This process takes into consideration regulatory capital requirements, stress-testing and the Bank's business plans.

The Minimum Capital Requirements (MCR) and The Capital Adequacy Ratios' (CAR) for the Group under the various levels of regulatory capital expressed as a percentage of risk-weighted assets are detailed below:

	20	18	2017	
Table 2	MCR*	CAR	MCR*	CAR
Common Equity Tier 1 capital adequacy ratio	10.00%	14.25%	10.00%	14.99%
Tier 1 capital adequacy ratio	11.50%	17.05%	11.50%	18.29%
Total Regulatory capital adequacy ratio	13.50%	18.19%	13.50%	19.41%

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The countercyclical capital buffer has not been required for the year ended 31 December 2018 in the MCR.

<sup>\*</sup> includes a 2.5% capital conservation buffer and 0.5% D-SIB buffer which are to be met through CET1 capital.



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### PROFILE OF RISK-WEIGHTED ASSETS AND CAPITAL CHARGE

The Group's risk-weighted capital requirements for credit, market and operational risks are shown below.

#### 5.1 Credit risk

The Minimum Capital requirement (MCR) in respect of credit risk as at 31 December 2018 was KD 317,692 thousand, (31 December 2017: KD 271,697 thousand) as detailed below:

		2018		2017			
	Gross	Risk	Minimum	Gross	Risk		
	credit	weighted	capital	credit	weighted	Capital	
	exposure	assets	requirement	exposure	assets	charge	
Table 3	KD'000's	KD'000's	KD'000's	KD'000's	KD'000's	KD'000's	
Cash	33,539	-	-	29,524	-	-	
Claims on sovereigns	392,322	399	52	366,938	1,284	173	
Claims on international organisations	100,877	-	-	72,467	-	=	
Claims on public sector Entities	115,826	1,443	188	93,196	606	82	
Claims on MDBs	13,209	-	-	13,339	-	-	
Claims on banks	262,058	45,525	5,918	349,612	46,772	6,314	
Claims on corporates	1,245,104	670,593	87,177	1,098,932	517,003	69,795	
Regulatory retail exposure	1,449,129	894,591	116,297	1,294,826	764,533	103,212	
Past due exposure	9,940	3,039	395	15,374	6,767	914	
Investments in real estate	24,036	48,072	6,249	53,572	107,144	14,464	
Investments and financing to customers	656,438	562,267	73,095	551,719	379,200	51,192	
Sukuk exposures	69,396	25,062	3,258	35,494	25,452	3,436	
Other exposures*	193,128	192,791	25,063	168,391	163,815	22,115	
	4,565,002	2,443,782	317,692	4,143,384	2,012,576	271,697	

<sup>\*&</sup>quot;Other exposures" above includes a threshold deduction of KD 38,654 thousand (31 December 2017: KD 34,357 thousand) and an amount of KD 22.145 thousand (31 December 2017: KD 27,060 thousand) representing the amount of general provision in excess of a maximum of 1.25% of Credit Risk-Weighted Assets, which is allowed in arriving at Tier 2 Capital.

#### 5.2 Market risk:

The total Minimum Capital requirement (MCR) in respect of market risk was KD 3,913 thousand arising only from foreign exchange risk, (31 December 2017: KD 10,459 thousand).

#### **Operational Risk:**

The Minimum Capital requirement (MCR) in respect of operational risk was KD 29,948 thousand, (31 December 2017: KD 27,019 thousand). This Minimum Capital requirement (MCR) was computed using the Basic Indicator Approach by multiplying the three-year average gross income by a pre-defined beta factor.

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#### 6. RISK MANAGEMENT

The Bank's business operations require identification, measurement, aggregation and effective management of risks and efficient allocation of capital to derive an optimal risk/return ratio. The Bank manages its risks in a structured, systematic and transparent manner through a risk policy which embeds comprehensive risk management into the organisational structure, risk measurement and monitoring processes. The Bank's Risk Management function is independent of business units; it reports directly to the Risk and Compliance Committee of the Board and takes a holistic and objective approach to assist the Board and Executive Management in managing the Bank's risks.

During 2009 the Bank augmented its overall framework for governance and capital planning and management by undertaking an Internal Capital Adequacy Assessment Process (ICAAP), which includes "scenario testing" at periodic, regular intervals. Amongst the key objectives of the ICAAP is to quantify potential risks that the Bank faces and are not covered under Pillar I.

The Bank has updated its ICAAP assessment to reflect the growth and complexity of its Business Model and changes to its risk infrastructure.

In line with the guidelines from the Basel Committee and Central Bank of Kuwait, key principles of the Bank's ICAAP include:

- Responsibilities of the Board and Senior Management.
- Sound Capital Management.
- Comprehensive assessment of Pillar II risks, e.g., Credit (sector and name concentration), Profit Rate Risk, Liquidity, Legal, Reputational and Strategic Risks, Residual Market Risk, Residual Operational Risk and Sharia Risk
- Monitoring and reporting.
- Control and review of the process.

The key features of the Bank's comprehensive Risk Management Policy are:

- The Board of Directors provides overall risk management direction and oversight.
- The Bank's risk appetite is proposed by the Management Executive Committee and approved by the Board of Directors.
- Risk management is embedded in the Bank as an intrinsic process and is a core competency of all its employees.
- The Bank manages its credit, market, operational and liquidity risks in a co-ordinated manner within the organisation.
- The Bank's Internal Audit function reports to the Board Audit Committee and provides independent validation of the business units' compliance with risk policies and procedures and the adequacy and effectiveness of the Risk Management Framework on a bank-wide basis.

The risk management function assists Executive Management in controlling and actively managing the Bank's overall risks. The function also ensures that:

- The Bank's overall business strategy is consistent with its risk appetite approved by the Board of Directors.
- Risk policies, procedures and methodologies are consistent with the Bank's risk appetite.
- Appropriate risk management architecture and systems are developed and implemented.
- Risks and limits of the portfolio are monitored throughout the Bank.

The Bank regularly assesses the adequacy and effectiveness of its Risk Management Framework in the light of the changing risk environment.

#### 6.1 Scope and nature of risk reporting tools

The comprehensive Risk Management Framework enables the Bank to identify, assess, limit and monitor risks using a comprehensive range of quantitative and qualitative tools. Some of these tools are common to a number of risk categories, while others are tailored to the particular features of specific risk categories and enable generation of information such as:

- Credit risk in corporate and consumer financing and other asset exposures, such as collateral coverage ratio, limit utilisation, past-due alerts, etc.
- Quantification of the susceptibility of the market value of single positions or portfolios to changes in market parameters (commonly referred to as sensitivity analysis).
- Quantification of exposure to losses due to extreme movements in market prices or rates.

The Bank regularly assesses the adequacy and effectiveness of its reporting tools and metrics in light of the changing risk environment.

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#### 6. RISK MANAGEMENT (CONTINUED)

#### 6.2 Risk management processes

Through the comprehensive Risk Management Framework, transactions and outstanding risk exposures are quantified and compared against authorised limits, whereas non-quantifiable risks are monitored against policy guidelines and key risk and control indicators. Any discrepancies, excesses or deviations are escalated to management for appropriate action.

The key risks assumed by the Bank in its daily operations are outlined below:

#### 6.2.1 Credit risk

Credit risk is defined as the likelihood that a customer or counterparty is unable to meet the contracted financial obligations resulting in a default situation and/or financial loss. These risks arise in the Group's normal course of business

#### 6.2.2 Credit risk management strategy

The approach to credit risk is based on the foundation to preserve the independence and integrity of the credit risk assessment, management and reporting processes, combined with clear policies, limits and approval structures which guide the day-to-day initiation and management of the Bank's credit risk exposure. This approach comprises credit limits which are established for all customers after a careful assessment of their credit worthiness.

Standing procedures, outlined in the Bank's Credit Policies and Manuals, require that all credit proposals be subjected to detailed screening pending submission to the appropriate credit committee. Whenever necessary, credit facilities are secured by acceptable forms of collateral to mitigate the related credit risks. The Board of Directors defines the Bank's credit risk management strategy and approves credit risk policies to ensure alignment of the Bank's exposure with its Risk Appetite.

#### 6.2.3 Credit risk management structure and governance

Senior management implements the Board of Directors' credit risk strategy and develops policies and procedures for identifying, assessing, monitoring and controlling credit risk.

The Bank's Credit Committee, chaired by the Bank's CEO and comprising senior executives from the business divisions, meets regularly and reviews the Bank's financing portfolios and advises the Board appropriately.

In compliance with CBK regulations, financing to individual Board Members and related parties is fully secured and monitored by the Board Executive Committee. Such transactions are made on substantially the same terms, including profit rates and collateral, as those prevailing at the time for comparable transactions with unrelated parties. All such facilities are approved by the Board of Directors in line with the relative authorities from the Shareholders' General Assembly.

Country limits are determined based on the outlook of economic and political factors, along with the review of reports by rating agencies on the country (where available) and application of local business and market knowledge. Country limit exposures are subject to periodic approval by the Board of Directors or the Board Executive Committee.

#### 6.2.4 Key features of corporate credit risk management

- Credit facilities are granted based on detailed credit risk assessments which consider the purpose of the facility and source of repayment, prevailing and potential macro-economic factors, industry trends and the customer's positioning within its industry peer.
- Internal credit-rating models are regularly reviewed by the Bank risk management function in co-ordination with line management and the Management Credit Committee and continually enhanced in line with industry credit risk management "best practices".
- All new proposals and / or material changes to existing credit facilities are reviewed and approved by either the Board Executive Committee or the Management Credit Committee.
- The credit facility administration process is undertaken by a segregated function to ensure proper execution of all
  credit approvals and maintenance of documentation, and proactive control over maturities, expiry of limits,
  collateral valuation and contractual covenants.

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#### 6. RISK MANAGEMENT (CONTINUED)

#### 6.2 Risk management processes (continued)

#### 6.2.5 Key features of consumer credit risk management

- Oversight of consumer finance risk is undertaken by an independent unit directly within Bank Risk Management. Within this framework, limits and approval authorities are exercised by Consumer Banking officers with defined approval authorities.
- Consumer credit risk management functional areas are aligned with key concepts of risk management, namely, governance, control, measurement and reporting.
- Consumer credit risk is managed with three lines of defence. As the first line of defence, Consumer Banking (i.e., underwriting) is responsible for adherence to CBK regulations and guidelines, the credit policies, controls and processes. As second line of defence, the consumer credit risk management team, working independently of the business unit, assesses and ensures implementation of credit risk management discipline & policies. The third line of defence, the Internal Audit function, independently tests, verifies and evaluates controls for effective credit risk management and implementation of policies & procedures.
- All significant financing policies and amendments to policies are reviewed annually by the Management Executive Committee and approved by the Board.
- The Consumer Financing risk assessment for applicants uses risk "scorecard" customer-centric methodologies which incorporate CBK regulatory guidelines and Bank policies related to consumer financing facilities, such as debt-to-income ratio, minimum qualifying income and limits on advances by product type. Additional inputs utilised include applicant characteristics obtained from financing bureaus, particularly Kuwait Credit Bureau statistics, to assist in assessing an applicant's ability to repay and the probability of default. This model is reviewed and refined continually.

#### 6.2.6 Bank's credit risk monitoring

The Bank's exposures are continuously monitored through a system of triggers and early-warning signals aimed at detecting adverse symptoms which could result in deterioration of credit risk quality. The triggers and early-warning systems are supplemented by facility utilisation and collateral valuation monitoring together with a review of upcoming credit facility expiration and market intelligence to enable timely corrective action by management. The results of the monitoring process are reflected in the internal rating process.

Credit risk is monitored on an ongoing basis with formal monthly and quarterly reporting to ensure senior management awareness of shifts in credit quality and portfolio performance along with changing external factors such as economic and business cycles.

Consumer credit risk reporting also includes a "dashboard" for consumer financing, classification and delinquency monitoring.

A specialised and focused team on recovery and collections handles the management and collection of problem financing facilities.

#### 6.2.7 Bank's credit risk mitigation strategy

Portfolio diversification is the cornerstone of the Bank's credit risk mitigation strategy which is implemented through customer, industry and geographical limit structures.

To ensure diversification at the portfolio level, interrelated companies with the same management or ownership structure are classified and treated as one entity. The Risk Appetite requires that the Bank limits its financing concentration per entity to specific percentage of the Bank's regulatory capital.

Credit risk mitigates such as collateral and guarantees are effective mitigating factors within the Bank's portfolio and collateral quality is continuously monitored and assessed. Risk transfer in the form of syndications and risk participation arrangements with other banks are used to manage the Bank's exposures.



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#### 6. RISK MANAGEMENT (CONTINUED)

#### 6.2 Risk management processes (Continued)

#### **6.2.8** Management of credit collateral and valuation

The main types of collateral accepted by the Bank include:

- 1. Cash collateral
- 2. Equity shares
- 3. Bank guarantees
- 4. Real estates
- 5. Sovereign debt instruments
- 6. Bank debt instruments
- 7. Collective investment schemes

In accordance with the Bank's credit policies, banks and creditworthy companies and individuals with high net worth are accepted as guarantor counterparties, subject to credit risk assessment. Furthermore, in accordance with the CBK Basel framework, cash collateral, quoted shares, real estates, debt instruments of sovereigns and banks and collective investment schemes are recognised as risk mitigation for capital adequacy purposes.

The custody and daily "mark to market" (revaluation) of financial collateral, inclusive of shares, are performed independent of the business units. Real estate collateral is valued on an annual basis.

The Group's credit exposures were covered by the following eligible financial collateral:

	20	018	2017		
		Eligible		Eligible	
	Gross credit	Credit Risk	Gross credit	Credit Risk	
	exposure	Mitigation	exposure	Mitigation	
Table 4	KD'000's	KD'000's	KD'000's	KD'000's	
Cash	33,539	-	29,524	-	
Claims on sovereigns	392,322	-	366,938	-	
Claims on international organisations	100,877	-	72,467	-	
Claims on public sector Entities	115,826	-	93,196	-	
Claims on MDBs	13,209	-	13,339	-	
Claims on banks	262,058	-	349,612	-	
Claims on corporates	1,245,104	231,429	1,098,932	302,263	
Regulatory retail exposure	1,449,129	-	1,294,826	-	
Past due exposure	9,940	1,608	15,374	2,074	
Investments in real estate	24,036	-	53,572	-	
Investments and financing to customers	656,438	49,235	551,719	123,572	
Sukuk exposures	69,396	-	35,494	-	
Other exposures	193,128	-	168,391	-	
	4,565,002	282,272	4,143,384	427,909	

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#### 6. RISK MANAGEMENT (CONTINUED)

#### 6.2 Risk management processes (continued)

#### 6.2.9 Gross, average and net credit exposures

The Group's gross credit exposures, average credit exposures and net credit exposures, the former adjusted for credit risk mitigation factors, respectively, are detailed below:

		2018			2017	
			Funded			Funded
			through			through
	Gross		investments	Gross		investments
	credit	Self-funded	accounts	credit	Self-funded	accounts
	exposure	exposure	exposure	exposure	exposure	exposure
Table 5	KD'000's	KD'000's	KD'000's	KD'000's	KD'000's	KD'000's
Cash	33,539	7,870	25,669	29,524	5,341	24,183
Claims on sovereigns	392,322	92,062	300,260	366,938	106,561	260,377
Claims on international organisations	100,877	23,672	77,205	72,467	72,467	-
Claims on public sector Entities	115,826	27,180	88,646	93,196	19,341	73,855
Claims on MDBs	13,209	3,100	10,109	13,339	13,339	-
Claims on banks	262,058	76,412	185,646	349,612	74,947	274,665
Claims on corporates	1,245,104	409,883	835,221	1,098,932	300,012	798,920
Regulatory retail exposure	1,449,129	340,052	1,109,077	1,294,826	234,240	1,060,586
Past due exposure	9,940	2,332	7,608	15,374	2,781	12,593
Investments in real estate	24,036	24,036	-	53,572	53,572	-
Investments and financing to customers	656,438	154,040	502,398	551,719	99,809	451,910
Sukuk exposures	69,396	16,284	53,112	35,494	35,494	-
Other exposures	193,128	120,781	72,347	168,391	110,288	58,103
	4,565,002	1,297,704	3,267,298	4,143,384	1,128,192	3,015,192
		2018			2017	

		2018			2017	
			Funded			Funded
			through			through
	Average		investments	Average	Self-	investments
	credit	Self-funded	accounts	credit	funded	accounts
	exposure *	exposure	exposure	exposure	exposure	exposure
Table 6	KD'000's	KD'000's	KD'000's	KD'000's	KD'000's	KD'000's
Cash	32,344	6,884	25,460	29,623	5,798	23,825
Claims on sovereigns	388,385	126,198	262,187	347,330	104,582	242,748
Claims on international organisations	88,218	68,917	19,301	47,345	47,345	-
Claims on public sector Entities	111,254	28,872	82,382	97,469	19,690	77,779
Claims on MDBs	13,118	10,591	2,527	14,546	14,546	-
Claims on banks	291,219	74,165	217,054	333,601	73,973	259,628
Claims on corporates	1,205,522	367,540	837,982	1,123,684	323,294	800,390
Regulatory retail exposure	1,385,760	294,477	1,091,283	1,227,083	239,971	987,112
Past due exposure	11,674	2,484	9,190	10,290	1,990	8,300
Investments in real estate	27,776	27,776	-	39,632	39,632	-
Investments and financing to customers	635,745	134,905	500,840	511,674	99,965	411,709
Sukuk exposures	65,376	52,098	13,278	41,187	41,187	-
Other exposures	184,304	118,808	65,496	144,229	99,199	45,030
	4,440,695	1,313,715	3,126,980	3,967,693	1,111,172	2,856,521

<sup>\*</sup> Based on quarterly average balances



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#### 6. RISK MANAGEMENT (CONTINUED)

#### 6.2 Risk management processes (continued)

#### 6.2.9 Gross, average and net credit exposures (continued)

		2018				
			Funded			Funded
			through			through
			investments			investment
	Net credit	Self-funded	accounts	Net credit	Self-funded	s accounts
	exposure	exposure	exposure	exposure	exposure	exposure
Table 7	KD'000's	KD'000's	KD'000's	KD'000's	KD'000's	KD'000's
Cash	33,539	7,870	25,669	29,524	5,341	24,183
Claims on sovereigns	392,322	92,062	300,260	366,938	106,561	260,377
Claims on international organisations	100,877	23,672	77,205	72,467	72,467	-
Claims on public sector Entities	115,826	27,180	88,646	93,196	19,341	73,855
Claims on MDBs	13,209	3,100	10,109	13,339	13,339	-
Claims on banks	262,058	76,412	185,646	349,612	74,947	274,665
Claims on corporates	1,013,675	346,485	667,190	796,669	237,338	559,331
Regulatory retail exposure	1,449,129	340,052	1,109,077	1,294,826	234,240	1,060,586
Past due exposure	8,332	1,955	6,377	13,299	2,406	10,893
Investments in real estate	24,036	24,036	-	53,572	53,572	-
Investments and financing to customers	607,203	142,486	464,717	428,147	77,454	350,693
Sukuk exposures	69,396	16,284	53,112	35,494	35,494	-
Other exposures	193,128	120,781	72,347	168,391	110,288	58,103
	4,282,730	1,222,375	3,060,355	3,715,474	1,042,788	2,672,686

As at 31 December 2018, **19.20%** of the Group's net credit risk exposure was rated by accredited External Credit Assessment Institutions (ECAIs), (31 December 2017: **21.80**%) as detailed below:

		2018			2017			
	Net credit	Rated	Unrated	Net credit	Rated	Unrated		
	exposure	exposure	exposure	exposure	exposure	exposure		
Table 8	KD'000's	KD'000's	KD'000's	KD'000's	KD'000's	KD'000's		
Cash	33,539	-	33,539	29,524	-	29,524		
Claims on sovereigns	392,322	392,322	-	366,938	366,938	-		
Claims on international organisations	100,877	100,877	-	72,467	72,467	-		
Claims on public sector Entities	115,826	9,672	106,154	93,196	3,029	90,167		
Claims on MDBs	13,209	-	13,209	13,339	-	13,339		
Claims on banks	262,058	249,952	12,106	349,612	330,780	18,832		
Claims on corporates	1,013,675	-	1,013,675	796,669	-	796,669		
Regulatory retail exposure	1,449,129	-	1,449,129	1,294,826	-	1,294,826		
Past due exposure	8,332	-	8,332	13,299	-	13,299		
Investments in real estate	24,036	-	24,036	53,572	-	53,572		
Investments and financing to customers	607,203	-	607,203	428,147	-	428,147		
Sukuk exposures	69,396	69,396	-	35,494	35,494	-		
Other exposures	193,128	-	193,128	168,391	-	168,391		
	4,282,730	822,219	3,460,511	3,715,474	808,708	2,906,766		

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#### 6. RISK MANAGEMENT (CONTINUED)

#### 6.2 Risk management processes (continued)

#### 6.2.9 Gross, average and net credit exposures (continued)

The Group uses external ratings (where available) from Fitch, S&P and Moody's to supplement internal ratings during the process of determining credit limits. Unrated public issue instruments are risk-weighted at 100% for capital adequacy purposes.

The geographical distribution of the gross credit exposure before taking into consideration credit enhancements is as detailed below:

#### **31 December 2018**

	Middle East	North America	Europe	Asia and Other	Total
Table 9	KD'000's	KD'000's	KD'000's	KD'000's	KD'000's
Cash	33,539	-		-	33,539
Claims on sovereigns	384,193	-	4,309	3,820	392,322
Claims on international organisations	-	-	-	100,877	100,877
Claims on public sector Entities	115,322	-	-	504	115,826
Claims on MDBs	13,209	-	-	-	13,209
Claims on banks	234,705	4,007	19,283	4,063	262,058
Claims on corporates	1,245,104	-	-	-	1,245,104
Regulatory retail exposure	1,449,129	-	-	-	1,449,129
Past due exposure	9,727	-	-	213	9,940
Investments in real estate	18,554	-	5,482	-	24,036
Investments and financing to	656,438	-	-	-	656,438
customers Sukuk exposures	66,887		303	2,206	69,396
Other exposures	158,561	-	19,459	15,108	193,128
Onici exposures	4,385,368	4,007	48,836	126,791	4,565,002
	7,303,300	4,007	70,030	120,791	7,505,002

#### **31 December 2017**

	Middle	North		Asia and	
	East	America	Europe	Other	Total
Table 9	KD'000's	KD'000's	KD'000's	KD'000's	KD'000's
Cash	29,524	-	-	-	29,524
Claims on sovereigns	359,026	-	4,588	3,324	366,938
Claims on international organisations	-	-	-	72,467	72,467
Claims on public sector Entities	93,196	-	-	-	93,196
Claims on MDBs	13,339	-	-	-	13,339
Claims on banks	310,542	4,521	30,498	4,051	349,612
Claims on corporates	1,097,141	-	1,791	-	1,098,932
Regulatory retail exposure	1,294,826	-	-	-	1,294,826
Past due exposure	14,692	-	-	682	15,374
Investments in real estate	48,876	-	4,696	-	53,572
Investments and financing to customers	551,719	-	-	-	551,719
Sukuk exposures	35,494	-	-	-	35,494
Other exposures	168,391	-	-	-	168,391
	4,016,766	4,521	41,573	80,524	4,143,384



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#### 6. RISK MANAGEMENT (CONTINUED)

#### 6.2 Risk management processes (continued)

#### **6.2.9** Gross, average and net credit exposures (continued)

The Group's gross credit exposure by residual contractual maturity is as detailed below:

#### **31 December 2018**

	Up to 3	3 – 6	6 - 12	Over 1	
	months	months	months	year	Total
Table 10	KD'000's	KD'000's	KD'000's	KD'000's	KD'000's
Cash	33,539	-	-	-	33,539
Claims on sovereigns	151,727	98,075	44,049	98,471	392,322
Claims on international organisations	100,877	-	-	-	100,877
Claims on public sector Entities	90,128	16,026	-	9,672	115,826
Claims on MDBs	-	-	-	13,209	13,209
Claims on banks	256,869	4,305	47	837	262,058
Claims on corporates	608,308	229,090	217,782	189,924	1,245,104
Regulatory retail exposure	12,405	2,693	13,547	1,420,484	1,449,129
Past due exposure	9,940	-	-	-	9,940
Investments in real estate	-	-	-	24,036	24,036
Investments and financing to customers	560,969	70,996	24,473	-	656,438
Sukuk exposures	-	-	-	69,396	69,396
Other exposures	14,606	<u> </u>	9,476	169,046	193,128
	1,839,368	421,185	309,374	1,995,075	4,565,002

#### **31 December 2017**

	Up to 3	3 - 6	6 - 12	Over 1	
	months	months	months	year	Total
Table 10	KD'000's	KD'000's	KD'000's	KD'000's	KD'000's
Cash	29,524	-	-	-	29,524
Claims on sovereigns	145,849	105,474	30,451	85,164	366,938
Claims on international organisations	72,467	-	-	-	72,467
Claims on public sector Entities	90,167	-	-	3,029	93,196
Claims on MDBs	-	-	-	13,339	13,339
Claims on banks	340,911	5,828	2,677	196	349,612
Claims on corporates	593,787	193,005	136,418	175,722	1,098,932
Regulatory retail exposure	14,224	2,394	10,714	1,267,494	1,294,826
Past due exposure	15,374	-	-	-	15,374
Investments in real estate	-	-	-	53,572	53,572
Investments and financing to customers	466,620	68,390	16,709	-	551,719
Sukuk exposures	605	-	4,565	30,324	35,494
Other exposures	9,176		7,403	151,812	168,391
	1,778,704	375,091	208,937	1,780,652	4,143,384

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#### 6. RISK MANAGEMENT (CONTINUED)

#### 6.2 Risk management processes (continued)

#### 6.2.10 "Past-due" and impairment provisions

Credit facilities are classified as "past-due" when a payment has not been received on its contractual payment date, or if the facility is in excess of pre-approved limits.

A credit facility is considered as "past-due and impaired" if the profit or a principal instalment is past due for more than 90 days and if the carrying amount of the facility is greater than its estimated recoverable value.

"Past due" and "Past-due and impaired" facilities are managed and monitored as "irregular facilities" and are classified into the following four categories which are then used to guide the provisioning process:

Category	Criteria
Watchlist	Irregular for a period up to 90 days (inclusive)
Substandard	Irregular for a period between 91 and 180 days (inclusive)
Doubtful	Irregular for a period between 181 days and 365 days (inclusive)
Bad	Irregular for a period exceeding 365 days

The Group may also include a credit facility in one of the above categories based on management's judgement of a customer's financial and/or non-financial circumstances.

The Group's impaired finance portfolio as at 31 December 2018 was **KD 28,308 thousand** against which a specific provision of **KD 18,325 thousand** has been made, (31 December 2017: KD 23,542 thousand and KD 7,715 thousand), as detailed below:

		2018			2017	
	Impaired	Related		Impaired	Related	_
	finance	specific		finance	specific	
	facilities	provision	Net balance	facilities	provision	Net balance
Table 11	KD'000's	KD'000's	KD'000's	KD'000's	KD'000's	KD'000's
Claims on corporates	13,180	8,120	5,060	14,133	1,096	13,037
Regulatory retail exposure	15,128	10,205	4,923	9,409	6,619	2,790
	28,308	18,325	9,983	23,542	7,715	15,827

The geographical distribution of "past-due and impaired "financing and the related specific provision are as follows:

	2018			2017		
	Middle		_	Middle		
	East	Asia	Total	East	Asia	Total
Table 12	KD'000's	KD'000's	KD'000's	KD'000's	KD'000's	KD'000's
Past due and impaired						
financing	27,793	515	28,308	23,030	512	23,542
Related specific provision	17,810	515	18,325	7,673	42	7,715

In accordance with CBK regulations, a minimum general provision of 1% for cash facilities and 0.5% for non-cash facilities is made on all applicable credit facilities (net of certain restricted categories of collateral) which are not subject to specific provisioning.

The adequacy of provisions are regularly evaluated and monitored by the Provisions Committee.

The Bank's total provision as at 31 December 2018 was **KD 71,217 thousand** inclusive of a general provision of **KD 52,892 thousands**, (31 December 2017: KD 60,271 thousand and KD 52,556 thousand), as detailed below:

	2018	2017
Table 13	KD'000's	KD'000's
Claim on corporates	39,029	39,408
Regulatory retail exposure	13,863	13,148
	52,892	52,556

The total general provision above includes **KD 2,186 thousand** relating to "non-cash" facilities in accordance with CBK regulations, (31 December 2017: KD 1,970 thousand).



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#### 6. RISK MANAGEMENT (CONTINUED)

#### **6.2** Risk management processes (continued)

#### 6.2.10 "Past-due" and impairment provisions (continued)

The geographical distribution of the general provision on "cash" facilities is as follows:

Table 14	2018	2017
Table 14	KD'000's	KD'000's
Middle East and North Africa	50,706	50,568
Asia	<u>-</u>	18
	50,706	50,586

The analysis of specific and general provisions is further detailed in note 8 and 13 of the Group's consolidated financial statements.

#### 6.3 "Market" risk

"Market" risk is defined as the potential loss in value of financial instruments caused by adverse movements in market variables such as profit rates, foreign exchange rates and equity prices.

Market risk results from uncertainty in future earnings arising from changes in profit rates, exchange rates, market prices and volatilities. Speculative Market Risk is not undertaken by the Bank but market risk arises from financing and investment activities.

The strategy for controlling market risk includes:

- Stringent controls and limits.
- Strict segregation of "front", "middle" and "back" office duties.
- Regular independent reporting of positions.
- Regular independent review of all controls and limits.

#### 6.3.1 Market-Risk management framework

The Market-Risk Management framework governs the Bank's activities related to market risk. Market risk arising from banking book activities is the primary responsibility of the Bank's Asset and Liability Management Committee (ALCO) and managed within a structure of approved financing and position limits.

#### 6.4 Operational risk

Operational risk is defined as the risk of loss resulting from inadequate or failed internal processes, people and systems failure, or from external events. When controls fail to perform, it can lead to legal or regulatory implications, or financial or reputational loss

#### 6.4.1 Operation- risk management framework

The Bank monitors its operational risks through an Operational-Risk Management Framework which defines roles and responsibilities for managing and reporting operational risk. The key components of this framework are Risk Control Self Assessments, comprehensive documented policies, procedures and internal controls.

Through the framework, line management is able to identify, assess and decide in what form and scale it can accept, control and reduce operational risk, together with the form of risk-prevention measures which are necessary. Furthermore, it embeds a culture of transparency of information, escalation of key issues, and accountability for issue resolution. The Bank's Risk Management collates and reviews actual loss data arising from the Bank's day-to-day operations to continuously refine its control arrangements.

The operational-risk framework is supplemented by regular reviews from the Bank internal audit function. The Bank has a Business Continuity Plan together with a fully-equipped Disaster Recovery Centre which is tested periodically.

The Bank's business processes are closely monitored to identify, assess, control and prevent potentially illicit use of the Bank's services for laundering money and/or financing terrorism. The Bank's "anti-money laundering" and "combating terrorism-financing" initiatives are regularly reviewed to ensure full compliance with legal and regulatory requirements and international best practices.

#### 6.5 Liquidity risk

Liquidity risk is defined as the inability to generate sufficient financial resources to meet all obligations and commitments as they fall due, or having to access funds to meet payment obligations at an excessive cost. It is the policy of the Bank to maintain adequate liquidity at all times.

The Bank applies a prudent mix of liquidity controls which provide security of access to funds without undue exposure to increased costs of funds from the liquidation of assets, or aggressive bidding for deposits. Liquidity risk is monitored and evaluated daily to ensure that, over the short term and by major currency, the profile of projected future cash inflows is adequately matched to the maturity of liabilities.

#### RISK MANAGEMENT

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#### 6. RISK MANAGEMENT (CONTINUED)

#### 6.6 Reputation and fiduciary risk

Reputation risk is defined as the current and prospective impact on earnings and capital arising from negative public opinion which will affect the ability to establish new relationships or services or to continue servicing existing relationships.

Management of reputation risk is an inherent feature of the Group's corporate culture which is embedded as an integral part of the internal control systems. Besides identification and management of risks, the internal control system also incorporates as an ethos the maintenance of business practices of the highest quality towards its customers, shareholders, regulators, general public and fiduciary and non-fiduciary clients.

Through its policies and practices Boubyan ensures proper screening of clients' risk profiles and performance expectations is conducted prior to making investment products or services available to them. Furthermore, once a product or service is sold, appropriate risk and performance projections are clearly communicated, and funds placed under management are treated with due care and professionalism.

During the year, Assets under Management at the Group increased by **75%** to reach **KD 237,480 thousands** on 31 December 2018, (31 December 2017: increased by 6.7% to reach KD 135,689 thousands).

#### 7. COMPLIANCE WITH SHARI'A PRINCIPLES

Fatwa & Shari'a Supervisory Board of the Bank is responsible for monitoring the Bank's compliance with its issued fatwa and resolutions. The Shari'a Supervisory Board reviews and approves the contract and agreement forms after obtaining the necessary information to provide its opinion. Random samples of operations related to the Bank's transactions are reviewed through Shari'a supervision according to the annual Shari'a audit plan for all the departments and through the periodic reports provided by the Shari'a supervisory department about the audit processes, field visits, workflow and the validity of implementing the fatwa and resolutions issue by the Shari'a Supervisory Board. Accordingly, an annual report about the Bank's compliance with Shari'a fatwa and resolutions are issued according to those fatwa and resolutions and it is attached along with Bank's annual report and submitted to shareholders in the General Assembly. The external auditors have looked at the procedures adopted by the Shari'a Supervisory Board review all the Shari's committee minute of the meeting held during the year and regarding to this and based on CBK circular number (2/RBA/100/2003) issue the report describing the procedures that taken in place during the year to ensure that Bank compliance with Shari's rules and principles in addition, they disclosed in the report that Bank had comply with all Shari'a Supervisory Board rules and instructions.

According to the law no 46/2003 related to Zakat should be paid by listed companies, the Bank will pay **KD 577 thousands** for the year ended 31 December 2018, (31 December 2017: KD 502 thousands), and it is subject to auditing procedures by external consultant and approval by Ministry of Finance.

The violations related to compliance of Sharia's principles for the year ended 31 December 2018 is Nil, (31 December 2017: Nil).

The Shari's Supervisor Board's remuneration for the year ended 31 December 2018 is **KD 90 thousands**, (31 December 2017: KD 90 thousands).

#### 8. INVESTMENT ACCOUNTS

Investment accounts receive a proportion of profit based on an agreed profit-sharing ratio and bear a share of loss.

Investment accounts take the form of unrestricted Mudaraba or Wakala contracts and include savings accounts and fixed term deposit accounts.

#### **Saving Investment Accounts**

These are open-term deposits and the client is entitled to withdraw the balances of these accounts or portions thereof at any time. The profit sharing of saving investment accounts is calculated and distributed monthly and the rate of profits on the accounts balances were ranging between 0.1% and 1% based on the product and currency.

#### **Fixed-Term Deposit Investment Accounts**

These are fixed-term deposits based on the deposit contract executed between the Bank and the depositor. These deposits have a predetermined maturity date and renewed automatically for a similar period, unless the depositor notifies the Bank in writing of his/her desire not to renew the deposit. The profit sharing of fixed-term deposit investment accounts is calculated monthly and distributed on the month ended after the maturity date and the rate of profits on the accounts balances were ranging between 1% and 1.5% based on the product and currency.

Investment accounts are invested in pools of assets and receive a proportion share of net income from these assets after allocating it's proportion share of expenses. These assets are complying with the Codes of the Islamic Sharia'a, as approved by the Bank's Sharia'a Supervisory Board. The Bank does not maintain investment risk reserve or profit equalization reserve.

A weighting factor of 50% is applied on the credit risk-weighted exposures financed from investment accounts.



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#### 9. COMPOSITION OF CAPITAL

#### 9.1 Composition of Regulatory Capital

For regulatory purposes, the capital base is divided into:

- Common Equity Tier 1
- Tier 1 Capital
- Total Capital

Common Equity Tier 1 Capital comprises share capital, share premium, retained earnings, eligible reserves and related eligible non-controlling interests. The book values of Goodwill and Intangibles are deducted along with other regulatory adjustments.

Tier 1 Capital consists of Common Equity Tier 1 Capital and Additional Tier 1 Capital which includes eligible portions of non-controlling interests.

Total Regulatory Capital includes Tier 1 Capital and Tier 2 Capital which consists of the allowed portions of general provisions and certain additional eligible non-controlling interests.

The below table summarizes the composition of capital and ratios:

Table 15         KD'000's         KD'000's           Common Equity Tier 1 Capital before regulatory adjustments         389,808         359,980           Less:         Total regulatory adjustments to Common Equity Tier 1         3,264         16,408           Deductions from Capital Base arising from Investments in FIs where ownership is > 10%         1,196         162           Common Equity Tier 1 Capital (CET1)         385,348         343,410           Additional Tier 1 Capital (AT1)         75,658         75,531           Tier 1 Capital (T1 = CET1 + AT1)         461,006         418,941           Tier 2 Capital (T2)         30,871         25,520           Total Capital (TC = T1 + T2)         491,877         444,461           Total risk-weighted assets         2,704,257         2,290,189           Capital ratios and buffers         2,704,257         2,290,189           Capital ratios and buffers         11.55%         18.29%           Total Regulatory Capital (as percentage of risk-weighted assets)         17.05%         18.29%           Total Regulatory Capital (as percentage of risk-weighted assets)         18.19%         19.41%           National minima         10.00%         10.00%           Common Equity Tier 1 minimum ratio including Capital Conservation buffer and D-SIB buffer         11.50%         11.50%		2018	2017
Less:         Total regulatory adjustments to Common Equity Tier 1       3,264       16,408         Deductions from Capital Base arising from Investments in FIs where ownership is > 10%       1,196       162         Common Equity Tier 1 Capital (CET1)       385,348       343,410         Additional Tier 1 Capital (AT1)       75,658       75,531         Tier 1 Capital (T1 = CET1 + AT1)       461,006       418,941         Tier 2 Capital (T2)       30,871       25,520         Total Capital (TC = T1 + T2)       491,877       444,461         Total risk-weighted assets         Capital ratios and buffers         Common Equity Tier 1 Capital (as percentage of risk-weighted assets)       14,25%       14,99%         Tier 1 Capital (as percentage of risk-weighted assets)       17.05%       18.29%         Total Regulatory Capital (as percentage of risk-weighted assets)       18.19%       19.41%         National minima         Common Equity Tier 1 minimum ratio including Capital Conservation buffer and D-00%       10.00%         D-SIB buffer       11.50%       11.50%	Table 15	KD'000's	KD'000's
Total regulatory adjustments to Common Equity Tier 1 Deductions from Capital Base arising from Investments in FIs where ownership is > 10%  Common Equity Tier 1 Capital (CET1) Additional Tier 1 Capital (AT1) Tier 1 Capital (T1 = CET1 + AT1) Tier 2 Capital (T2) Total Capital (TC = T1 + T2)  Capital ratios and buffers Common Equity Tier 1 Capital (as percentage of risk-weighted assets) Tier 1 Capital (as percentage of risk-weighted assets) Tier 1 Capital (as percentage of risk-weighted assets) Total Regulatory Capital (as percentage of risk-weighted assets)  National minima Common Equity Tier 1 minimum ratio including Capital Conservation buffer and D-SIB buffer Tier 1 minimum ratio  11.50% 11.50% 11.50%	Common Equity Tier 1 Capital before regulatory adjustments	389,808	359,980
Deductions from Capital Base arising from Investments in FIs where ownership is > 10%  Common Equity Tier 1 Capital (CET1)  Additional Tier 1 Capital (AT1)  Tier 1 Capital (T1 = CET1 + AT1)  Tier 2 Capital (T2)  Total Capital (TC = T1 + T2)  Total risk-weighted assets  Capital ratios and buffers  Common Equity Tier 1 Capital (as percentage of risk-weighted assets)  Tier 1 Capital (as percentage of risk-weighted assets)  Total Regulatory Capital (as percentage of risk-weighted assets)  National minima  Common Equity Tier 1 minimum ratio including Capital Conservation buffer and  D-SIB buffer  Tier 1 minimum ratio  11.50%  11.50%	Less:		
10%         1,196         162           Common Equity Tier 1 Capital (CET1)         385,348         343,410           Additional Tier 1 Capital (AT1)         75,658         75,531           Tier 1 Capital (T1 = CET1 + AT1)         461,006         418,941           Tier 2 Capital (T2)         30,871         25,520           Total Capital (TC = T1 + T2)         491,877         444,461           Capital ratios and buffers         2,704,257         2,290,189           Capital ratios and buffers         14.25%         14.99%           Tier 1 Capital (as percentage of risk-weighted assets)         17.05%         18.29%           Total Regulatory Capital (as percentage of risk-weighted assets)         18.19%         19.41%           National minima         Common Equity Tier 1 minimum ratio including Capital Conservation buffer and D-SIB buffer         10.00%         10.00%           Tier 1 minimum ratio         11.50%         11.50%         11.50%	Total regulatory adjustments to Common Equity Tier 1	3,264	16,408
Common Equity Tier 1 Capital (CET1)         385,348         343,410           Additional Tier 1 Capital (AT1)         75,658         75,531           Tier 1 Capital (T1 = CET1 + AT1)         461,006         418,941           Tier 2 Capital (T2)         30,871         25,520           Total Capital (TC = T1 + T2)         491,877         444,461           Capital ratios and buffers           Common Equity Tier 1 Capital (as percentage of risk-weighted assets)         14.25%         14.99%           Tier 1 Capital (as percentage of risk-weighted assets)         17.05%         18.29%           Total Regulatory Capital (as percentage of risk-weighted assets)         18.19%         19.41%           National minima           Common Equity Tier 1 minimum ratio including Capital Conservation buffer and D-SIB buffer         10.00%         10.00%           Tier 1 minimum ratio         11.50%         11.50%	Deductions from Capital Base arising from Investments in FIs where ownership is >		
Additional Tier 1 Capital (AT1)  Tier 1 Capital (T1 = CET1 + AT1)  Tier 2 Capital (T2)  Total Capital (TC = T1 + T2)  Total risk-weighted assets  Capital ratios and buffers  Common Equity Tier 1 Capital (as percentage of risk-weighted assets)  Total Regulatory Capital (as percentage of risk-weighted assets)  National minima  Common Equity Tier 1 minimum ratio including Capital Conservation buffer and D-SIB buffer  Tier 1 minimum ratio  11.50%  Tier 1.50%  Tier 1.50%  Tier 1.50%	10%	1,196	162
Tier 1 Capital (T1 = CET1 + AT1)  Tier 2 Capital (T2)  Total Capital (TC = T1 + T2)  Total risk-weighted assets  2,704,257  2,290,189  Capital ratios and buffers  Common Equity Tier 1 Capital (as percentage of risk-weighted assets)  Tier 1 Capital (as percentage of risk-weighted assets)  Total Regulatory Capital (as percentage of risk-weighted assets)  National minima  Common Equity Tier 1 minimum ratio including Capital Conservation buffer and D-SIB buffer  Tier 1 minimum ratio  11.50%  11.50%	Common Equity Tier 1 Capital (CET1)	385,348	343,410
Tier 2 Capital (T2) Total Capital (TC = T1 + T2)  Total risk-weighted assets  Capital ratios and buffers  Common Equity Tier 1 Capital (as percentage of risk-weighted assets)  Total Regulatory Capital (as percentage of risk-weighted assets)  National minima  Common Equity Tier 1 minimum ratio including Capital Conservation buffer and D-SIB buffer  Tier 1 minimum ratio  11.50%  13.9871  25,520  491,877  444,461  2,704,257  2,290,189  14.25%  14.99%  14.99%  17.05%  18.29%  19.41%  10.00%  10.00%  11.50%	Additional Tier 1 Capital (AT1)	75,658	75,531
Total Capital (TC = T1 + T2)  Total risk-weighted assets  2,704,257  2,290,189  Capital ratios and buffers  Common Equity Tier 1 Capital (as percentage of risk-weighted assets)  Tier 1 Capital (as percentage of risk-weighted assets)  Total Regulatory Capital (as percentage of risk-weighted assets)  National minima  Common Equity Tier 1 minimum ratio including Capital Conservation buffer and  D-SIB buffer  Tier 1 minimum ratio  11.50%  11.50%	Tier 1 Capital $(T1 = CET1 + AT1)$	461,006	418,941
Total risk-weighted assets  Capital ratios and buffers Common Equity Tier 1 Capital (as percentage of risk-weighted assets)  Tier 1 Capital (as percentage of risk-weighted assets)  Total Regulatory Capital (as percentage of risk-weighted assets)  National minima Common Equity Tier 1 minimum ratio including Capital Conservation buffer and D-SIB buffer Tier 1 minimum ratio  11.50%  12,290,189  14.25% 14.99% 18.29% 18.19% 19.41%  10.00% 10.00% 11.50%	Tier 2 Capital (T2)	30,871	25,520
Capital ratios and buffers  Common Equity Tier 1 Capital (as percentage of risk-weighted assets)  Tier 1 Capital (as percentage of risk-weighted assets)  Total Regulatory Capital (as percentage of risk-weighted assets)  National minima  Common Equity Tier 1 minimum ratio including Capital Conservation buffer and  D-SIB buffer  Tier 1 minimum ratio  11.50%  14.25% 14.99% 18.29% 18.19% 19.41%	Total Capital ( $TC = T1 + T2$ )	491,877	444,461
Common Equity Tier 1 Capital (as percentage of risk-weighted assets)  Tier 1 Capital (as percentage of risk-weighted assets)  Total Regulatory Capital (as percentage of risk-weighted assets)  National minima  Common Equity Tier 1 minimum ratio including Capital Conservation buffer and  D-SIB buffer  Tier 1 minimum ratio  11.50%  14.25% 14.99% 18.29% 19.41%	Total risk-weighted assets	2,704,257	2,290,189
Tier 1 Capital (as percentage of risk-weighted assets)  Total Regulatory Capital (as percentage of risk-weighted assets)  National minima  Common Equity Tier 1 minimum ratio including Capital Conservation buffer and  D-SIB buffer  Tier 1 minimum ratio  11.50%  18.29%  19.41%  10.00%  10.00%  11.50%	Capital ratios and buffers		
Total Regulatory Capital (as percentage of risk-weighted assets)  18.19%  19.41%  National minima  Common Equity Tier 1 minimum ratio including Capital Conservation buffer and  D-SIB buffer  Tier 1 minimum ratio  11.50%  11.50%	Common Equity Tier 1 Capital (as percentage of risk-weighted assets)	14.25%	14.99%
National minima Common Equity Tier 1 minimum ratio including Capital Conservation buffer and D-SIB buffer Tier 1 minimum ratio  11.50% 11.50%	Tier 1 Capital (as percentage of risk-weighted assets)	17.05%	18.29%
Common Equity Tier 1 minimum ratio including Capital Conservation buffer and D-SIB buffer Tier 1 minimum ratio  10.00% 10.00% 11.50% 11.50%	Total Regulatory Capital (as percentage of risk-weighted assets)	18.19%	19.41%
Tier 1 minimum ratio 11.50% 11.50%	Common Equity Tier 1 minimum ratio including Capital Conservation buffer and	10.00%	10.00%
		11.50%	11.50%

A detailed breakdown of the Group's regulatory capital position under the Common Disclosures template as stipulated under the Pillar 3 section of the CBK Basel III Capital Adequacy framework is presented in Table 25.



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#### 10. RECONCILIATION REQUIREMENTS

The basis for the scope of consolidation for accounting and regulatory purposes is consistent for the Group. In order to provide a full reconciliation of all regulatory capital elements to the balance sheet in the audited financial statements, a three-step approach has been mandated under the Pillar 3 disclosures section of the CBK Basel III framework.

Table 16 provides the comparison (Step1) of the balance sheet published in the consolidated financial statement and the balance sheet under the regulatory scope of consolidation. Lines have been expanded and referenced with letters (Step 2) to display the relevant items of the regulatory capital.

31 December 2018 Table 16 - Step 1 and 2 of Reconciliation requirements	Balance sheet as in published financial statements KD'000's	Under regulatory scope of consolidation KD'000's	Reference
Assets	112 000 5	125 000 5	11010101100
Cash and balances with banks	83,805	83,805	
Deposits with Central Bank of Kuwait	244,685	244,685	
Deposits with other banks	237,088	237,088	
Islamic financing to customers	3,262,285	3,262,285	
of which general provisions(netted above) capped for Tier 2 inclusion	30,824	30,824	A
Investment in Sukuk	309,339	309,339	
Other investment securities	73,500	73,500	
Investment in associates	28,916	28,916	
of which goodwill	2,622	2,622	В
of which investments in the capital of banking entities above the threshold deduction that are outside the scope of regulatory consolidation	1,196	1,196	С
Investment properties	24,036	24,036	
Other assets	24,088	24,088	
Property and equipment	57,036	57,036	
Total assets	4,344,778	4,344,778	
Liabilities			
Due to banks	97,216	97,216	
Depositors' accounts	3,720,935	3,720,935	
Other liabilities	40,667	40,667	
Total liabilities	3,858,818	3,858,818	
Equity			
Share capital	238,847	238,847	D
Share premium	62,896	62,896	Е
Proposed bonus shares	11,942	11,942	F
Treasury shares	(643)	(643)	G
Statutory reserve	25,251	25,251	Н
Other reserves	19,165	19,165	I
Retained earnings	31,707	31,707	J
Proposed cash dividends	19,092	19,092	K
Equity attributable to equity holders of the Bank	408,257	408,257	
Non-controlling interests	2,315	2,315	
Perpetual Tier 1 Sukuk	75,388	75,388	
of which limited recognition eligible as CET1 Capital			
of which limited recognition eligible as AT1 Capital	75,658	75,658	L
of which limited recognition eligible as Tier 2 Capital	47	47	M
Total equity	485,960	485,960	
Total liabilities and equity	4,344,778	4,344,778	



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10. RECONCILIATION REQUIREMENTS (CONTINUED)

31 December 2017 Table 16 - Step 1 and 2 of Reconciliation requirements	Balance sheet as in published financial statements	Under regulatory scope of consolidation	
Accete	KD'000's	KD'000's	Reference
Assets			
Cash and balances with banks	48,544	48,544	
Deposits with Central Bank of Kuwait	310,420	310,420	
Deposits with other banks	323,860	323,860	
Islamic financing to customers	2,876,778	2,876,778	
of which general provisions(netted above) capped for Tier 2 inclusion	25,495	25,495	A
Financial assets at fair value through profit or loss	13,123	13,123	
Available for sale investments	220,188	220,188	
Investment in associates	52,975	52,975	
of which goodwill	15,284	15,284	В
of which investments in the capital of banking entities above the threshold deduction that are outside the scope of regulatory consolidation	162	162	С
Investment properties	53,572	53,572	
Other assets	16,579	16,579	
Property and equipment	54,357	54,357	
Total assets	3,970,396	3,970,396	
Liabilities	, ,	, ,	
Due to banks	67,474	67,474	
Depositors' accounts	3,398,752	3,398,752	
Other liabilities	51,813	51,813	
Total liabilities	3,518,039	3,518,039	
Equity	, ,	, ,	
Share capital	227,473	227,473	D
Share premium	62,896	62,896	Е
Proposed bonus shares	11,374	11,374	F
Treasury shares	(1,122)	(1,122)	G
Statutory reserve	19,349	19,349	Н
Other reserves	14,764	14,764	I
Retained earnings	24,122	24,122	J
Proposed cash dividends	15,900	15,900	K
Equity attributable to equity holders of the Bank	374,756	374,756	
Non-controlling interests	2,213	2,213	
Perpetual Tier 1 Sukuk	75,388	75,388	
of which limited recognition eligible as CET1 Capital	-	-	
of which limited recognition eligible as AT1 Capital	75,531	75,531	L
of which limited recognition eligible as Tier 2 Capital	25	25	M
Total equity	452,357	452,357	
Total liabilities and equity	3,970,396	3,970,396	





For the year ended 31 December 2018

#### 10. RECONCILIATION REQUIREMENTS (CONTINUED)

Table 17 provides the relevant lines under 'Table 24: Composition of Regulatory Capital' with cross references to the letters in Table 16, thereby reconciling (Step 3) the components of regulatory capital to the published balance sheet.

#### **31 December 2018**

Relevant row number in common disclosure template	Table 17: Step 3 of Reconciliation requirements	Component regulatory capital KD'000's	Source based on reference letters of the balance sheet from step2
	Common Equity Tier 1 capital: instruments and reserves	5	
1	Directly issued qualifying common share capital plus related stock surplus	238,847	D
2	Retained earnings	31,707	J
3 4	Accumulated other comprehensive income (and other reserves) Common share capital issued by subsidiaries and held by third parties (minority interest)	119,254	E+F+H+I
5	Common Equity Tier 1 Capital before regulatory adjustments	389,808	<u> </u>
	Common Equity Tier 1 Capital : regulatory adjustments		
6	Goodwill	2,622	В
7	Other intangibles other than mortgage-servicing rights (net of related tax liability)	-	
8	Investments in own shares  Deductions from Capital Base arising from Investments in FIs where	642	G
9	ownership is > 10%	1,196	С
10	Total regulatory adjustments to Common Equity Tier 1	4,460	_
11	Common Equity Tier 1 Capital (CET1)	385,348	_ _
	Additional Tier 1 capital : instruments		
12	Additional Tier 1 instruments (and CET1 instruments not included in row 5) issued by subsidiaries and held by third parties (amount allowed in group AT1)	75,658	L
13	Additional Tier 1 capital before regulatory adjustments	75,658	
	Additional Tier 1 Capital : regulatory adjustments		
14	Additional Tier 1 Capital (AT1)	75,658	_
15	Tier 1 Capital (T1 = CET1 + AT1)	461,006	_
	Tier 2 Capital : instruments and provisions		
16	Tier 2 instruments (and CET1 and AT1 instruments not included in rows 5 or 34) issued by subsidiaries and held by third parties (amount allowed in group Tier 2)	47	М
17	General Provisions included in Tier 2 Capital	30,824	_ A
18	Tier 2 Capital before regulatory adjustments	30,871	_
19	Total capital (TC = T1 + T2)	491,877	- -



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## 10. RECONCILIATIN RFQUIREMENTS (CONTINUED)

#### **31 December 2017**

Relevant row number in common disclosure template	Table 17: Step 3 of Reconciliation requirements	Component regulatory capital	Source based on reference letters of the balance sheet from step2
		KD'000's	
	Common Equity Tier 1 capital: instruments and reserve	s	
1	Directly issued qualifying common share capital plus related stock surplus	227,473	D
2	Retained earnings	24,122	J
3	Accumulated other comprehensive income (and other reserves)	108,383	E+F+H+I
4	Common share capital issued by subsidiaries and held by third parties (minority interest)	-	
5	Common Equity Tier 1 Capital before regulatory adjustments	359,978	=
	Common Equity Tier 1 Capital : regulatory adjustments	<b>3</b>	
6	Goodwill	15,284	В
7	Other intangibles other than mortgage-servicing rights (net of related tax	13,201	D
	liability) Investments in own shares	1,122	G
8	Deductions from Capital Base arising from Investments in FIs where	1,122	G
9	ownership is > 10%	162	_ C
10	Total regulatory adjustments to Common Equity Tier 1	16,568	_
11	Common Equity Tier 1 Capital (CET1)	343,410	=
	Additional Tier 1 capital : instruments		
12	Additional Tier 1 instruments (and CET1 instruments not included in row 5) issued by subsidiaries and held by third parties (amount allowed in group AT1)	75,531	L
13	Additional Tier 1 capital before regulatory adjustments	75,531	
10		75,551	=
	Additional Tier 1 Capital : regulatory adjustments		
14	Additional Tier 1 Capital (AT1)	75,531	_
15	Tier 1 Capital (T1 = CET1 + AT1)	418,941	=
	Tier 2 Capital : instruments and provisions		
16	Tier 2 instruments (and CET1 and AT1 instruments not included in rows 5 or 34) issued by subsidiaries and held by third parties (amount allowed in group Tier 2)	25	М
17	General Provisions included in Tier 2 Capital	25,495	Α
18	Tier 2 Capital before regulatory adjustments	25,520	=
19	Total capital (TC = T1 + T2)	444,461	_ =



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#### 11. LEVERAGE RATIO

In October 2014, CBK issued the regulations on the 'Leverage ratio' introduced by BCBS as part of the regulatory reforms package. This transparent and non-risk based metric supplements the Capital ratio to act as a backstop measure to limit excessive build-up of on and off-balance sheet exposures.

The Leverage ratio is a separate, additional requirement from the risk-based capital requirement. It is defined as the 'capital' measure divided by the 'exposure' measure. The capital measure is made up of Tier 1 Capital. The exposure measure is a sum of on-balance sheet assets, derivative exposures; securities finance transactions and off-balance sheet exposures.

The Group is in compliance with the requirements stipulated by CBK for the Leverage ratio set at a minimum of 3%.

The Leverage Ratio for the Group at consolidated level is:

	2018	2017
Table 18		
Tier 1 Capital (KD'000's)	461,006	418,941
Total Exposures (KD'000's)	4,606,606	4,186,179
Leverage Ratio (%)	10.01%	10.01%
The below Table provides the details of the Total Exposures for Leverage Ratio	o:	
	2018	2017
Table 19	KD'000's	KD'000's
On-balance sheet exposures	4,342,156	3,954,949
Exposures to Sharia compliant hedging contracts	8,131	-
Off-balance sheet items	256,319	231,230
Total Exposures	4,606,606	4.186.179

Table 26 provides details of the Leverage Ratio in the format stipulated for public disclosure under the Pillar 3 framework

#### 11.1 Leverage Ratio Reconciliation

Table 20 provides the reconciliation of the balance sheet assets from the published financial statement with total exposure amount in the calculation of leverage ratio.

Summary comparison of accounting assets vs leverage ratio exposure measure

	2018	2017
Table 20	KD'000's	KD'000's
Item		
Total consolidated assets as per published financial statements	4,344,778	3,970,397
Adjustment for investments in banking, financial, insurance or commercial		
entities that are consolidated for accounting purposes but outside the scope of		
regulatory consolidation	(2,622)	(15,448)
Adjustment for fiduciary assets recognised on the balance sheet pursuant to the		
operative accounting framework but excluded from the leverage ratio exposure		
measure	-	-
Adjustments for Exposures to Sharia compliant hedging contracts	8,131	-
Adjustment for off-balance sheet items (i.e conversion to credit equivalent		
amounts of off-balance sheet exposures)	256,319	231,230
Other adjustments		
Leverage ratio exposure	4,606,606	4,186,179

#### RISK MANAGEMENT

For the year ended 31 December 2018



#### 12. LIQUIDITY COVERAGE RATIO DISCLOSURE

#### 12 1Introduction

In December 2014, the Central Bank of Kuwait (CBK) issued a directive (2/RB/346/2014) to Islamic banks operating in Kuwait on the adoption of the Liquidity Coverage Ratio (LCR) as part of the Central Bank's implementation of the Basel III reforms.

The main objective of the Liquidity Coverage Ratio (LCR) is to ensure the short-term resilience of the liquidity risk management of banks by ensuring that they have sufficient high quality liquid assets (HQLA) to survive a significant stress scenario lasting for a period of 30 days.

#### 12.2 Definition

The LCR is defined as a ratio of Islamic Sharia'a compliant HQLA to the total net cash outflows estimated for the next 30 'calendar' days. HQLA are classified into two categories: "Level 1" and "Level 2" with a cap on "Level 2" assets to the total HQLA. "Level 2 HQLA" are calculated after applying the hair cut provided by the Central Bank of Kuwait on their market values. The net cash outflows are calculated by applying cash outflow and inflow run off factors assigned by the Central Bank of Kuwait. These factors apply to the various categories of liabilities (outflows relating to retail and wholesale deposits, contingent funding obligations and undrawn commitments) and assets (inflows from retail and corporate financing receivables) maturing within 30 days.

The LCR is calculated by dividing the amount of unencumbered HQLA by the estimated net outflows over a stressed 30-day period.

#### 12.3 Regulatory Scope of Reporting and Consolidation

The LCR is reported at local level, including head office and its branches in Kuwait.

The LCR is calculated on a total currency level. For follow up purposes only the LCR is prepared on a stand-alone basis for significant currencies. Significant currencies are defined as those whose aggregate liabilities (on- and off- balance sheet) constitute more than 5% of the bank's total aggregate liabilities. Accordingly, the Bank reports the LCR for Kuwaiti Dinar (KWD) and US Dollar (USD) denominated balances in addition to the total currency level.

#### 12.4 Liquidity Policy and Contingency Funding Plan

The Bank's liquidity management is guided by its Liquidity Policy which is reviewed annually and approved by the Board of Directors. The Liquidity Policy document specifies the main goals, policies and procedures for managing liquidity risk. The Liquidity Policy outlines procedures to identify, measure and monitor liquidity risk parameters in line with regulatory and internal limits, under normal and stress scenarios.

The Liquidity Policy also encompasses the bank's Contingency Funding Plan (CFP), which is approved by the Board of Directors, charts the course to be followed under stressed conditions.

#### 12.5 Funding Strategy and Liquidity Management

While the operational aspect of day-to-day cash flow and liquidity management rests with Treasury, other groups such as Consumer Banking Group (CBG), Corporate Banking Group (COR), Risk Management Division (RMD), and Financial Control Group (FCG) plays a key role in managing and monitoring the longer-term funding profile of the bank under the oversight of the Asset Liability Management Committee (ALCO).

The Bank's long-term strategy has been to maintain a strong and diversified liabilities profile. The bank has embraced a robust funding profile through its wide domestic retail customer base and the diversified wholesale funding customers. The bank's major wholesale funding counterparties comprise mostly of Kuwaiti government and quasi-sovereign agencies with which the Bank has established a strong and long-term relationship.

#### 12.6 Results Analysis and Main Drivers

The Bank's HQLA during the three months ended 31 December 2018, was averaging at **KD 490 Million** (post-haircut) against an average liquidity requirement of **KD 303 Million**. Hence, the LCR averaged **162%** during the last quarter of 2018.

The HQLA is primarily comprised of Level 1 assets which represent cash and reserve balances with the CBK as well as debt issuances by sovereign and Islamic development banks in domestic and foreign currencies. Level 2 assets comprises of debt issuances by International Islamic Liquidity Management Corporation and other non-financial institutions in domestic and foreign currencies. Level 1 assets comprise of **69%** of the total HQLA.

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#### 12. LIQUIDITY COVERAGE RATIO DISCLOSURE (CONTINUED)

#### 12.7 Quantitative Information

Quantitative information on the Liquidity Coverage Ratio is provided in the table below. The values are calculated as the simple average of daily observations over the period between 1 October 2018 and 31 December 2018 for the Bank at Local level.

#### Table 21

KD'000's

			<b>KD'000's</b>
SL.	Description	Value before applying flow rates	Value after applying flow rates
			(average)**
High	-Quality Liquid Assets (HQLA)		
1	Total HQLA (before adjustments)		489,922
Cash	Outflows		
2	Retail deposits and small business		
3	Stable deposits	1	-
4	Less stable deposits	885,251	134,462
5	Deposit, investment accounts and unsecured wholesale funding excluding the deposits of small business customers:		
6	Operational deposits	1	-
7	Non-operational deposits (other unsecured commitments)	816,187	479,448
8	Secured Funding		-
9	Other cash outflows, including:		
10	Resulting from Shari'ah compliant hedging contracts	-	-
11	Resulting from assets-backed sukuk and other structured funding instruments	-	-
12	Binding credit and liquidity facilities	-	-
13	Other contingent funding obligations	1,299,500	64,975
14	Other contractual cash outflows obligations	81,409	81,409
15	Total Cash Outflows		760,294
Cash	Inflows		
16	Secured lending transactions	-	-
17	Inflows from the performing exposures (as per the counterparties)	691,325	457,088
18	Other cash Inflows	-	-
19	Total Cash Inflows	691,325	457,088
	LCR		
20	Total HQLA (after adjustments)		489,922
21	Net Cash Outflows		303,206
22	LCR		162%

#### RISK MANAGEMENT

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#### 13. REMUNERATION DISCLOSURE

#### 13.1 Qualitative Information

#### 13.1.1 Governance bodies

The Boubyan Bank Group's remuneration framework is under the supervision of the Board of Directors. As per the Bank's policies and charters, the Board is responsible to review and approve the remuneration policy and oversee the implementation of the remuneration framework.

The Board Nomination and Remuneration Committee (BNRC) comprises three non-executive Board members. Its main responsibility, in terms of remuneration mandates, is to support the board in setting the principles of the Group's remuneration policy and ensures effective implementation in accordance with the Bank's remuneration policy and Corporate Governance Code.

Boubyan Bank remuneration policy is developed and implemented at the Group level and covers Bank's subsidiaries.

The remuneration policy defines three major categories for remuneration treatment, governance and disclosures.

Senior Management: includes all employees in the positions of Assistant General Manager and above and staff whose hiring are subject to approval of regulators. The number of employees in this category as at 31 December 2018 was **35 employees**, (31 December 2017: 33 employees).

Material Risk Takers: includes all employees whose activities and decisions have a material impact on the risk profile of the Bank. The number of employees in this category as at 31 December 2018 was **25 employees**, (31 December 2017: 25 employees).

Financial and Risk Control: includes all head of divisions and head of groups in Financial Control, Risk Management, Compliance, Internal Audit and Anti-Money Laundering functions. The number of employees in this category as at 31 December 2018 was **18 employees**, (31 December 2017: 17 employees).

#### 13.1.2 Remuneration Structure and design

Boubyan Bank's remuneration policy is in line with the strategic objectives of the Group. The policy is designed mainly to attract, retain and motivate high-calibre, skilled and knowledgeable employees, thereby ensuring a sound risk management and sustained profitability.

The Bank's financial remuneration framework has been linked with long-term and short-term performance objectives. The Board-approved Bank's Strategy is transformed into Key Performance Indicators (KPIs) and remuneration is determined based on the achievement of those KPIs towards the overall Group strategy [including financial and non-financial criteria and Key Risk Indicators (KRIs), as appropriate].

The employees of the Bank are entitled to two categories of remuneration, which are as follows:

Fixed remuneration: such remuneration are defined in the employment agreements, and may include fixed salaries (i.e. basic salary, allowances and annual fixed pay as a percentage of basic salary) and other benefits (i.e. medical insurance, air-tickets, and schooling support),

Variable remuneration: such remuneration are driven mainly by performance and guided by the "Employee Incentive Plan". This is in the form of cash bonus and/or Employee Stock Options (ESOP).

The remuneration policy is reviewed by the Board Nomination and Remuneration Committee annually and any amendments should be approved by the Board of Directors.

The risk management, compliance and internal audit functions are independent functions. The risk management and compliance functions are reporting to and assessed by the Board Risk Committee. The internal audit function is reporting to and assessed by the Board Audit Committee. The total remuneration for these positions are determined and approved by the Board Risk Committee and Board Audit committee as a fully independent parties.

Boubyan Bank considers its Group risk profile when determining its annual remuneration pool; the risk profile includes the key risks to which the Group is exposed such as strategic, credit, market, liquidity, and operational.

The overall variable remuneration pool is determined by taking into account of relevant risk metrics. The metrics used to determine the pool are linked with key risk indicators and they are in line with the Group's overall risk strategy. The Group applied the key risk indicators (KRIs) this year without significant change from last year's KRIs.



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#### 13. REMUNERATION DISCLOSURE (CONTINUED)

#### 13.1 Qualitative Information (continued)

#### 13.1.3 An Overview on the Key Performance Indicators

The overall strategy of the Bank is set and approved by the Board and translated into KPIs. These are then documented and communicated to ensure the alignment of management activities to the strategy applied by Senior Management. These KPIs are monitored and reported to the Board on a regular basis.

Remuneration is determined based on the achievement of KPIs toward the overall Group strategy; this includes financial and non-financial criteria and Key Risk Indicators (KRIs) at Bank's level.

The Bank's Performance Management Policy sets the methodology of linking an individual's annual performance with the Bank's overall performance.

The annual remuneration pool for this year was approved by the Board of Directors after review, discussion and recommendation by the Board Nomination and Remuneration Committee. The percentage of approved remuneration was determined based on the Bank-level KPIs.

The performance appraisal form for each position identifies the quantitative weights of individual KPIs; the final scoring of the appraisal is linked with a quantitative formula to determine the level of remunerations.

Since the overall remuneration pool of the Group is linked to Group performance, the Group adjusts the remuneration percentages in case of weak performance and business recessions.

#### 13.1.4 Remuneration Adjustments

The annual remuneration amount (fixed and variable) is reviewed by the Board Nomination and Remuneration Committee and is then subject to review and approval by the Board of Directors'.

The Group remuneration deferment policy ensures an appropriate portion of the variable remuneration of senior employees (including those deemed to have a material impact on the risk profile of the organisation) is deferred.

The deferment of variable remuneration applies to the equity shares as per the ESOP terms. This deferred variable remuneration is subject to clawback in the event of established fraud, misleading information or exceeding the approved risk limits.

#### 13.1.5 Types of Remuneration Components

The Bank has two main remuneration components (fixed and variable). The variable component is mainly linked with performance and is subject to the deferment approach as mentioned above.

The fixed component (salaries, benefits) is on cash basis, while the variable component is on cash or equity basis (ESOP).

The percentage between fixed and variable (cash and equity) is reviewed and approved by the Board on an annual basis.

In case weak performance and business recessions, the Group would try to minimise the percentage of variable remuneration, especially for the Senior Management and Material Risk-Takers.





#### 13. REMUNERATION DISCLOSURE (CONTINUED)

#### 13.2 Quantitative Information (continued)

For the year ended 31 December 2018

During the year, the Board Nomination and Remuneration Committee met 4 times, (31 December 2017: 5 times).

The total remuneration paid to the Committee members was Nil, (31 December 2017: Nil).

The quantitative disclosures detailed below cover only senior management and other material risk takers.

The number of employees having received a variable remuneration award during 2018 was 40 employees and they represent 6.3% of the total number of employees which received a variable remuneration, (31 December 2017: 42 employees and they represent 5.4%).

The number of employees who received sign-on awards or guaranteed bonuses during 2018 was 46, (31 December 2017: 43).

The total amount of end-of-service benefit paid during 2018 was KD 336 thousand; this is related to 4 employees (31 December 2017: KD 91 thousand related to 2 employee).

The total amount of outstanding deferred remuneration as at 31 December 2018 was KD 2,489, (31 December 2017: KD 2,261).

Total amount of deferred remuneration paid during 2018 was KD 578 thousands, (31 December 2017: KD 548 thousands).

Total salaries & remuneration granted during reported period

#### Senior Management

	20	018	2017	
Table 22	Unrestricted	Deferred	Unrestricted	Deferred
Table 22	KD'000's	KD'000's	KD'000's	KD'000's
Fixed remuneration:				
- Cash	3,695	-	3,361	-
- Others (Note 1)	-	546	=	898
Variable remuneration:				
- Cash	962	-	959	-
- ESOP/DCC	-	884	=	893

#### Material Risk Taker\*

2018		2017		
Table 23	Unrestricted	Deferred	Unrestricted	Deferred
Table 25	KD'000's	KD'000's	KD'000's	KD'000's
Fixed remuneration:				
- Cash	2,348	-	2,289	-
- ESOP/DCC		335	-	641
Variable remuneration:				
- Cash	684		658	-
- ESOP/DCC		637	-	629

Note 1: This consists of deferred end-of-service benefits in line with Boubyan Bank policy

#### **Employees Category**

		2018	20	017
		Remuneration		Remuneration
	Number of	Fixed and	Number of	Fixed and
Table 24	employees	Variable	employees	Variable
		KD'000's		KD'000's
Senior Management	37	6,087	33	6,111
Material Risk Takers*	25	4,005	25	4,216
Financial and Risk Control	18	1,607	17	1,465

<sup>\*</sup> Material Risk Takers are identified as Senior Management



For the year ended 31 December 2018

### 14. OTHER DISCLOSURES

### 14.1 Regulatory Capital Composition: Common Disclosure Template

Row Number	Table 25	KD'00	00's		
Common	Equity Tier 1 Capital: instruments and reserves	2018	2017		
1	Directly issued qualifying common share capital plus related stock surplus	301,744	290,369		
2	Retained earnings	43,649	35,496		
3	Accumulated other comprehensive income (and other reserves)	44,415	34,113		
4	Common share capital issued by subsidiaries and held by third parties (minority				
_	interest)	200.000	250.070		
5	Common Equity Tier 1 capital before regulatory adjustments	389,808	359,978		
	Common Equity Tier 1 Capital: regulatory adjustments	(2.522)	(1 1)		
6	Goodwill (net of related tax liability)	(2,622)	(15,284)		
7	Investments in own shares (if not already netted off paid-in capital on reported balance sheet)	(642)	(1,122)		
8	Investments in the capital of banking, financial and insurance entities that are	(042)	(1,122)		
G	outside the scope of regulatory consolidation, net of eligible short positions				
	(amount above 10% threshold)	(1,196)	(162)		
9	Total regulatory adjustments to Common Equity Tier 1	(4,460)	(16,568)		
10	Common Equity Tier 1 Capital (CET1)	385,348	343,410		
	Additional Tier 1 Capital: instruments				
11	Additional Tier 1 instruments (and CET1 instruments not included in row 4)				
	issued by subsidiaries and held by third parties (amount allowed in group AT1)	75,658	75,531		
12	Additional Tier 1 Capital before regulatory adjustments	75,658	75,531		
	Additional Tier 1 Capital: regulatory adjustments				
13	Additional Tier 1 capital (AT1)		=		
14	Tier 1 Capital (T1 = CET1 + AT1)	461,006	418,941		
Tier 2 Capital : instruments and provisions					
15	Tier 2 instruments (and CET1 and AT1 instruments not included in rows 5 or 34)				
	issued by subsidiaries and held by third parties (amount allowed in group Tier 2)	47	25		
16	General Provisions included in Tier 2 Capital	30,824	25,495		
17	Tier 2 capital before regulatory adjustments	30,871	25,520		
	Tier 2 Capital: regulatory adjustments				
18	National specific regulatory adjustments	-	-		
19	Total regulatory adjustments to Tier 2 Capital	-	-		
20	Tier 2 Capital (T2)	30,871	25,520		
21	Total Capital $(TC = T1 + T2)$	491,877	444,461		
22	Total risk-weighted assets	2,704,257	2,290,189		
Capital ratios and buffers					
23	Common Equity Tier 1 (as percentage of risk-weighted assets)	14.25%	14.99%		
24	Tier 1 (as percentage of risk-weighted assets)	17.05%	18.29%		
25	Total capital (as percentage of risk-weighted assets)	18.19%	19.41%		
	National minima				
26	Common Equity Tier 1 minimum ratio including Capital Conservation buffer and D-SIB buffer	10.00%	10.00%		
27	Tier 1 minimum ratio	11.50%	11.50%		
28	Total capital minimum ratio excluding CCY	13.50%	13.50%		



For the year ended 31 December 2018

#### 14. OTHER DISCLOSURES (CONTINUED)

#### 14.2 Leverage Ratio: Common Disclosure Template

Table 26

		2018	2017
	Item	KD'000's	KD'000's
	On-balance sheet exposures		
1	On-balance sheet items (excluding Sharia compliant hedging contracts, but including collaterals)	4,344,778	3,970,397
2	(Asset amounts deducted in determining Basel III Tier 1 Capital)	(2,622)	(15,448)
3	Total on-balance sheet exposures (excluding Sharia compliant hedging contracts) (sum of lines 1 and 2)	4,342,156	3,954,949
	Exposures to Sharia compliant hedging contracts		
4	Replacement cost associated with all Sharia compliant hedging contracts (i.e. net of eligible cash variation margin)	5,675	-
5	Add-on amounts for potential future exposures "PFE" associated with all Sharia compliant hedging contracts	2,456	-
6	Gross-up for the collateral of Sharia compliant hedging contracts provided where deducted from the balance sheet assets pursuant to the Bank's accounting policy.	-	-
7	(Deductions of receivables assets for cash variation margin provided in with all Sharia compliant hedging contracts )	-	-
8	(Bank's exposures to exempted Central counter parties "CCP")		_
9	Total exposures of Sharia compliant hedging contracts (sum of lines 4 to 8)	8,131	-
	Other off-balance sheet exposures		
10	Off-balance sheet exposure (before any adjustment for credit conversion factors)	1,328,296	1,258,832
11	(Adjustments for conversion to credit equivalent amounts)	(1,071,977)	(1,027,602)
12	Off-balance sheet items (sum of lines 10 and 11)	256,319	231,230
	Capital and total exposures		
13	Tier 1 Capital	461,006	418,941
14	Total exposures (sum of lines 3, 9,12)	4,606,606	4,186,179
	Leverage ratio		
15	Leverage ratio (Tier 1 Capital (13)/total exposures (14))	10.01	10.01%