



2017

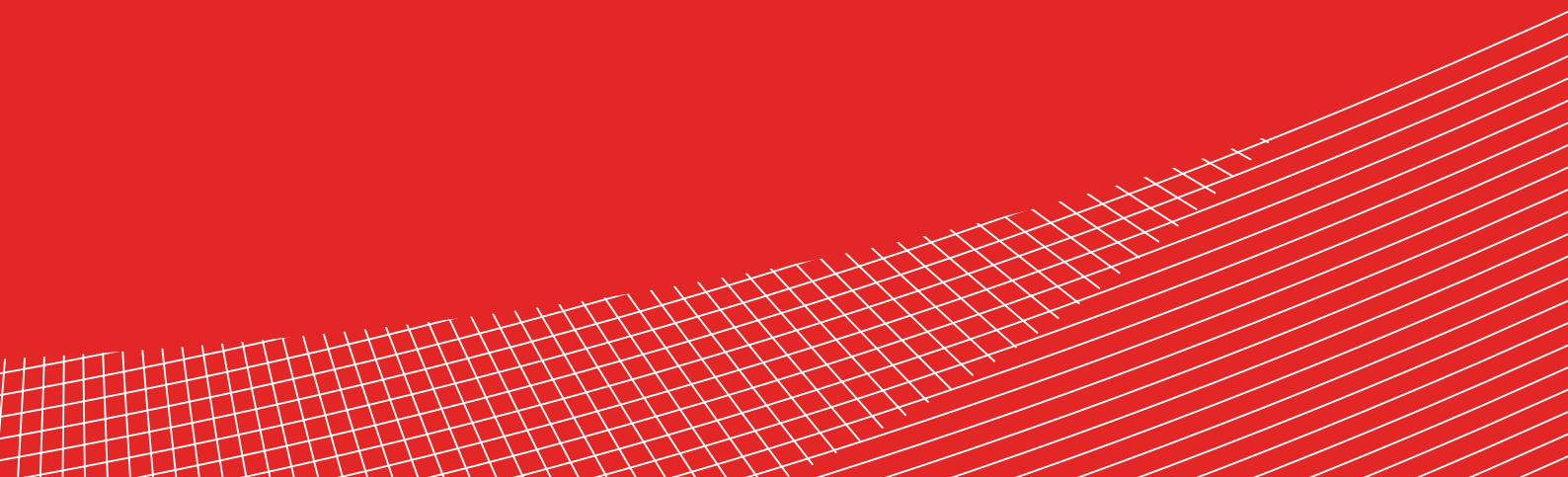
Annual Report

Towards perfection

In the Name of Allah, Most Gracious, Most Merciful

**“Verily, Allah is the All-Provider,
Possessor of Power, the Mighty”**

Allah the Almighty speaks the truth





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H.H. Sheikh
Sabah Al-Ahmad Al-Jaber Al-Sabah
Emir of the State of Kuwait



H.H. Sheikh
Nawaf Al-Ahmad Al-Jaber Al-Sabah
Crown Prince



H.H. Sheikh
Jaber Al-Mubarak Al-Hamad Al-Sabah
Prime Minister

Board of Directors



Mahmoud Yousef Al-Fulaij
Chairman



Adel Abdul Wahab Al-Majed
Vice-Chairman &
Chief Executive Officer



Abdulaziz Abdullah Al-Shaya
Board Member



Adnan Abdullah Al-Othman
Board Member



Ahmad Khalid Al-Humaizi
Board Member



Farid Soud Al-Fozan
Board Member



Hazim Ali Al-Mutairi
Board Member



Nasser Abdulaziz Al-Jallal
Board Member



Waleed Mishari Al-Hamad
Board Member

Fatwa & Shari'a Supervisory Board



**Sheikh Dr.
Abdulaziz Khalifa Al-Qasar**
Chairman



**Sheikh Dr.
Esame Khalaf Al-Enezi**
Member/Reporter



**Sheikh Dr.
Mohammed Awad Al-Fuzaie**
Member



**Sheikh Dr.
Ali Ibrahim Al-Rashid**
Member

Executive Management



Adel Abdul Wahab Al-Majed
Vice-Chairman &
Chief Executive Officer



Abdulla Al-Najran Al-Tuwaijri
Deputy Chief Executive Officer



Abdul-Salam Mohammed Al-Saleh
Deputy Chief Executive Officer



Waleed Khalid Al-Yaqout
General Manager
Administration Group



Adel Abdullah Al Hammad
General Manager
Human Resources Group



Dr. Waleed Eisa Al-Hasawi
General Manager
Information Technology Group



Ashraf Abdallah Sewilam
General Manager
Corporate Banking Group



Abdul Rahman Hamza Mansour
General Manager
Internal Audit



Mohamed Ibrahim Ismail
General Manager
Financial Control Group



Rajeev Anant Kale
General Manager
Banking Operations Group



Mukkulam Jamal Jaffar
Deputy General Manager
Treasury Services

Chairman's Message

By the Grace of Allah, the Almighty, Boubyan Bank has successfully achieved a commendable performance and remarkable financial results during 2017 in line with the business plans and the strategic vision of the Bank, along with leading in innovative digital banking products and services in the Kuwaiti market.



On behalf of the Board of Directors and the Executive Management of the Bank, I am pleased to present the Annual Report of 2017, which includes the financial statements and a summary of the Bank's activities during the year, including achievements and successes at various levels.

Remarkable Performance

Boubyan Bank maintained the growth momentum in earnings, with a net profit growth at a rate of 16% in 2017. The net profit of the Bank amounted to KD 47.6 million compared with KD 41.1 million in 2016, with earnings per share with 18.71 Fils compared with 16.94 Fils for the previous year.

It is worth mentioning that the growth in profitability of the Bank is mainly attributed to the success bestowed by Allah, the Almighty, upon us as well as the confidence of the shareholders and customers in the Bank, and the efforts exerted by the employees and their unwavering dedication and keenness on delivering the highest service levels to customers. This success is driven as well by the innovation and creativity, which have been adopted by the Bank since launching the first 5-year strategy in 2010, and continuing the same strategy as a part of the second 5-year strategy of 2020.

Most of the Bank's indicators witnessed a remarkable growth during 2017 where the total assets increased to approximately KD 4 billion at a growth rate of 14% while the operational revenues increased to reach KD 125.6 million with a growth rate of 22% in addition to the increase in the deposits of customers by 15% to reach KD 3.4 billion.

Furthermore, the total equity of the Bank increased to KD 375 million from KD 345 million last year, and there was an increase in the financing portfolio to reach KD 2.9 billion at a growth rate of 14% in line with the steady growth of the customer base of the Bank.

Based on the financial performance of the year ended December 31st, 2017, the Board of Directors proposed the distribution of cash dividends of 7% per nominal share value (7 Fils per share) and bonus shares of 5% (5 shares for each 100 shares). Furthermore, the Board of Directors proposed a board remuneration of KD 360 thousands for 2017 similar to the previous year.

With regard to the market share, our share in local finance increased to reach approximately 7.9% compared to 7.2% for the previous year, while the share of the retail finance increased to reach more than 10.5%.

Innovative Technology Services and Products

Since creativity and innovation are primary pillars in Boubyan's business model, we focused in 2017 on banking innovation by providing the customers with new and unique digital banking services to facilitate their life and offering them with alternative channels that are available 24/7 to meet their banking needs.

Accordingly, Boubyan Bank introduced in 2017 a set of innovative digital and electronic products and services for the first time in the Kuwaiti market, such as UTap service, ATM card issuing service, and Murabaha Digital service.

Chairman's Message

As a leading initiative, Boubyan Bank established a Digital Innovation Center to support the implementation of agile methodology to provide innovative leading technology services. The Center augments transforming the vivid innovative concepts in the pipeline into reality and success stories.

This strategy has crowned the Bank with many achievements such as being "The Global Winner" of the "World's Best Islamic Digital Bank" Award for the third year in a row in the field of e-banking "digital" services from Global Finance for the year 2017.

Best Customer Experience Retail Banking

In addition to leading innovative banking products and services in the local market, Boubyan Bank focused on the customer experience and customer centric by continuously upgrading the level of services offered to the customers and unifying all the communication with the customers through all the channels.

Hence, we managed to stay as the best bank in Kuwait Banking Industry in the field of customer service. This is evidenced by the recent accomplishments, whereby the Bank won from the "Service Hero" the award for the "Best Islamic Bank in Service Level Across Kuwait" for 7 years in a row and the award for the "Best Service Level in Kuwait Among All the Business Segments" in 2017. Such awards reiterate our Bank's superb competitive abilities to provide customers with the highest level of services and the best products in the Kuwaiti market.

Furthermore, Boubyan Bank was keen to launch new products such as the "Graduation Account" designed especially to encourage customers to save money for their children education in an innovative and unique way in cooperation with Boubyan Takaful. We targeted as well the salary mass segment by developing a special package offering the customers with customized benefits and features, which suit their various needs and life styles.

Boubyan Bank successfully achieved a milestone of its geographical expansion by having 40 branches, where we opened 3 new branches during 2017. In conjunction, the Bank expanded the network of Boubyan Direct by having 23 machines, working 24/7 and spread all over Kuwait.

Distinguished Corporate Banking Services

Boubyan Bank is aspiring to be "the First Choice and the Preferred Bank for Corporate Banking". Hence, we succeeded in launching remarkable and innovative e-products and services, which we introduced for the first time to the local corporate sector in response to the Bank's aspiration to meet all the banking needs and requirements in line with the principles of the Noble Islamic Shari'ah. We have accelerated the technological developments in this regard in 2017, as reflected in the Corporate Online Banking and Corporate Mobile Application.

The Corporate Banking Group enjoys strong relationships with a number of active national companies while targeting performing businesses in various productive economic sectors in order to provide the best banking services. The corporate structured finance team had splendidly succeeded during the year as Initial Mandate Lead Arranger and Book Runner on several high profile Islamic deals in the region.

The Corporate Banking Group managed to achieve remarkable growth in its credit portfolio, with a growth rate of 16.3% during 2017. We have achieved this growth by attracting a number of companies known for their financial and economic creditworthiness, without compromising the highest credit quality standards and at the same time reviewing and diversifying risks. It is worth mentioning that the growth achieved during 2017 was made through diversifying the financing to various economic sectors, while giving a preference to aviation, oil, education and other services, as well as maintaining the quality of assets as per the best banking risk management practices.

Young and Ambitious Human Resources

Boubyan Bank gives a special attention to its human resources as a part of the Bank's strategy for being a modern bank, which keeps up with international and regional developments through our young management team. The Bank is differentiated for entrusting the youths with more leading roles, especially that all training and academic facilities and capabilities are available to provide them with a unique opportunity to gain professional and practical expertise, which would boost their experiences at a young age. Boubyan Bank has succeeded over the past years in creating many job opportunities for ambitious Kuwaiti youths by expanding its services and branches.

This made our Bank an attractive choice to the Kuwaiti youths who are interested in working for the private sector in general, and the banking industry in specific, due to the environment of creativity and innovation prevalent at the Bank, which unleashes the youths' energy and ambitions.

Accordingly, the Bank managed to increase the ratio of national manpower above 77%. This percentage is not only considered as the highest amongst Kuwaiti banks, but also in the Kuwaiti private sector. The Bank continues to be a role model to follow in the field of recruiting domestic manpower and creating distinctive job opportunities in the region.

Effective Social Responsibility

The social responsibility is the cornerstone of the Bank's dealings with all groups of the society in contribution to development, and to building a society which is able to keep pace with all regional and international changes. Therefore, the Bank took the lead in launching a variety of social initiatives and sponsoring many activities and events targeting various groups of the society.

The Bank's social responsibility emanates from the fact that it is a bank operating in compliance with the principles of the Noble Islamic Shari'ah, and based on the spirit of Islam that enjoins cooperation, selflessness and helping various groups of the society, especially those in need or not able to afford the basic needs of life.

The Bank continued its interaction with various segments of the society, especially the youth, who received support from the bank at various levels and in different domains. There were more than 100 events and activities organized or sponsored by the Bank's departments in addition to the effective role played by the Bank's branches in providing services to their neighborhoods and interacting with various sectors.

Sound Governance

Boubyan Bank is committed to following a sound and effective governance framework by adopting the best sound governance and risk management standards. The Bank complies with these standards in conducting all transactions according to the principles and rulings of the Islamic Shari'ah. Boubyan Bank continuously updates its governance structure in a manner that meets the requirements of the Central Bank of Kuwait, and the banking industry-specific governance procedures. This included compliance with the recent Shari'ah Governance requirements of the Central Bank of Kuwait.

Chairman's Message

Without doubt, the acquisition of the National Bank of Kuwait of a significant stake in the Bank in 2009, along with all its long-established expertise and deeply-rooted history, played a major role in supporting the Bank's strategy, and the entry and expansion in the Kuwaiti market without compromising the Bank's crystal-clear Islamic identity. This is being achieved while maintaining full operational segregation between both banks in order to comply with the principles and rulings of the Noble Islamic Shari'ah and, thus, enhancing the sound governance environment at Boubyan Bank.

Thank You!

Finally, for myself and on behalf of all Boubyan Bank's employees, I would like to take this opportunity to express deepest thanks, and appreciation to His Highness, the Emir of the State of Kuwait, Sheikh Sabah AL-Ahmad AL-Jaber AL-Sabah, may Allah protect him as well as, to H.H., the Crown Prince, Sheikh Nawaf AL-Ahmad AL-Jaber AL-Sabah, and H.H the Prime Minister, Sheikh Jaber AL-Mubarak AL-Hamad AL-Sabah, may Allah protect them all.

Moreover, I would like to express the deepest thanks to the executives of the Central Bank of Kuwait, headed by H.E., the Governor, Dr. Mohammad AL-Hashel, who spared no effort to take the actions deemed appropriate to develop and safeguard the Kuwaiti banking system.

I would also like to express deepest thanks to all the Bank's esteemed shareholders and customers who have always been the key factor behind our success for their support to confront the challenges. My deepest thanks are also extended to all members of the Bank's Fatwa and Shari'ah Supervisory Board, headed by Sheikh Dr. Abdulaziz Khalifa AL-Qasar, for their great efforts in guiding the Bank's Islamic activities, services and dealings.

Finally, I would like to extend deepest appreciation to all Boubyan Bank's management and employees and thank them for their dedication as they spared no effort all through the past years, and I am pleased to express my appreciation of their constant adherence to the one-team spirit, to realize more success for our promising Bank. I hope that the coming years will be a new stage driving the Bank towards an unprecedented development leading it to more achievements and realization of objectives that place it among the leading Islamic banks in the region.

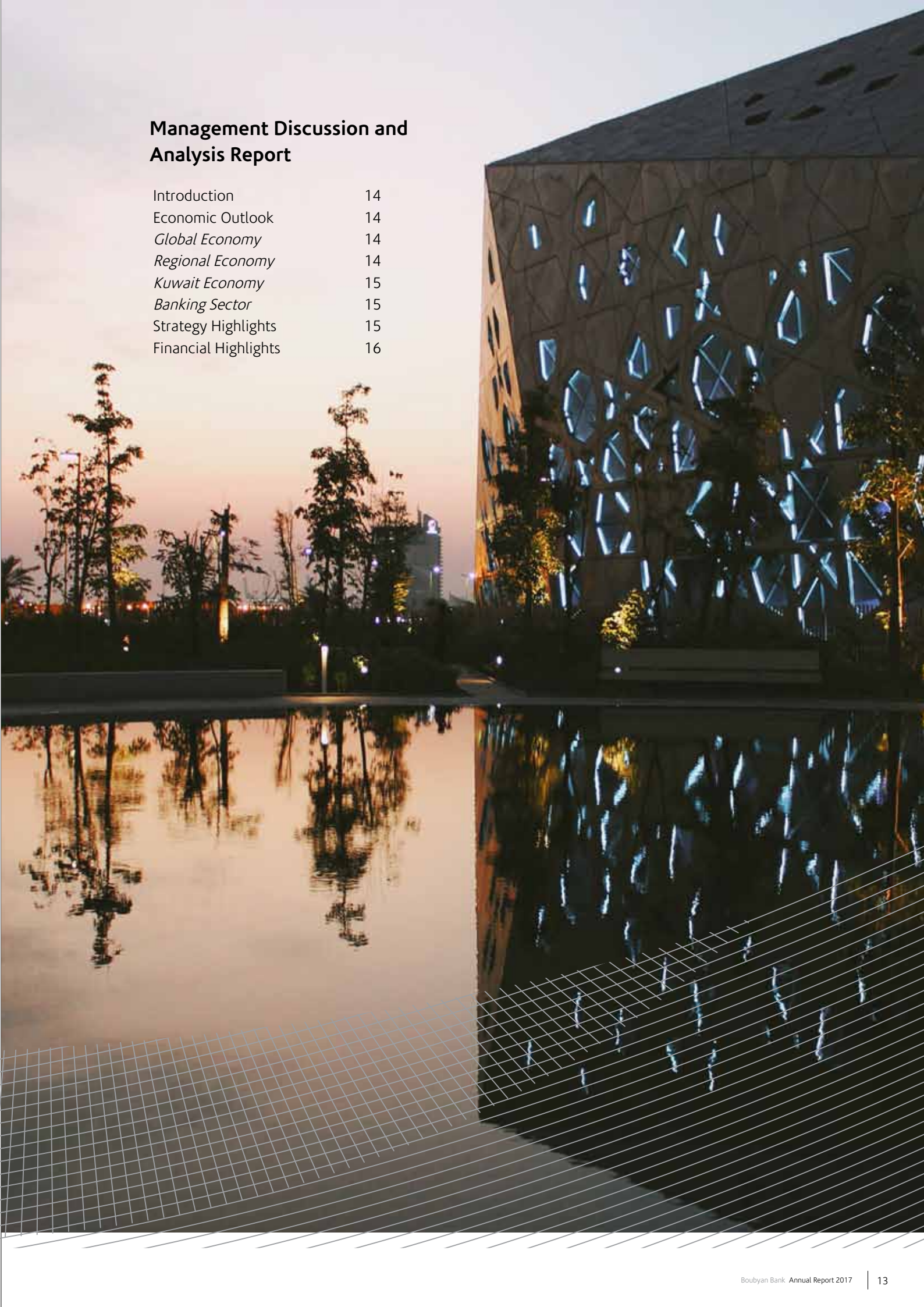
Peace be with you!

Mahmoud Yousef Al-Fulaij

Chairman

Management Discussion and Analysis Report

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Management Discussion and Analysis Report

Introduction

Management Discussion and Analysis report provides an overview of the economic outlook, which directly influences the performance of the banking sector in general, and then presents highlights on our strategy and financial performance.

Economic Outlook

Global Economy

The world economy witnessed a robust and widespread economic growth in 2017 driven by low inflation, low interest rates and relaxed financial conditions. The financial markets globally were at their best in 2017 with continued gains in equity markets in both advanced and emerging market economies. The growth in global economic output is expected to continue resulting from a pickup in investment, trade and manufacturing activity. However moderate fiscal tightening in advanced economies is expected. Global GDP growth in 2017 increased to 3.6% as compared to a modest 3.2% in 2016 as per IMF. Growth also accelerated in United States, in spite of disruptions posed by weather shocks, with growth rates in excess of 2.2% expected in 2017 as per IMF. Asian economies, led by China and India, saw a growth of 6.5% in 2017. Some emerging economies, such as Argentina, Brazil, and Russia also grew and rebounded from the recessionary trend of their recent past.

On the monetary policy side, the Federal Reserve in the United States raised interest rates thrice in 2017 as expected leading to a cumulative increase of 125 basis points from December 2015. Another three increases in 2018 and two increases in 2019 are expected in light of steady economic growth and low unemployment rates. However, in most other advanced economies interest rates remained unchanged but is expected to gradually increase from 2018 onwards. Inflation rates have remained low and generally below central bank targets in advanced economies. In emerging markets and developing economies, inflation developments have been diverse driven by exchange rate movements and idiosyncratic factors.

In its latest World Economic Outlook, the International Monetary Fund has improved its global growth estimates to 3.7% for 2018. Growth is expected to be stable for developed economies in 2017 and may taper off slightly in 2018. Analysts believe that growth will continue in developing economies and oil prices will continue to remain stable in 2018 owing to OPEC production freezes. Prices of other commodities are also expected to remain more or less stable.

Regional Economy

The recovery in oil prices continued in 2017 but prices are still relatively low. Oil prices rebounded, after dropping to decade-long lows at the beginning of 2016, mainly due to supply cuts by OPEC members. Oil supply is expected to remain flat in 2018. Owing to low oil prices, some of the GCC countries, especially Bahrain and Oman, are showing large fiscal deficits. As a result, government debts and interest payments have risen in the recent past. A total of US\$ 49 billion of debt was issued by GCC sovereigns based on published information. Moody's has assigned a negative outlook for 3 out of the 6 sovereigns considering the above factors.

Moody's has forecasted a modest 2% GDP growth for GCC as a whole. Although oil prices have risen as compared to 2016, it is still low and has led to a drop in the contribution of oil-based income to the GCC government revenues. Of the non-oil sources of revenue, introduction of value added tax (VAT) by Saudi Arabia and UAE in 2018 is a major development. The implementation of VAT in other GCC countries is expected in 2019. However, its contribution will remain small.

The economic growth of each of the GCC countries will depend on its set of macroeconomic and political challenges and growth opportunities.

Kuwait Economy

World Bank estimates that the Kuwait economy will see a negative growth of 1% in 2017 and is expected to grow at 1.9% in 2018. The fiscal deficit is expected to be steady in FY18/19 and FY19/20. Kuwait's economic activity has remained resilient despite the lower oil prices largely on account of the government investment activity.

Research analysts believe that non-oil growth is expected to maintain growth at 3.5-4% in 2018 and 2019 mainly driven by capital spending mainly on account of implementation of government's National Development Plan. The fiscal deficits can be managed from large foreign reserves, low break-even oil price and ample borrowing capacity. In spite of issuance of total debt of KD 7.1 Billion up to October 2017, Debt to GDP ratio remains low at 20% as per World Bank estimates. The government is also looking to shore up its revenues through introduction of taxation laws and other sources.

According to a World Bank report, inflation eased to 1.7% in 2017 due to declining housing costs and weak food inflation. However inflation is expected to have some upward pressure due to the increase in utility prices.

Corporate credit growth is expected to remain robust backed by government commitment to the development plan which is part of Kuwait Vision 2035. The consumer sector appears to be bouncing back after a period of slowdown with significant improvement in consumer sentiment index supported by growth in employment and salaries.

The real estate market is gradually showing signs of improvement after undergoing an orderly correction in 2016 and 2017. Kuwaiti stocks continued to rally in late 2016 and early 2017 and was further boosted in the third quarter of 2017 after FTSE Russell upgraded Kuwait's market to emerging market status.

Banking Sector

The deposit portfolio of the local banks reached KD 43.5 billion by the end of 2017 with a compounded annual growth rate of 5% over the last five years. On the other side, the respective credit portfolio has reached KD 37.8 billion by the end of 2017 with a compounded annual growth rate of 6% over the same period.

The banking sector in Kuwait has potentials for growth; however, the local market is highly competitive driven by the available resources of the banks and the entry of foreign and regional banks into the market. Hence, some of the local banks have increased their investment abroad, and may continue looking for opportunities abroad for expansion.

On the monetary front, The Central Bank of Kuwait ("CBK") raised its benchmark discount rate by 25 bps to 2.75 percent on 16 March 2017 to maintain the competitiveness and attractiveness of the national currency and to avoid a massive capital outflow and the currency depreciation after the Federal Reserve raised its interest rates in March 2017.

Strategy Highlights

The Bank is currently implementing its second five year strategy - "Boubyan 2020" - which will focus on additional growth in Kuwait. The focus will be on introducing new products and targeting horizontal expansion in untapped banking and financing activities.

Management Discussion and Analysis Report

Boubyan's success is highlighted through a number of achievements:

- Steady growth in profitability and financial position since the turnaround in year 2010.
- Maintains leadership position in innovative technology banking products and services in the Kuwaiti market.
- Introduced distinguished corporate banking services
- Has one of the highest Kuwaiti manpower ratio in the private sector at 77%
- Launching various social initiatives as part of Corporate Social Responsibility.
- Moody's assigned overall credit rating of A3 and Ba1 for Base Line with a stable outlook.
- Fitch assigned Long term IDR of A+ and Viability rating of BBB-.
- Fastest growing bank in Kuwait with total assets compounded annual growth rate of 17% between 2010-2017.
- Non-Performing Financing ratio maintained at 0.8% in 2017 which is one of the lowest rates in the industry
- Awards from reputable organization such as World Islamic Banking Conference, Global Finance, MGRP and Service Hero on growth and services respectively
- Reaching 40 branches in 2017, with additional branches in the pipeline for 2018

Financial Highlights

KD Thousand

	2017	2016	2015
Financial performance			
Net financing income	103,476	88,531	79,342
Operating income	125,567	103,303	91,353
Net profit attributable to Equity holders of the Bank	47,605	41,071	35,235
Earnings per share – fils (restated)	18.7	16.9	15.5
Financial position			
Total assets	3,970,396	3,481,807	3,132,885
Financing receivables	2,876,778	2,516,760	2,171,794
Investments	339,858	266,684	244,805
Total depositors' accounts	3,398,752	2,945,076	2,398,935
Total shareholders' equity	374,756	344,971	318,232
Key performance ratios			
Return on average assets	1.3%	1.2%	1.2%
Return on average shareholders' equity*	11.8%	11.6%	11.5%
Cost-income ratio	42.1%	42.0%	42.9%
Non-performing financing ratio	0.8%	0.8%	0.9%
Provision coverage ratio	258%	272%	260%
Capital Ratios			
Capital Adequacy Ratio	19.4%	21.4%	17.0%
Tier 1 Ratio	18.3%	20.2%	15.9%
CET 1 Ratio	15.0%	16.2%	15.9%
Leverage ratio	10.0%	10.3%	7.9%

* Calculated after deducting profit distributed to Tier 1 Sukuk holders.

For the year ended December 31, 2017, net profit attributable to Equity holders of the Bank increased by 16% to KD 47.6 Million, or 18.71 fils per share, from KD 41.0 Million, or 16.94 fils per share, in 2016.

Operating income increased by 22% in 2017 to KD 125.6 Million compared with KD 103.3 Million in 2016. This increase was mainly driven by the growth in the net financing income and investment income. Net financing income rose by 17% to reach

KD 103.5 Million compared with KD 88.5 Million in 2016 and net investment income grew by KD 3.5 Million; a growth of 78%. The improvement is resulting from strong balance sheet growth during 2017 which was driven by the successful implementation of Strategy.

Operating expenses increased by 22% to KD 52.9 Million, compared to KD 43.4 Million in 2016, driven primarily by the growth in business volumes and opening of new branches. The growth in operating income was proportional to the corresponding increase in operating expenses, the operating expenses to operating income ratio, which is the primary measure of efficiency, remained more or less unchanged at 42% in 2017 compared to 2016.

Provision for impairment increased by 37% to KD 22.4 Million as a result of conservative approach and to stabilize the bank's balance sheet. The increase in current period was on account of impairment provisions related to investments in associates. The non-performing financing ratio reduced to 0.80% from 0.82% in 2016, which is one of the lowest in the market, along with high coverage ratio.

The Bank maintained a healthy profit margin of 2.88% compared to 3.16% in 2016 which is still above the industry average.

Total assets grew by 14% in 2017 to reach KD 3.97 Billion. The growth is mainly driven by increase in financing portfolio which grew by 14% in 2017 to reach KD 2.88 Billion. Consumer and corporate finance grew by 13% and 15% respectively in 2017. Credit facilities growth was mainly from resident customers. The Bank continued to sustain asset quality of the credit growth thereby reducing non-performing financing.

Investments portfolio grew by 27% in 2017 to reach KD 340 Million. The growth is mainly from investments in Sukuks and acquisition of investment properties during the year. The liquid assets to total assets was maintained at 22% in 2017.

During 2017, customer deposits grew by 15% to reach KD 3.4 Billion.

The Bank is strongly capitalized with a Capital Adequacy Ratio of 19.4%.

The shareholders equity increased to KD 375 Million; a growth of 9% in 2017. The Board of Directors have proposed cash dividends of 7 Fils per share and stock dividends of 5% for the year 2017 which are subject to approval at the forthcoming Annual General Assembly meeting.

Governance Report

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Governance Statement

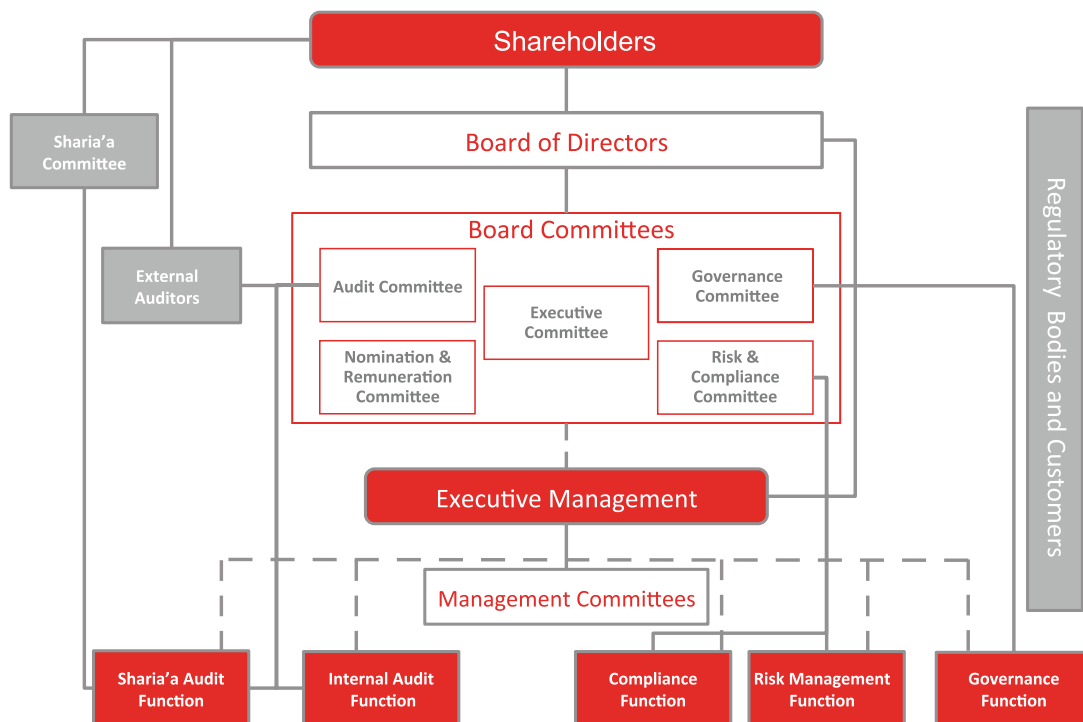
We are committed at Boubyan Bank to have a sound and effective governance framework, in line with our aim toward perfection, as it provides us the confidence that we are doing the right things to our shareholders and customers. Hence, our commitment toward sound governance commences from the top at Board level through adopting and implementing a well-developed and structured governance framework with high standards and professional practices.

Governance is reflected across all levels of Boubyan Bank and its Group in line with the principles of professional responsibility and accountability. It encompasses the Board structure, ethical values and practices, group structure, policies and procedures, internal control,

risk management, transparency and disclosures, and protection of the interests of shareholders and stakeholders.

During 2017, Boubyan Bank ensured proper implementation of the "Governance Framework" in line with its "Governance Manual", along with adequate compliance with the Corporate Governance requirements of the Central Bank of Kuwait ("CBK"). This is driven by our continuous endeavor for adopting professional practices in management and control under the prime objective of delivering the best to our shareholders and stakeholders. We implemented as well during this year the Sharia'a Governance requirements issued by the Central Bank of Kuwait.

Governance Framework



Governance Report

Board of Directors

Boubyan Bank is managed by a Board of Directors (the 'Board'), which consists of nine Directors elected by the shareholders under a mandate to deliver sustainable value to all stakeholders, including depositors / customers, shareholders, employees, and society. There was no change on the composition of the Boubyan Board in 2017.

The Board is granted the highest authorities and overall responsibilities by the shareholders to manage the Bank. The Board operates in line with the by-laws of the Bank and its charter, where its scope of work includes but is not limited to:

- Setting the strategies and risk appetite for the Bank.
- Approving capital and operating plans presented by management for the achievement of the Bank's strategic objectives.
- Ensuring efficient application of the resources for the achievement of the objectives.
- Monitoring the performance of Executive Management.

Directors

Mahmoud Yousef Al-Fulaij

Chairman (Non-Executive)

Year of joining: 2010

Skills and Experience:

Mr. Al-Fulaij is a well-known businessman in Kuwait with more than 36 years of experience; he manages two general trading and contracting companies in Kuwait. He graduated with a bachelor's degree in Business Administration from the United States of America in 1980.

Other current posts:

- Board Director – Arcadia Real Estate Company, KSCC (Kuwait)

Adel Abdul Wahab Al-Majed

Vice-Chairman & Chief Executive Officer (Executive)

Year of joining: 2010

Skills and Experience:

Mr. Al-Majed joined Boubyan Bank in August 2009, and has more than 36 years of banking experience. He worked previously for the National Bank of Kuwait (NBK) where he held leadership positions, including Deputy Chief Executive Officer and General Manager

- Consumer Banking Group. Mr. Al-Majed graduated from the University of Alexandria with a Bachelor's degree in Accounting and attended various executive management development programs at various universities, including Harvard, Wharton and Stanford.

Other current posts:

- Chairman – Bank London & Middle East (UK)
- Chairman – Boubyan Capital Investment Company, KSCC (Kuwait)

Abdulaziz Abdullah Al-Shaya

Director (Non-Executive)

Year of joining: 2009

Skills and Experience:

Mr. Al-Shaya is a well-known businessman with 40 years of experience in trading and real estate sectors; he manages a trading company in Kuwait. Mr. Al-Shaya holds a bachelor's degree in Economics from Kuwait University.

Other current posts:

- Vice Chairman – Awtad Real Estate Company, KSCC (Kuwait)
- Vice Chairman – Orient Education Services Company, KSCC (Kuwait)
- Board Director – Mabanee Company, KPSC (Kuwait)
- Vice Chairman – Al-Nemaa Real Estate Company (Oman)

Adnan Abdullah Al-Othman

Director (Non-Executive)

Year of joining: 2016

Skills and Experience:

Mr. Al-Othman is a well-known businessman with 40 years of experience in banking and real estate sectors; he owns a real estate company. Mr. Al-Othman holds a bachelor's degree in Industrial Engineering from Syracuse University - USA.

Other current posts:

- Member of the Trustees of the Estate of the Late Abdullah Abdulatif Al-Othman (Kuwait)
- Member of the Executive Committee for the Implementation of the Charity Projects of the Late Abdullah Abdulatif Al-Othman (Kuwait)

Ahmad Khalid Al-Homaizi

Director (Non-Executive)

Year of joining: 2012

Skills and Experience:

Mr. Al-Homaizi has a well diversified experience in banking, investment and consultancy. He is the General Manager of a consultancy company in Kuwait. Mr. Al-Homaizi obtained his bachelor's degree in Finance and Management Information System from Northeastern University in the United States of America, and his MBA from London Business School.

Other current posts:

- Board Director – Combined Group Contracting Company, KSPC (Kuwait)
- Board Director – Boubyan Capital Investment Company, KSCC (Kuwait)

Farid Soud Al-Fozan

Director (Non-Executive)

Year of joining: 2009

Skills and Experience:

Mr. Al-Fozan possesses 30 years of experience in various sectors such as contracting, real estate development, and industry and energy services. He manages operations of companies in Kuwait and Kingdom of Saudi Arabia. Mr. Al-Fozan graduated from Kuwait University with a bachelor's degree in Finance and Banking.

Other current posts:

- Vice Chairman – Gulf Group Company, KSCC (Kuwait)
- Board Director – SAFCORP Holding Company, KSCC (Kuwait)

Hazim Ali Al-Mutairi

Director (Non-Executive)

Year of joining: 2010

Skills and Experience:

Mr. Al-Mutairi has a diversified experience for more than 25 years in the fields of financing, investment, and treasury. He is currently the CEO of CreditOne Kuwait Holding Company. He graduated from the United States of America with a bachelor's degree in Finance.

Other current posts:

- Board Director – Warba Insurance Company, KPSC (Kuwait)
- Board Director – Idafa Holding Company, KSCC (Kuwait)

Nasser Abdulaziz Al-Jallal

Director (Non-Executive)

Year of joining: 2013

Skills and Experience:

Mr. Al-Jallal is a well-known banker with 35 years of collective experience in banking, investment, and business; he possessed several executive positions in banking, including the General Manager-Corporate Banking and Treasury at Ahli United Bank in Kuwait. He is currently the CEO of a general trading company in Kuwait. He graduated from the United States of America with a degree in Economics.

Other current posts:

- Board Director – Al-Mustaqbal Investment Company, KSCC (Kuwait)

Waleed Mishari Al-Hamad

Director (Non-Executive)

Year of joining: 2010

Skills and Experience:

Mr. Al-Hamad has more than 27 years of experience, including 11 years in banking and the remaining in the investment sector; he is the Managing Director of a holding company in Kuwait. Mr. Al-Hamad possesses a bachelor's degree in Economics, and a master's degree in Finance from the United States of America.

Other current posts:

- Managing Director – Helvetia Arab Holding Company, KSCC (Kuwait)

Governance Report

Structure and Independence

The Board possesses a collective experience from various industries and business sectors brought by all the Board Directors who are elected rather than being appointed by the shareholders. Within the Board, only the Vice-Chairman & CEO is entrusted with executive role; all other Board Directors are Non-Executive Directors, who are not acting as employees and do not participate in the day-to-day business management and activities of Boubyan.

Accordingly, the Non-Executive Directors bring independent perspectives, with constructive challenges to develop proposals on strategy, scrutinize the performance of management in meeting agreed goals and objectives, and monitor the risk profile and the reporting of performance, where the decisions of the Board are not dominated by certain individuals or groups.

Furthermore, Non-Executive Directors are independent in post and judgment as supported by the Board "Code of Conduct" and "Conflict of Interest" policies. The Board has ensured that any potential incidence of conflict of interest that may jeopardize the independence and objectivity of any Board Directors will be managed and cleared as per the adopted policies. Hence, the Bank confirms the independency of its Board Directors on their judgments and decisions.

Approach to Governance

The Board understands that sound governance framework is one of the key pillars for ensuring achievement of goals and objectives of the Bank, along with maintaining the trust with the shareholders to maintain business growth, sustainability, and profitability.

Accordingly, the Board is committed to implement proper governance practices, which meet the relevant governance regulatory requirements and extend to reflect applicable leading practices. The Board ensures the implementation of the corporate governance practices through its supervisory role without stepping onto the day-to-day activities, which are delegated to the Executive Management.

Authorities

The Board is responsible for managing the business of Boubyan Bank and, in doing so, may exercise its full

authorities, subject to any relevant laws and regulations and to the Articles of Association and By-laws of the Bank. In particular, the Board may exercise the authority to obtain financing and to mortgage or charge all or any part of the undertaking, property or assets (present or future) of Boubyan Bank, and may exercise any of the authorities delegated by the shareholders in a General Assembly.

On the other hand, the Board is able to assign to Directors, Executives and/or Committees any of its powers, authorities and discretions (including the power to sub-delegate); accordingly, the Board delegated the management and day-to-day activities of the Bank to the Executive Management but retained certain authorities among of which:

1. The approval of critical matters including business plans, risk appetite and performance targets, and procedures for monitoring and controlling operations.
2. The authority or the delegation of authority to approve credit and market risk limits, acquisitions, disposals, investments, capital expenditure or realization or creation of a new venture.
3. Appointment of the Executive Management team.
4. Any changes on the accounting policies, which would have material impact on the financial position.

Reporting of Information

The Board regularly reviews the financial and management reports compared to financial budgets and business plans. Further, the Board Committees report to the Board on a periodic basis on their activities.

The Board ensures the receipt of reliable, relevant, adequate, useful and timely information that enables them taking appropriate decisions; such information included:

- The agenda and supporting documents of Board and Committee meetings.
- Regular reports and presentations on strategy, budgets and developments in the businesses.
- Regular reports on the Group's risk appetite profile, top and emerging risks, risk management, credit exposures and the bank's financing portfolio, asset and liability management, liquidity, litigation, compliance, anti-money laundry, and reputational issues.
- Reports on capital management and succession planning.

Furthermore, all Board Directors have full access to all relevant information, and may engage independent professional consultant as needed; they can also contact management and employees at all levels.

Board Assessment

During 2017, Boubyan Bank appointed an external consultant who conducted performance assessment for the Board. The outcome of the assessment revealed that the Boards' performance met the requirements and expectations of the assessment criteria. It also showed that the individual Board members were clear on their responsibilities and adequately performed the duties.

Board Committees

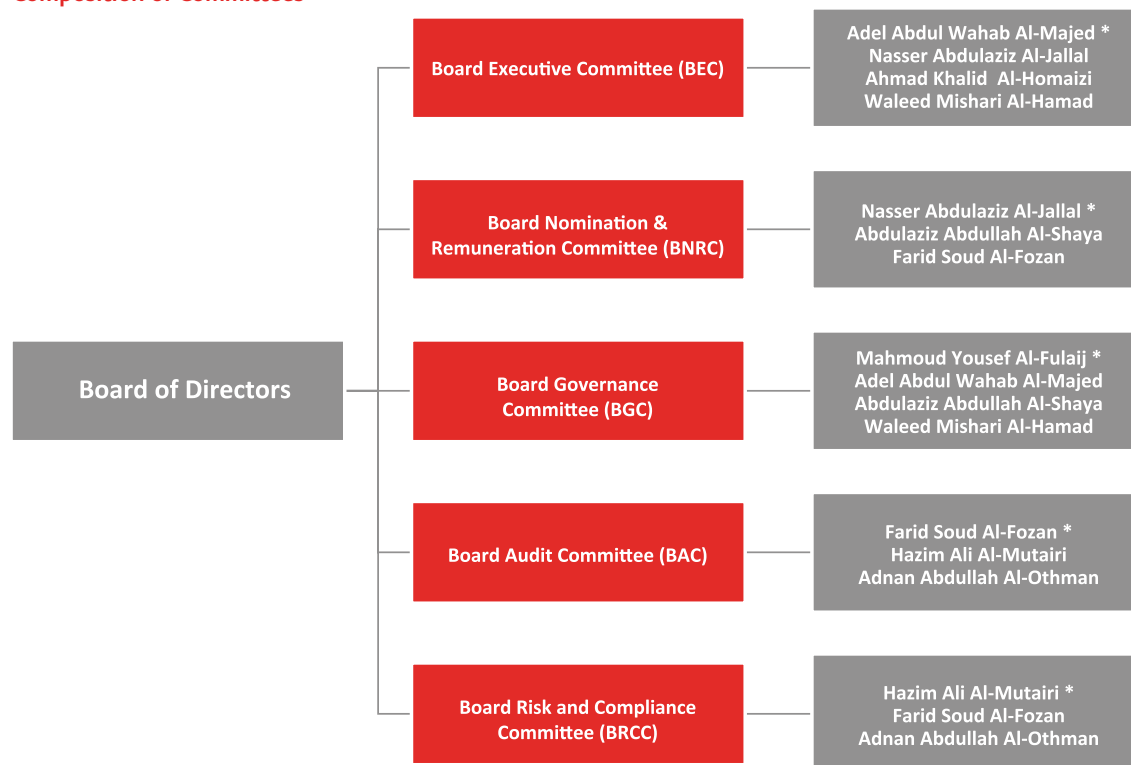
To assist in fulfilling its duties, the Board established five key Board Committees and delegated to them

responsibilities to act on its behalf. The respective key committees were established in line with proper corporate governance principles and the applicable corporate governance regulatory requirements. Furthermore, there are other Board Committees, which meet as needed.

Each Board Committee has clear role, duties, and authorities as determined by the Board and as reflected within the respective charter. The chairperson of each Board Committee regularly reports to the Board on the performance of activities of the respective Board Committee.

Except for heading the Board Governance Committee, the Chairman is not a member of any Board Committee.

Composition of Committees



* Chairperson

Governance Report

Details of Key Committees

Board Executive Committee (BEC)

The BEC comprises of four Board Directors, and is headed by the Vice-Chairman & CEO. The members of the BEC are not members in Board Audit Committee or Board Risk and Compliance Committee; and they possess collective experience in banking, business, and credit financing.

As per the charter of the BEC, the Committee should meet at least six times a year. The main role of the BEC is to review and approve limits and transactions related to financing and investment activities as set within the authority matrices of Boubyan Bank. The BEC reviews as well related policies such as financing policies.

Activities during the year:

During 2017, the BEC met fifty-one times, on a weekly basis; the Committee performed various activities, which included but were not limited to:

- Approve financing transactions in line with the approved authority limits.
- Recommend settlement and/or legal cases of corporate customers to the Board for approval.
- Approve related party transactions and investment transactions within its authority limits.

Board Nomination and Remuneration Committee (BNRC)

The BNRC comprises of three Board Directors; the members of the BNRC have collective experience in banking, business, and Islamic Sharia'a.

As per the charter of the BNRC, the Committee should meet at least four times a year. The main role of the BNRC includes assessing the nominees for the Board based on set criteria, administering the assessment of the Board, revising the Remuneration Policy and the assessment of Executive Management performance, and ensuring the presence of proper employee succession plan.

Activities during the year:

During 2017, the BNRC met five times; the activities of the BNRC included but were not limited to:

- Review the proposed remuneration schemes and propose recommendations to the Board.
- Engage external consultant to conduct Board's Performance Assessment.

- Ensure conducting performance assessment for Executive Management.
- Review the employee succession plan.
- Identify training programs to the Board.

Board Governance Committee (BGC)

The BGC comprises of four Board Directors; the Chairman is the chairperson on the BGC, whose members have collective experience in banking, business, and governance.

The Committee should meet at least twice a year. The main role of the BGC includes developing and updating the Governance Manual, ensuring that the Governance Manual is adequately followed, reviewing annual governance report, and following-up on governance related recommendations/actions.

Activities during the year:

During 2017, the BGC met twice in line with the minimum requirements; the BGC covered the following activities:

- Approve the governance report.
- Discuss the governance review reports of the Corporate Governance Unit and follow up on the status of respective actions.
- Follow-up on the implementation of CBK Sharia'a Governance requirements.
- Ensure that the Board and Board Committees held adequate number of meetings.

Board Audit Committee (BAC)

The BAC comprises of three Board Directors, whose members have collective experience in banking, business, and audit. None of the BAC members is a member of Board Executive Committee.

The BAC should meet at least on a quarterly basis; and its main role includes:

- Reviewing internal audit charter and manual, and accounting policies.
- Assessing and recommending appointment of external auditors.
- Reviewing quarterly financial statements.
- Discussing the internal sharia'a audit reports.
- Approving internal audit plan, discussing internal audit report, and following up on audit corrective actions.
- Providing support to the Internal Audit Division to ensure fulfilling its scope of work effectively and independently.

- Approving the appointment and/or resignation of the GM – Internal Audit Division, and assessing his annual performance.

Activities during the year:

The BAC met four times during 2017, including a meeting every quarter in line with the corporate governance regulatory requirements, the activities of the BAC included but were not limited to:

- Approve internal audit plan.
- Discuss internal audit reports, management letters of external auditors, and ICR report.
- Review quarterly financial statements.
- Approve the accounting policies.
- Follow up on internal audit, management letter, ICR, and CBK observations and respective actions.
- Discuss the Sharia'a' internal audit reports.

Board Risk Management and Compliance Committee (BRCC)

The BRCC comprises of three Board Directors; and none of its members is a member of Board Executive Committee.

As per its charter, the BRCC meets at least four times a year, and reports on its activities to the Board on a periodic basis. The role of the BRCC includes:

- Assessing the Risk Appetite measures, Risk Strategy, and other risk related measures, and proposing recommendations to the Board.
- Reviewing and discussing the reports of the Risk Management Division, including the Capital Adequacy Ratio, Internal Capital Adequacy Assessment Process (ICAAP), Stress Testing, and other risk assessment reports.
- Providing support to the Risk Management Division to ensure fulfilling its scope of work effectively and independently.
- Approving the appointment and/or resignation of the GM – Risk Management Division, and assessing his annual performance.

Activities during the year:

During 2017, the BRCC met five times; and its activities included but were not limited to the following:

- Propose the Capital Management Plan for Board approval.
- Approve various policies including credit risk policy and corporate financing policy.
- Discuss quarterly Risk Profile reports.
- Review periodic ICAAP & Stress Testing reports.
- Discuss Risk Asset Review reports.
- Discuss activity reports pertaining to Compliance and AML functions.

Meetings of Board and Board Committees

Attendance Number of Meetings Minimum Required Meetings	Board 8 6	BEC 51 6	BNRC 5 4	BCGC 2 2	BAC 4 4	BRCC 5 4
Mahmoud Yousef Al-Fulaij	8			2		
Adel Abdul Wahab Al-Majed	8	47		2		
Abdulaziz Abdullah Al-Shaya	4		5	1		
Adnan Abdullah Al-Othman	7				4	4
Ahmad Khalid Al-Homaizi	6	46				
Farid Soud Al-Fozan	5		3		3	5
Hazim Ali Al-Mutairi	6				3	5
Nasser Abdulaziz Al-Jallal	5	32	5			
Waleed Mishari Al-Hamad	6	49		1		

Governance Report

Executive Management

The Board of Directors delegated to the Executive Management, which is headed by the Vice-Chairman & Chief Executive Officer, the implementation of the adopted strategy and business plan.

Management Team

Adel Abdul Wahab Al-Majed **Vice-Chairman & Chief Executive Officer**

Mr. Al-Majed joined Boubyan Bank in August 2009, and has more than 36 years of banking experience. He worked previously for the National Bank of Kuwait (NBK) where he held leadership positions, including Deputy Chief Executive Officer and General Manager - Consumer Banking Group. Mr. Al-Majed graduated from the University of Alexandria with a bachelor's degree in accounting, and attended various executive management development programs at various universities, including Harvard, Wharton and Stanford.

Abdulla Al-Najran Al-Tuwaijri **Deputy Chief Executive Officer**

Mr. Al-Tuwaijri joined Boubyan Bank in December 2011 and has more than 29 years of banking experience, including 23 years at NBK. During his time with NBK, he held different leadership roles in retail banking in Kuwait and London. Mr. Al-Tuwaijri got his bachelor's degree in Finance from Kuwait University, and attended several executive development programs at Harvard Business School, INSEAD, and other reputable institutions.

Abdul-Salam Mohammed Al-Saleh **Deputy Chief Executive Officer**

Mr. Al-Saleh joined Boubyan Bank in October 2012, and has more than 30 years of banking experience. He worked for 18 years at NBK, where he gained experience in Financial Control and Corporate Banking; and his last position was the Head of Domestic Corporate Banking. Prior to joining the Bank, he worked over 7 years for National Bank of Abu Dhabi (NBAD) as the Regional Manager of its branch in Kuwait. Mr. Al-Saleh got his bachelor's degree in Finance from Kuwait University, and attended various executive management development programs over the course of his career.

Waleed Khalid Al-Yaqout **General Manager - Administration Group**

Mr. Al-Yaqout joined Boubyan in February 2010, and has more than 36 years of banking experience. His previous position was General Manager – Administration and Human Resources Group at NBK. Mr. Al-Yaqout graduated with a bachelor's degree in Business Administration and Marketing from the University of Ashland in USA, and participated in various executive management development programs at Harvard, Wharton, Stanford and Columbia.

Adel Abdullah Al-Hammad **General Manager - Human Resources Group**

Mr. Al-Hammad joined Boubyan Bank in December 2006, and has more than 34 years of experience in Human Resources Management, out of which 23 years were at NBK, where he held several key positions, the last of which was the Head of Human Resources. Mr. Al-Hammad graduated with a bachelor's degree in Economics from Kuwait University, and attended several executive management development programs at Harvard and Stanford.

Dr. Waleed Eisa Al-Hasawi **General Manager - Information Technology Group**

Dr. Al-Hasawi joined Boubyan Bank in February 2011, and has more than 40 years of experience. He held many positions in different institutions, the last of which was the Assistant General Manager for the IT Sector at Kuwait Finance House. Dr. Al-Hasawi studied at Worcester Polytechnic Institute in USA and continued his master's study at Lehigh University; and he got his PhD. from Loughborough University of Technology in UK. All his studies were in the area of Electronics and Computer Engineering.

Ashraf Abdallah Sewilam

General Manager – Corporate Banking Group

Mr. Sewilam joined Boubyan Bank in 2013, and has over 24 years of experience in banking sector. Before joining Boubyan, Mr. Sewilam was CEO of Al Rajhi Bank-Kuwait. He occupied the position of the CEO of UBCI (a subsidiary of Ahli United Bank (AUB) in Libya) and was a Deputy CEO for Corporate and Treasury at AUB in Kuwait. He worked as well for 10 years at NBK, where he progressed in several managerial positions, the last of which was Executive Manager. Mr. Sewilam holds bachelor's degree in Economics from Cairo University.

Abdul Rahman Hamza Mansour

General Manager - Internal Audit

Mr. Hamza joined the Bank in year 2006 and has more than 35 years of professional experience with financial institutions. Prior to joining Boubyan, he held a position as Audit Manager at Kuwait Investment Authority, and worked before that at Al-Ahli Bank of Kuwait. Mr. Hamza holds a bachelor's degree in Accounting, and he is a Certified Public Accountant (CPA), a Certified Internal Auditor (CIA) and a Certified Fraud Examiner (CFE).

Mohamed Ibrahim Ismail

General Manager – Financial Control Group

Mr. Ismail joined Boubyan Bank in 2005 and has about 22 years of banking and financial services experience. He started his career as an external auditor with Deloitte & Touche and then Ernst & Young. In the course of his career, he worked at Kuwait Finance House and Gulf Investment House. Mr. Ismail is a Certified Public Accountant (CPA) and a Certified Internal Auditor (CIA), and holds MBA in Finance from Manchester Business School.

Rajeev Anant Kale

General Manager – Banking Operations Group

Rajeev Kale has over 32 years of banking experience. He joined Boubyan in December 2015. Before joining Boubyan Bank, Mr. Kale worked as the Group Head of Operations at National Bank of Abu Dhabi. He held senior positions with top banks in the Middle East, UK, and South East Asia, including Citibank, Deutsche Bank, and American Express. Mr. Kale holds an MBA in Finance and Systems, and bachelor's degree in Engineering – Electronics and Telecommunication.

Mukkulam Jamal Jaffar

Deputy General Manager - Treasury Services

Mr. Jaffar joined the Bank in March 2005 and has over 39 years of experience in banking sector, mainly in treasury services. Prior to joining Boubyan, he held the position as the Assistant Treasurer at Burgan Bank. Mr. Jaffar holds a master's degree in Physics and a diploma in Bank Management.

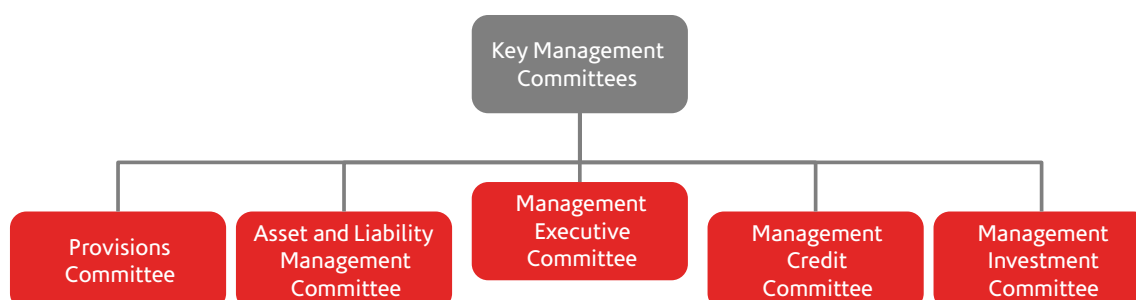
Management Committees

The Executive Management works in a teamwork spirit, where collective efforts and decisions would be required for ensuring effective and efficient management of integrated functions and activities. Accordingly, Boubyan Bank has a set of Management Committees to assist in fulfilling the duties and responsibilities of the Executive Management. The Management Committees derive their authorities mainly from the Vice-Chairman & CEO, and based on authorities and limits delegated by the Board of Directors.

Governance Report

Key Management Committees

The Key Management Committees are as follows:



Management Executive Committee (MEC)

This committee deals with all significant management matters other than those handled by other management committees. The MEC meets almost on a weekly basis.

Assets and Liability Management Committee (ALCO)

The ALCO reviews the assets and liability composition of the bank, liquidity, market risks, trends and their impact on the Bank. The ALCO meets on a monthly basis.

Management Credit Committee (MCC)

The main objective of MCC is to discuss and make decisions within its authorized limits on financing proposals submitted by the business groups. The MCC usually meets on a weekly basis.

Management Investment Committee (MIC)

The MIC discusses and makes decisions within its authorized limits on investment proposals submitted by the concerned business groups. The MIC usually meets on a weekly basis.

Provisions Committee (PVC)

The Provisions Committee reviews and evaluates the outstanding investments and financing transactions for each customer, to determine any issues or difficulties relating to the customer position that require to classify such investments and financing transactions as irregular and hence determining the required provisions in accordance with CBK instructions and International Financial Reporting Standards. The PVC meets on a quarterly basis.

Internal Control

The Board is responsible for ensuring the adequacy of the Group's internal control framework. This includes, but is not restricted to, the approval and oversight of the implementation of the strategy via policies that reflect the prudent Sharia'a compliant approach to conducting its businesses. The internal control processes include controls and limits that are embedded in all processes; risk and control reports are integral parts of the Group's daily activities. Such procedures were designed to manage and mitigate risk of failure to achieve business objectives and can only provide reasonable and rather than absolute assurance against material misstatements, errors, losses, or fraud.

In line with its duties and responsibilities toward ensuring adequate internal control systems, the Board provided all needed support and ensured fulfillment of the roles of the various functions involved in the internal control, including:

- Sharia'a Board.
- External Audit.
- Independent Internal Control Review.
- Internal Audit.
- Risk Management.
- Compliance.
- Governance.

Internal Control Review

In year 2017, Boubyan Bank engaged an external auditor in line with the CBK regulation to conduct an independent internal control review for year 2016 activities. Based on the review of the external auditor, no exceptions pertaining to governance aspects were noted. Furthermore, the report of the external auditor conveyed that Boubyan Bank maintained in all material aspects, effective internal control system, where no high risk issues were even noted; the Internal Control Review report is attached in the next page.

Internal Control Review Report



instructions in respect of risk management and internal controls issued by the CBK on 20 June 2012, instructions dated 23 July 2013 concerning anti money laundering and combating financing of terrorism and the related instructions, instructions dated 9 February 2012 regarding confidentiality of customer's information and financial securities activities of the Group and activities and instructions regarding internal controls with respect to prevention and reporting of fraud and embezzlement cases.

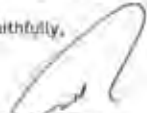
As members of the Board of Directors of the Bank, you are responsible for establishing and maintaining adequate accounting and other records and internal control systems, taking into consideration the expected benefits and relative costs of establishing such systems and complying with the requirements contained in the CBK instructions mentioned in the above paragraph. The objective of this report is to provide reasonable, but not absolute, assurance on the extent to which the adopted procedures and systems are adequate to safeguard the assets against loss from unauthorized use or disposition; that key risks are properly monitored and evaluated; that transactions are executed in accordance with established authorization procedures and are recorded properly; and to enable you to conduct the business in a prudent manner.

Because of inherent limitations in internal control system, errors or irregularities may nevertheless occur and not be detected. Also, projection of any evaluation of the systems to future periods is subject to the risk that management information and control procedures may become inadequate because of changes in conditions or that the degree of compliance with those procedures may deteriorate.

Having regard to the nature and volumes of the Group's operations, during the year ended 31 December 2016, and the materiality and risk rating of our findings, we report that:

- a) The accounting and other records and internal control systems of the Group were established and maintained in accordance with the requirements of the Manual of General Directives issued by the CBK on 15 June 2003 and letter issued by CBK on 28 February 2017,
- b) The findings raised in the examination and assessment of the internal controls do not have a material impact on the fair presentation of the financial statements of the Group for the year ended 31 December 2016, and
- c) The actions taken by the Group to address the findings referred in the report, including previous years' findings, are satisfactory.

Yours faithfully,


Faisal Saqer Al Saqer
License No. 172 (A)
Protiviti Member Firm Kuwait WLL

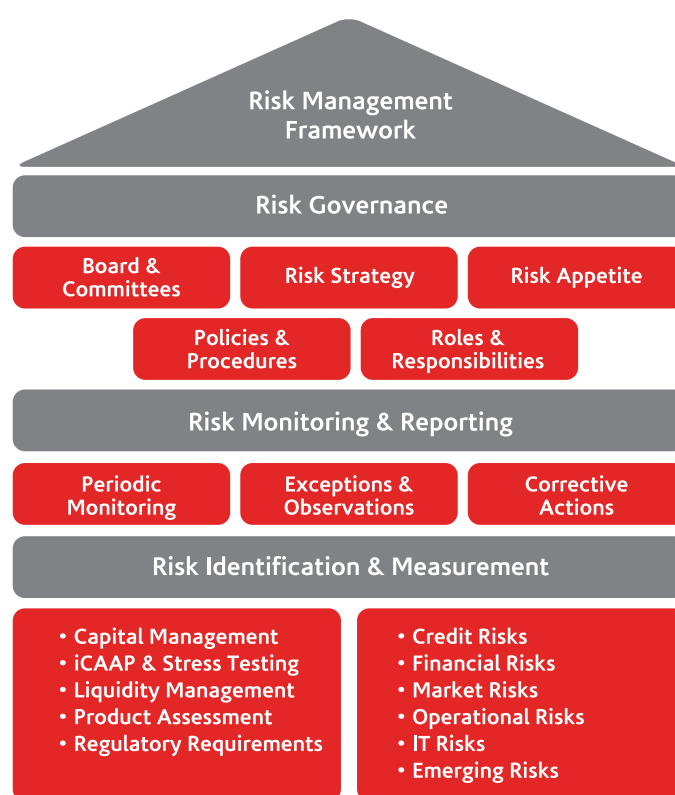
Governance Report

Risk Management

Risk Management Framework

Risk management is a core focus at Boubyan Bank. This is driven by the responsibility of the Board of Directors to ensure having a “fit for the purpose” Risk Management function to protect the best interests of all stakeholders, especially the depositors / customers. Boubyan Bank has a Board Risk Management and Compliance Committee (BRCC), which oversees the Risk Management function.

Boubyan Bank perceives Risk Management as an integrated function with the business activities, which is guided by a well-balanced Risk Appetite model; accordingly, we adopt the philosophy of “risk is everyone’s business”. Accordingly, Boubyan Bank follows a “Three-Lines of Defence” approach, and adopts an Enterprise Risk Management (ERM) model through updating and linking the risk appetite measures to an ERM index.



Stress Testing

In line with best practices for risk management, Boubyan Bank conducts stress testing to measure the Bank’s vulnerability to exceptional but plausible events. The respective stress testing is conducted on a quarterly basis, where the results are discussed at management level and presented to the Board Risk Management and Compliance Committee. Further, the results of Stress Testing are reported on a semi-annual basis to the Board and Central Bank of Kuwait.

Risk Management Division

The Risk Management Division (RMD) operates independently from the business, as it reports to the Board Risk Management and Compliance Committee and the CEO. The RMD comprises of the following functional departments:

- Financial and Market Risk Department
- Operational Risk Department
- Technology Risk Department
- Corporate Credit Risk Review Department
- Corporate Financing Risk Analytics Department
- Consumer Financing Risk Analytics Department

Remuneration Policy and Remuneration Package

Remuneration Scheme

Boubyan Bank always considers adopting a balanced "Remuneration Scheme" to be competitive enough to attract and maintain qualified and skilled employees, who are key success factors in banking sector, and, at the same time, to be reasonably linked to sustainable progressive performance, and achievement of both short and long-term targets.

The current "Employee Incentive Plan" of Boubyan Bank takes into consideration:

- Both financial and risk measures
- Link to long term targets (Strategic Objectives)
- Sensitivity to time horizons of risks
- Claw back feature

During 2017, Boubyan Bank engaged "EY Consultancy" as external consultant to assess the current remuneration policy and scheme.

Board Remuneration

As per the by-laws and Article of Associations and in line with the Companies' Laws of the State of Kuwait, the Board of Directors may propose annual remuneration up to 10% of annual Net Profit after deducting the following appropriations:

- 10% of Net Profit as Statutory Reserves
- 10% of Net Profit as Voluntary Reserves
- 1% of Net Profit as Contribution to KFAS
- 5% of capital as preliminary dividends to the Shareholders

In any case, Remuneration to the Board should be subject to the approval of the Shareholders in the Annual General Assembly.

As current practice, the Board Directors are not entitled to attendance fees for the Board and/or Board Committees meetings, and/or any material in-kind benefits. Further, none of the Board Directors is entitled to any fixed salaries, except for the Vice-Chairman & CEO, who earns benefits as employee for his executive role.

For year 2017, the Board has proposed annual remuneration of KD 360 thousand to be allocated among the Board Directors as follows: KD 60 thousand to the Chairman, KD 45 thousand for each member of the Board Executive Committee, and KD 30 thousand for each other Board Directors. This proposal is subject to the approval of the shareholders.

Employee Remuneration

The employees of the Bank are entitled to two categories of remuneration, which are as follows:

- Fixed remuneration: such remuneration are defined in the employment agreements, and may include fixed salaries (i.e. basic salary, allowances and annual fixed pay as a percentage of basic salary) and other benefits (i.e. medical insurance, air-tickets, and schooling support),.
- Variable remuneration: such remuneration are driven mainly by performance and guided by the "Employee Incentive Plan". This could be in the form of cash bonus, deferred cash bonus and/or Employee Stock Options (ESOP). The variable remuneration are reviewed by the Board Nomination and Remuneration Committee and approved by the Board of Directors.

Governance Report

The following table details the remuneration paid to certain employee categories for year ended 31 December 2017:

Employees Categories	Number of Employees	Fixed Remuneration KD'000	Variable Remuneration KD'000		Total KD'000
			Cash	ESOP	
Senior Management	33	4,259	959	893	6,111
Material Risk Takers	25	2,929	658	629	4,216
Financial and Risk Control	17	1,166	161	138	1,465

Categories Definitions:

- Senior Management includes all staff in the positions of Assistant General Manager and above and staff whose hiring are subject to approval of regulators.
- Material Risk Takers includes all staff whose activities and decisions have a material impact on the risk profile of the bank.
- Financial and Risk Control includes all head of divisions and head of groups in Financial Control, Risk Management, Compliance, Internal Audit and Anti-Money Laundering functions.

The five senior executives who received the highest remuneration packages, plus the heads of Financial Control, Internal Audit and Risk Management groups (8 executives in total) received together as a group remuneration package of KD 2,925 thousand for the year ended 31 December 2017.

Major Shareholders

As of December 31, 2017, the major shareholders owning or controlling more than 5% of capital were as follows:

Name of Shareholder	Percentage of Ownership
National Bank of Kuwait S.A.K	58.31%
The Commercial Bank of Kuwait S.A.K	11.19%

Social Responsibility

Our Society...Our Responsibility

Social responsibility is the cornerstone of the Bank's dealings with all groups of the society in contribution to development, and to building a society capable of keeping pace with all regional and international changes. Therefore, the Bank took the lead in launching a variety of social initiatives and sponsoring many activities and events targeting various groups of the society.

During the period extending from 2010 through the end of 2017, the Bank sponsored and participated in over 800 different activities targeting different social groups with a special focus on youths and people with special needs.

Boubyan Bank's Most Prominent Social Campaigns in 2017

Steps Campaign

For the fourth year in a row, Boubyan Bank organized the Steps Campaign during the Holy month of Ramadan, whose revenues were allocated to sight-restoration operations in Niger, by encouraging everyone to exercise walking at Al-Hamra Tower in Kuwait. The Bank donated KD 1 for every 5 laps completed by the participants.

This campaign was considered a unique health and humanitarian initiative in Kuwait since it combined both walking during the holy month of Ramadan, with its positive impact on the health of those who exercise it, and the humanitarian goal of the campaign represented in supporting people with special needs.

The campaign succeeded to attract 7 thousand participants from various ages over the whole month, managing by that to alleviate the pains of those with special needs via the Bank's donations.

Noor Boubyan Campaign 2

Following the great success achieved by Noor Boubyan for sight restoration, Boubyan repeated its voluntary charity trip outside Kuwait with the participation of a number of Kuwaiti doctors who volunteered to perform 1000+ operations to restore the eyesight of children and adults in Niger where Cataract is widespread.

Mashrouk – Preservation of Grace Initiative 2

During the Holy Month of Ramadan, Boubyan organized Mashrouk campaign in order to preserve grace. A team of volunteers was made from the bank staff, clients and others to collect food surplus from hotels, houses, and various banquets as well as catering companies then repackage & sort the same as per the health standards and distribute it to the poor families that refrain (out of dignity) from asking for help as well as the needy.

Arrangement was also made with a number of volunteering groups active in the field of collecting surplus food and they contributed to this Ramadan campaign through their experience in the field of collection and distribution.

Youths Adventures

Due to the new various trends finding grounds among youths, Boubyan Bank organized a number of events and activities targeting the youths' segment inside and outside Kuwait. This included Al Subbiya Adventure, the trip to Everest's Basecamp and the launch of Boubyan Spartan Race.

Encouraging Kuwaiti Youths' Projects - Boubyan Fun Day 2

Boubyan Bank continued its support to the Kuwaiti youths by encouraging their private projects at various areas, and cooperating with them, as well as buying their products in the Bank's events, especially "Boubyan Fun Day 2". This contributed to increasing their marketing rates in addition to the Bank's help by employing its own social media channels to promote their business.

Social Responsibility

"Your Eidya From Boubyan" Campaign

In an attempt to bring happiness and joy to the heart of everyone, Boubyan Bank organized the Eidya Distribution Campaign for the 5th year in a row to distribute Eidya to all the children of its clients.

The Bank's booth at the Avenues received a number of clients and their children who were keen to connect with the ongoing services provided by the bank.

Boubyan Bank has been the only bank organizing this campaign since 5 years out of its belief that constant communication shall not only be limited to clients, rather, it shall also extend to cover their children and to share the happiness with them.

Charitable Reading Marathon

As a part of Boubyan Bank's constant endeavors to support cultural and innovative activities, Boubyan Bank took part in the Charitable Reading Marathon organized by Takween Library in cooperation with Clinica Dental Center.

The idea of the marathon was the fruit of Boubyan Bank and Clinica's decision to donate KD 2 for each 10 pages read by any of the library's visitors during the marathon which continued for 12 hours. Also, 10% of the book sales on this day were donated to educating students who had financial difficulties hindering them from getting the proper education due to their weak financial abilities.

Boubyan Originals

Boubyan organized the first event of its kind in Kuwait and the Middle East attracting the youths segment as it will harbor a unique historic exhibition including a number of football kits (T-shirts, balls, GK gloves, sports boots, etc.) carrying the original signatures of the most famous players in history such as Pelé, Maradona, Ronaldo, Zidane and many others) in addition to the currently renowned football stars such as Messi, Cristiano Ronaldo, Neymar and many others. The event was held at Argan Al Bida'a in November 2017.

In addition to this, the festival included a number of events and sports activities to spread the airs of excitement and competition among the youths along with a special draw made on all the exhibition's acquisitions where the youths had a chance to win the same.

"Taste of Boubyan" Festival

Boubyan Bank organizes the "Taste of Boubyan" festival on an annual basis. The event serves as a gathering to shed light on the skills of Kuwaiti young chefs who stand as a great example for the Kuwaiti youths who make their way into various business domains.

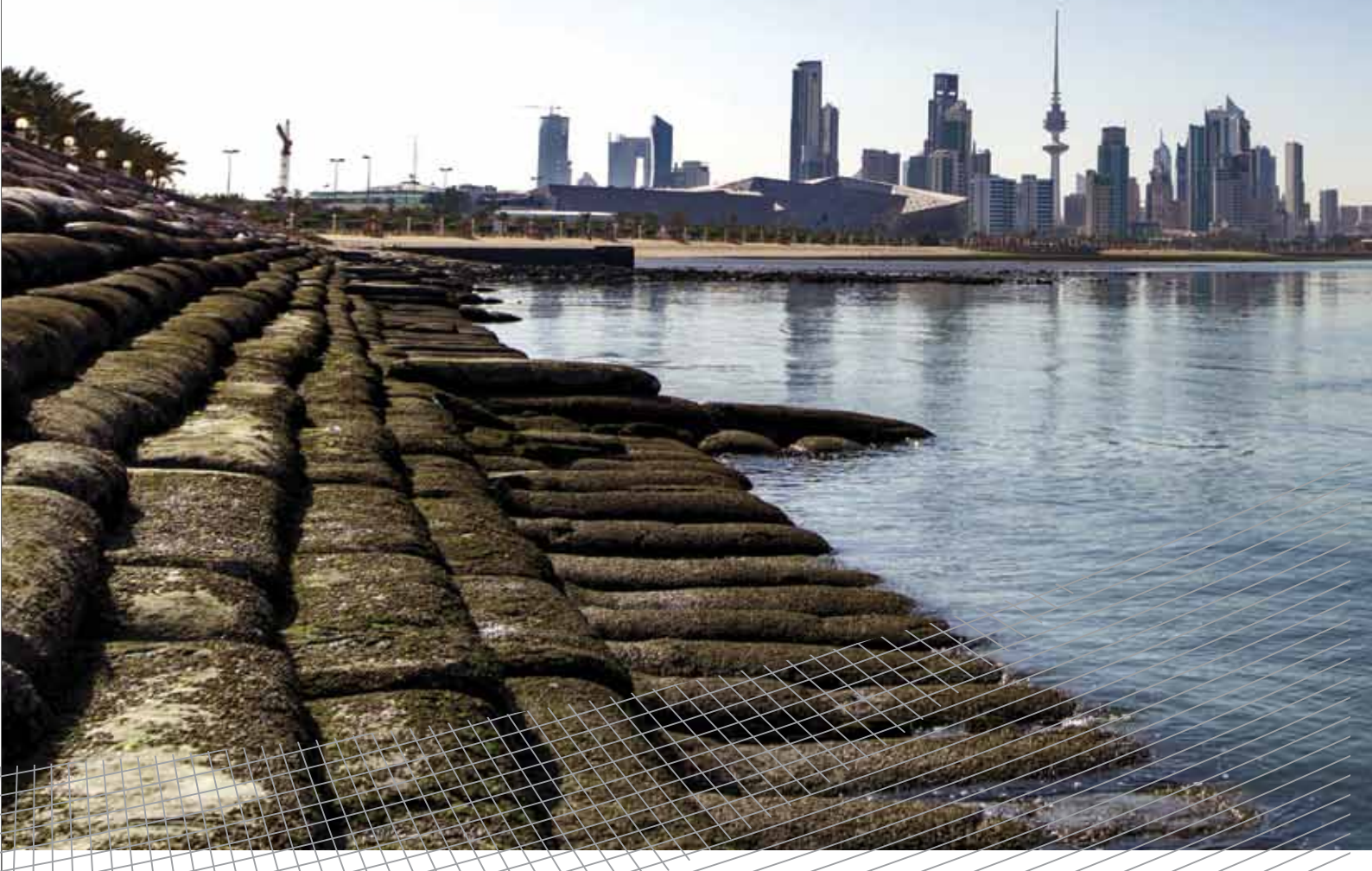
The festival aims at supporting the projects of the Kuwaiti youths and motivating them to start a private business. In addition, the revenues of the annual event are donated to charity and various charitable societies.

Boubyan Bank K.S.C.P. and Subsidiaries



Risk Management

For the year ended 31 December 2017



1. INTRODUCTION AND OVERVIEW

In June 2014, Central Bank of Kuwait (CBK) issued directives on the adoption of the Capital Adequacy Standards (Basel III) under the Basel Committee framework applicable to licensed Islamic banks in Kuwait, effectively replacing and superseding the earlier requirements under the circular issued in 2009 Basel framework (Basel II). The reforms strengthen the quality of capital and introduced several buffer requirements in line with proposals made by the Basel Committee on Banking Supervision (BCBS). The CBK Basel framework consists of three Pillars. Pillar 1 provides a framework for measuring capital requirements for credit, operational and market risks under the “Standardised Approach”. Pillar 2 pertains to the Supervisory Review Process and emphasises the importance of Internal Capital Adequacy Assessment Process (ICAAP) performed by banks. As such, and in compliance with the aforementioned instructions, Boubyan Bank K.S.C.P (the “Bank”) has developed an ICAAP and Stress Testing framework along with its underlying models, policies and procedures. Boubyan Bank continually enhances its ICAAP and Stress Testing framework to maintain its capital commensurate with the overall risks to which the Bank is exposed. Pillar 3 aims to complement the above capital adequacy requirements under Pillar 1 and Pillar 2 by requiring banks to provide a consistent and understandable disclosure framework which facilitates comparison, thus enhancing the safety and soundness of the banking sector in Kuwait.

2. REGULATORY SCOPE OF CONSOLIDATION

The core activities of the Bank and its subsidiaries (collectively the “Group”) are retail, corporate, insurance, investment banking, and asset management, in accordance with Codes of the Islamic Sharia’a, as approved by the Bank’s Sharia’a Supervisory Board. For further details on the Group’s activities, please refer to note 30 of the Group’s consolidated financial statements.

The consolidated financial statements and capital adequacy regulatory reports of the Group have been prepared and consolidated on a consistent basis, unless otherwise disclosed. For additional information on the basis of preparation and basis of consolidation please refer to notes 2 and 3.1 of the Group’s consolidated financial statements for the year ended 31 December 2017.

The principal subsidiaries of the Group are presented in the note 15 of the Group’s consolidated financial statements.

All subsidiaries have been fully consolidated under the regulatory scope of consolidation for regulatory capital calculations.

Significant investments in banking, financial and insurance entities that are outside the scope of regulatory consolidation are required to be subject to the threshold treatment prescribed under the CBK Basel III rules and are risk-weighted and/or capital deducted.

- All the significant investments in banking and financial entities classified as associates under Note 16 of the Group’s consolidated financial statements have been subject to the threshold treatment and risk-weighted as prescribed.
- Other significant investments in banking and financial entities classified as equities have been subject to the threshold treatment and risk-weighted as prescribed.

Other ‘minority’ investments in banking, financial and insurance entities classified as equities have been subject to the prescribed threshold treatment and risk-weighted as required.

BOUBYAN BANK K.S.C.P. AND SUBSIDIARIES



RISK MANAGEMENT

For the year ended 31 December 2017

3. CAPITAL STRUCTURE

The Group's regulatory capital comprises:

- a) Common Equity Tier 1 (CET1) Capital which is considered as the core measure of the Group's financial strength and includes share capital, share premium, eligible reserves and retained earnings net of regulatory adjustments,
- b) Additional Tier 1 (AT1) Capital which consists of perpetual tier 1 Sukuk and eligible portion of non-controlling interests, and,
- c) Tier 2 (T2) capital which consists of the allowed portions of general provisions and eligible portion of non-controlling interests.

The Bank's share capital as at 31 December 2017 comprised **2,274,734,860** issued and fully-paid up equity shares.

The regulatory capital for the Group is detailed below:

Table 1

	2017 KD'000	2016 KD'000
Regulatory Capital		
Common Equity Tier 1 Capital	343,410	304,023
Additional Tier 1 Capital	75,531	75,725
Tier 1 Capital	418,941	379,748
Tier 2 Capital	25,520	20,750
Total Regulatory Capital	444,461	400,498

4. CAPITAL ADEQUACY RATIOS

The Group ensures adherence to CBK's requirements by monitoring its capital adequacy. The Group's capital forecasting process ensures pro-active actions and plans are in place to ensure that a sufficient capital buffer above minimum levels is in place at all times. This process takes into consideration regulatory capital requirements, stress-testing and the Bank's business plans.

The Minimum Capital Requirements (MCR) and The Capital Adequacy Ratios' (CAR) for the Group under the various levels of regulatory capital expressed as a percentage of risk-weighted assets are detailed below:

	2017		2016	
	MCR*	CAR	MCR*	CAR
Common Equity Tier 1 capital adequacy ratio	10.00%	14.99%	10.00%	16.21%
Tier 1 capital adequacy ratio	11.50%	18.29%	11.50%	20.24%
Total Regulatory capital adequacy ratio	13.50%	19.41%	13.50%	21.35%

* includes a 2.5% capital conservation buffer and 0.5% D-SIB buffer which are to be met through CET1 capital.

The countercyclical capital buffer has not been required for the year ended 31 December 2017 in the MCR.

BOUBYAN BANK K.S.C.P. AND SUBSIDIARIES



RISK MANAGEMENT

For the year ended 31 December 2017

5. PROFILE OF RISK-WEIGHTED ASSETS AND CAPITAL CHARGE

The Group's risk-weighted capital requirements for credit, market and operational risks are shown below.

5.1 Credit risk

The Minimum Capital requirement (MCR) in respect of credit risk as at 31 December 2017 was **KD 271,697 thousand**, (31 December 2016: KD 220,181 thousand) as detailed below:

	2017			2016		
	Gross credit exposure	Risk weighted assets	Minimum capital requirement	Gross credit exposure	Risk weighted assets	Capital charge
Table 3	KD'000	KD'000	KD'000	KD'000	KD'000	KD'000
Cash	29,524	-	-	27,214	-	-
Claims on sovereigns	366,938	1,284	173	328,465	1,223	165
Claims on international organisations	72,467	-	-	49,281	-	-
Claims on public sector Entities	93,196	606	82	58,202	-	-
Claims on MDBs	13,339	-	-	15,777	-	-
Claims on banks	349,612	46,772	6,314	348,628	47,392	6,398
Claims on corporates	1,098,932	517,003	69,795	1,035,142	465,626	62,860
Regulatory retail exposure	1,294,826	764,533	103,212	1,140,980	682,980	92,202
Past due exposure	15,374	6,767	914	8,463	3,779	510
Investments in real estate	53,572	107,144	14,464	24,680	49,360	6,664
Investments and financing to customers	551,719	379,200	51,192	447,157	231,588	31,264
Sukuk exposures	35,494	25,452	3,436	20,522	10,261	1,385
Other exposures*	168,391	163,815	22,115	132,485	138,760	18,733
	4,143,384	2,012,576	271,697	3,636,996	1,630,969	220,181

*"Other exposures" above includes a threshold deduction of **KD 34,357 thousand** (31 December 2016: KD 31,058 thousand) and an amount of **KD 27,060 thousand** (31 December 2016: KD 24,353 thousand) representing the amount of general provision in excess of a maximum of 1.25% of Credit Risk-Weighted Assets, which is allowed in arriving at Tier 2 Capital.

5.2 Market risk:

The total Minimum Capital requirement (MCR) in respect of market risk was **KD 10,459 thousand** arising only from foreign exchange risk, (31 December 2016: KD 10,024 thousand).

5.3 Operational Risk:

The Minimum Capital requirement (MCR) in respect of operational risk was **KD 27,019 thousand**, (31 December 2016: KD 23,025 thousand). This Minimum Capital requirement(MCR) was computed using the Basic Indicator Approach by multiplying the three-year average gross income by a pre-defined beta factor.

RISK MANAGEMENT

For the year ended 31 December 2017

6. RISK MANAGEMENT

The Bank's business operations require identification, measurement, aggregation and effective management of risks and efficient allocation of capital to derive an optimal risk/return ratio. The Bank manages its risks in a structured, systematic and transparent manner through a risk policy which embeds comprehensive risk management into the organisational structure, risk measurement and monitoring processes. The Bank's Risk Management function is independent of business units; it reports directly to the Risk and Compliance Committee of the Board and takes a holistic and objective approach to assist the Board and Executive Management in managing the Bank's risks.

During 2009 the Bank augmented its overall framework for governance and capital planning and management by undertaking an Internal Capital Adequacy Assessment Process (ICAAP), which includes "scenario testing" at periodic, regular intervals. Amongst the key objectives of the ICAAP is to quantify potential risks that the Bank faces and are not covered under Pillar I.

In line with the guidelines from the Basel Committee and Central Bank of Kuwait, key principles of the Bank's ICAAP include:

- Responsibilities of the Board and Senior Management.
- Sound Capital Management.
- Comprehensive assessment of Pillar II risks, e.g., Credit (sector and name concentration), Liquidity, Legal, Reputational and Strategic Risks, etc.
- Monitoring and reporting.
- Control and review of the process.

The key features of the Bank's comprehensive Risk Management Policy are:

- The Board of Directors provides overall risk management direction and oversight.
- The Bank's risk appetite is proposed by the Management Executive Committee and approved by the Board of Directors.
- Risk management is embedded in the Bank as an intrinsic process and is a core competency of all its employees.
- The Bank manages its credit, market, operational and liquidity risks in a co-ordinated manner within the organisation.
- The Bank's Internal Audit function reports to the Board Audit Committee and provides independent validation of the business units' compliance with risk policies and procedures and the adequacy and effectiveness of the Risk Management Framework on a bank-wide basis.

The risk management function assists Executive Management in controlling and actively managing the Bank's overall risks. The function also ensures that:

- The Bank's overall business strategy is consistent with its risk appetite approved by the Board of Directors.
- Risk policies, procedures and methodologies are consistent with the Bank's risk appetite.
- Appropriate risk management architecture and systems are developed and implemented.
- Risks and limits of the portfolio are monitored throughout the Bank.

The Bank regularly assesses the adequacy and effectiveness of its Risk Management Framework in the light of the changing risk environment.

6.1 Scope and nature of risk reporting tools

The comprehensive Risk Management Framework enables the Bank to identify, assess, limit and monitor risks using a comprehensive range of quantitative and qualitative tools. Some of these tools are common to a number of risk categories, while others are tailored to the particular features of specific risk categories and enable generation of information such as:

- Credit risk in corporate and consumer financing and other asset exposures, such as collateral coverage ratio, limit utilisation, past-due alerts, etc.
- Quantification of the susceptibility of the market value of single positions or portfolios to changes in market parameters (commonly referred to as sensitivity analysis).
- Quantification of exposure to losses due to extreme movements in market prices or rates.

The Bank regularly assesses the adequacy and effectiveness of its reporting tools and metrics in light of the changing risk environment.

RISK MANAGEMENT

For the year ended 31 December 2017

6. RISK MANAGEMENT (CONTINUED)**6.2 Risk management processes**

Through the comprehensive Risk Management Framework, transactions and outstanding risk exposures are quantified and compared against authorised limits, whereas non-quantifiable risks are monitored against policy guidelines and key risk and control indicators. Any discrepancies, excesses or deviations are escalated to management for appropriate action.

The key risks assumed by the Bank in its daily operations are outlined below:

6.2.1 Credit risk

Credit risk is defined as the likelihood that a customer or counterparty is unable to meet the contracted financial obligations resulting in a default situation and/or financial loss. These risks arise in the Group's normal course of business.

6.2.2 Credit risk management strategy

The approach to credit risk is based on the foundation to preserve the independence and integrity of the credit risk assessment, management and reporting processes, combined with clear policies, limits and approval structures which guide the day-to-day initiation and management of the Bank's credit risk exposure. This approach comprises credit limits which are established for all customers after a careful assessment of their credit worthiness.

Standing procedures, outlined in the Bank's Credit Policies and Manuals, require that all credit proposals be subjected to detailed screening pending submission to the appropriate credit committee. Whenever necessary, credit facilities are secured by acceptable forms of collateral to mitigate the related credit risks. The Board of Directors defines the Bank's credit risk management strategy and approves credit risk policies to ensure alignment of the Bank's exposure with its Risk Appetite.

6.2.3 Credit risk management structure and governance

Senior management implements the Board of Directors' credit risk strategy and develops policies and procedures for identifying, assessing, monitoring and controlling credit risk.

The Bank's Credit Committee, chaired by the Bank's CEO and comprising senior executives from the business divisions, meets regularly and reviews the Bank's financing portfolios and advises the Board appropriately.

In compliance with CBK regulations, financing to individual Board Members and related parties is fully secured and monitored by the Board Executive Committee. Such transactions are made on substantially the same terms, including profit rates and collateral, as those prevailing at the time for comparable transactions with unrelated parties. All such facilities are approved by the Board of Directors in line with the relative authorities from the Shareholders' General Assembly.

Country limits are determined based on the outlook of economic and political factors, along with the review of reports by rating agencies on the country (where available) and application of local business and market knowledge. Country limit exposures are subject to periodic approval by the Board of Directors or the Board Executive Committee.

6.2.4 Key features of corporate credit risk management

- Credit facilities are granted based on detailed credit risk assessments which consider the purpose of the facility and source of repayment, prevailing and potential macro-economic factors, industry trends and the customer's positioning within its industry peer.
- Internal credit-rating models are regularly reviewed by the Bank risk management function in co-ordination with line management and the Management Credit Committee and continually enhanced in line with industry credit risk management "best practices".
- All new proposals and / or material changes to existing credit facilities are reviewed and approved by either the Board Executive Committee or the Management Credit Committee.
- The credit facility administration process is undertaken by a segregated function to ensure proper execution of all credit approvals and maintenance of documentation, and proactive control over maturities, expiry of limits, collateral valuation and contractual covenants.

BOUBYAN BANK K.S.C.P. AND SUBSIDIARIES

RISK MANAGEMENT

For the year ended 31 December 2017



6. RISK MANAGEMENT (CONTINUED)

6.2 Risk management processes (continued)

6.2.5 Key features of consumer credit risk management

- Oversight of consumer finance risk is undertaken by an independent unit directly within Bank Risk Management. Within this framework, limits and approval authorities are exercised by Consumer Banking officers with defined approval authorities.
- Consumer credit risk management functional areas are aligned with key concepts of risk management, namely, governance, control, measurement and reporting.
- Consumer credit risk is managed with three lines of defence. As the first line of defence, Consumer Banking (i.e., underwriting) is responsible for adherence to CBK regulations and guidelines, the credit policies, controls and processes. As second line of defence, the consumer credit risk management team, working independently of the business unit, assesses and ensures implementation of credit risk management discipline & policies. The third line of defence, the Internal Audit function, independently tests, verifies and evaluates controls for effective credit risk management and implementation of policies & procedures.
- All significant financing policies and amendments to policies are reviewed annually by the Management Executive Committee and approved by the Board.
- The Consumer Financing risk assessment for applicants uses risk "scorecard" customer-centric methodologies which incorporate CBK regulatory guidelines and Bank policies related to consumer financing facilities, such as debt-to-income ratio, minimum qualifying income and limits on advances by product type. Additional inputs utilised include applicant characteristics obtained from financing bureaus, particularly Kuwait Credit Bureau statistics, to assist in assessing an applicant's ability to repay and the probability of default. This model is reviewed and refined continually.

6.2.6 Bank's credit risk monitoring

The Bank's exposures are continuously monitored through a system of triggers and early-warning signals aimed at detecting adverse symptoms which could result in deterioration of credit risk quality. The triggers and early-warning systems are supplemented by facility utilisation and collateral valuation monitoring together with a review of upcoming credit facility expiration and market intelligence to enable timely corrective action by management. The results of the monitoring process are reflected in the internal rating process.

Credit risk is monitored on an ongoing basis with formal monthly and quarterly reporting to ensure senior management awareness of shifts in credit quality and portfolio performance along with changing external factors such as economic and business cycles.

Consumer credit risk reporting also includes a "dashboard" for consumer financing, classification and delinquency monitoring.

A specialised and focused team on recovery and collections handles the management and collection of problem financing facilities.

6.2.7 Bank's credit risk mitigation strategy

Portfolio diversification is the cornerstone of the Bank's credit risk mitigation strategy which is implemented through customer, industry and geographical limit structures.

To ensure diversification at the portfolio level, interrelated companies with the same management or ownership structure are classified and treated as one entity. The Risk Appetite requires that the Bank limits its financing concentration per entity to specific percentage of the Bank's regulatory capital.

Credit risk mitigates such as collateral and guarantees are effective mitigating factors within the Bank's portfolio and collateral quality is continuously monitored and assessed. Risk transfer in the form of syndications and risk participation arrangements with other banks are used to manage the Bank's exposures.

BOUBYAN BANK K.S.C.P. AND SUBSIDIARIES**RISK MANAGEMENT**

For the year ended 31 December 2017

6. RISK MANAGEMENT (CONTINUED)**6.2 Risk management processes (Continued)****6.2.8 Management of credit collateral and valuation**

The main types of collateral accepted by the Bank include:

1. Cash collateral
2. Equity shares
3. Bank guarantees
4. Real estates
5. Sovereign debt instruments
6. Bank debt instruments
7. Collective investment schemes

In accordance with the Bank's credit policies, banks and creditworthy companies and individuals with high net worth are accepted as guarantor counterparties, subject to credit risk assessment. Furthermore, in accordance with the CBK Basel framework, cash collateral, quoted shares, real estates, debt instruments of sovereigns and banks and collective investment schemes are recognised as risk mitigation for capital adequacy purposes.

The custody and daily "mark to market" (revaluation) of financial collateral, inclusive of shares, are performed independent of the business units. Real estate collateral is valued on an annual basis.

The Group's credit exposures were covered by the following eligible financial collateral:

	2017		2016	
	Gross credit exposure	Eligible Credit Risk Mitigation	Gross credit exposure	Eligible Credit Risk Mitigation
	KD'000	KD'000	KD'000	KD'000
Table 4				
Cash	29,524	-	27,214	-
Claims on sovereigns	366,938	-	328,465	-
Claims on international organisations	72,467	-	49,281	-
Claims on public sector Entities	93,196	-	58,202	-
Claims on MDBs	13,339	-	15,777	-
Claims on banks	349,612	-	348,628	-
Claims on corporates	1,098,932	302,263	1,035,142	339,750
Regulatory retail exposure	1,294,826	-	1,140,980	-
Past due exposure	15,374	2,074	8,463	1,504
Investments in real estate	53,572	-	24,680	-
Investments and financing to customers	551,719	123,572	447,157	189,222
Sukuk exposures	35,494	-	20,522	-
Other exposures	168,391	-	132,485	-
	4,143,384	427,909	3,636,996	530,476

BOUBYAN BANK K.S.C.P. AND SUBSIDIARIES

RISK MANAGEMENT

For the year ended 31 December 2017

6. RISK MANAGEMENT (CONTINUED)
6.2 Risk management processes (continued)
6.2.9 Gross, average and net credit exposures

The Group's gross credit exposures, average credit exposures and net credit exposures, the former adjusted for credit risk mitigation factors, respectively, are detailed below:

	2017			2016		
	Gross credit exposure	Self-funded exposure	Funded through investments accounts exposure	Gross credit exposure	Self-funded exposure	Funded through investments accounts exposure
	KD'000	KD'000	KD'000	KD'000	KD'000	KD'000
Table 5						
Cash	29,524	5,341	24,183	27,214	5,366	21,848
Claims on sovereigns	366,938	106,561	260,377	328,465	93,446	235,019
Claims on international organisations	72,467	72,467	-	49,281	49,281	-
Claims on public sector Entities	93,196	19,341	73,855	58,202	11,476	46,726
Claims on MDBs	13,339	13,339	-	15,777	15,777	-
Claims on banks	349,612	74,947	274,665	348,628	76,758	271,870
Claims on corporates	1,098,932	300,012	798,920	1,035,142	308,339	726,803
Regulatory retail exposure	1,294,826	234,240	1,060,586	1,140,980	224,979	916,001
Past due exposure	15,374	2,781	12,593	8,463	1,669	6,794
Investments in real estate	53,572	53,572	-	24,680	24,680	-
Investments and financing to customers	551,719	99,809	451,910	447,157	88,171	358,986
Sukuk exposures	35,494	35,494	-	20,522	20,522	-
Other exposures	168,391	110,288	58,103	132,485	100,566	31,919
	4,143,384	1,128,192	3,015,192	3,636,996	1,021,030	2,615,966

	2017			2016		
	Average credit exposure *	Self-funded exposure	Funded through investments accounts exposure	Average credit exposure	Self-funded exposure	Funded through investments accounts exposure
	KD'000	KD'000	KD'000	KD'000	KD'000	KD'000
Table 6						
Cash	29,623	5,798	23,825	26,330	5,869	20,461
Claims on sovereigns	347,330	104,582	242,748	292,925	88,997	203,928
Claims on international organisations	47,345	47,345	-	41,730	41,730	-
Claims on public sector Entities	97,469	19,690	77,779	29,438	6,174	23,264
Claims on MDBs	14,546	14,546	-	17,545	17,545	-
Claims on banks	333,601	73,973	259,628	433,030	105,548	327,482
Claims on corporates	1,123,684	323,294	800,390	1,013,999	314,291	699,708
Regulatory retail exposure	1,227,083	239,971	987,112	1,072,600	238,621	833,979
Past due exposure	10,290	1,990	8,300	9,534	2,143	7,391
Investments in real estate	39,632	39,632	-	24,245	24,245	-
Investments and financing to customers	511,674	99,965	411,709	428,777	95,336	333,441
Sukuk exposures	41,187	41,187	-	22,253	22,253	-
Other exposures	144,229	99,199	45,030	122,509	92,386	30,123
	3,967,693	1,111,172	2,856,521	3,534,915	1,055,138	2,479,777

* Based on quarterly average balances

BOUBYAN BANK K.S.C.P. AND SUBSIDIARIES

RISK MANAGEMENT

For the year ended 31 December 2017

6. RISK MANAGEMENT (CONTINUED)
6.2 Risk management processes (continued)
6.2.9 Gross, average and net credit exposures (continued)

	2017			2016		
	Net credit exposure	Self-funded exposure	Funded through investments accounts exposure	Net credit exposure	Self-funded exposure	Funded through investments accounts exposure
Table 7	KD'000	KD'000	KD'000	KD'000	KD'000	KD'000
Cash	29,524	5,341	24,183	27,214	5,366	21,848
Claims on sovereigns	366,938	106,561	260,377	328,465	93,446	235,019
Claims on international organisations	72,467	72,467	-	49,281	49,281	-
Claims on public sector Entities	93,196	19,341	73,855	58,202	11,476	46,726
Claims on MDBs	13,339	13,339	-	15,777	15,777	-
Claims on banks	349,612	74,947	274,665	348,628	76,758	271,870
Claims on corporates	796,669	237,338	559,331	695,393	235,860	459,533
Regulatory retail exposure	1,294,826	234,240	1,060,586	1,140,980	224,979	916,001
Past due exposure	13,299	2,406	10,893	6,958	1,372	5,586
Investments in real estate	53,572	53,572	-	24,680	24,680	-
Investments and financing to customers	428,147	77,454	350,693	257,935	50,849	207,086
Sukuk exposures	35,494	35,494	-	20,522	20,522	-
Other exposures	168,391	110,288	58,103	132,485	100,566	31,919
	3,715,474	1,042,788	2,672,686	3,106,520	910,932	2,195,588

As at 31 December 2017, **21.80%** of the Group's net credit risk exposure was rated by accredited External Credit Assessment Institutions (ECAIs), (31 December 2016: **23.8%**) as detailed below:

	2017			2016		
	Net credit exposure	Rated exposure	Unrated exposure	Net credit exposure	Rated exposure	Unrated exposure
Table 8	KD'000	KD'000	KD'000	KD'000	KD'000	KD'000
Cash	29,524	-	29,524	27,214	-	27,214
Claims on sovereigns	366,938	366,938	-	328,465	328,465	-
Claims on international organisations	72,467	72,467	-	49,281	49,281	-
Claims on public sector Entities	93,196	3,029	90,167	58,202	-	58,202
Claims on MDBs	13,339	-	13,339	15,777	15,777	-
Claims on banks	349,612	330,780	18,832	348,628	340,793	7,835
Claims on corporates	796,669	-	796,669	695,393	-	695,393
Regulatory retail exposure	1,294,826	-	1,294,826	1,140,980	-	1,140,980
Past due exposure	13,299	-	13,299	6,958	-	6,958
Investments in real estate	53,572	-	53,572	24,680	-	24,680
Investments and financing to customers	428,147	-	428,147	257,935	-	257,935
Sukuk exposures	35,494	35,494	-	20,522	20,522	-
Other exposures	168,391	-	168,391	132,485	-	132,485
	3,715,474	808,708	2,906,766	3,106,520	754,838	2,351,682

BOUBYAN BANK K.S.C.P. AND SUBSIDIARIES



RISK MANAGEMENT

For the year ended 31 December 2017

6. RISK MANAGEMENT (CONTINUED)

6.2 Risk management processes (continued)

6.2.9 Gross, average and net credit exposures (continued)

The Group uses external ratings (where available) from Fitch, S&P and Moody's to supplement internal ratings during the process of determining credit limits. Unrated public issue instruments are risk-weighted at 100% for capital adequacy purposes.

The geographical distribution of the gross credit exposure before taking into consideration credit enhancements is as detailed below:

31 December 2017

	Middle East	North America	Europe	Asia and Other	Total
Table 9	KD'000	KD'000	KD'000	KD'000	KD'000
Cash	29,524	-	-	-	29,524
Claims on sovereigns	359,026	-	4,588	3,324	366,938
Claims on international organisations	-	-	-	72,467	72,467
Claims on public sector Entities	93,196	-	-	-	93,196
Claims on MDBs	13,339	-	-	-	13,339
Claims on banks	310,542	4,521	30,498	4,051	349,612
Claims on corporates	1,097,141	-	1,791	-	1,098,932
Regulatory retail exposure	1,294,826	-	-	-	1,294,826
Past due exposure	14,692	-	-	682	15,374
Investments in real estate	48,876	-	4,696	-	53,572
Investments and financing to customers	551,719	-	-	-	551,719
Sukuk exposures	35,494	-	-	-	35,494
Other exposures	168,391	-	-	-	168,391
	4,016,766	4,521	41,573	80,524	4,143,384

31 December 2016

	Middle East	North America	Europe	Asia and Other	Total
Table 9	KD'000	KD'000	KD'000	KD'000	KD'000
Cash	27,214	-	-	-	27,214
Claims on sovereigns	317,773	-	4,350	6,342	328,465
Claims on international organisations	-	-	-	49,281	49,281
Claims on public sector Entities	58,202	-	-	-	58,202
Claims on MDBs	15,777	-	-	-	15,777
Claims on banks	321,699	5,020	17,744	4,165	348,628
Claims on corporates	1,035,142	-	-	-	1,035,142
Regulatory retail exposure	1,140,980	-	-	-	1,140,980
Past due exposure	7,651	-	-	812	8,463
Investments in real estate	20,498	-	4,182	-	24,680
Investments and financing to customers	447,157	-	-	-	447,157
Sukuk exposures	11,386	-	-	9,136	20,522
Other exposures	132,485	-	-	-	132,485
	3,535,964	5,020	26,276	69,736	3,636,996

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6. RISK MANAGEMENT (CONTINUED)
6.2 Risk management processes (continued)
6.2.9 Gross, average and net credit exposures (continued)

The Group's gross credit exposure by residual contractual maturity is as detailed below:

31 December 2017

	Up to 3 months	3 – 6 months	6 – 12 months	Over 1 year	Total
Table 10	KD'000	KD'000	KD'000	KD'000	KD'000
Cash	29,524	-	-	-	29,524
Claims on sovereigns	145,849	105,474	30,451	85,164	366,938
Claims on international organisations	72,467	-	-	-	72,467
Claims on public sector Entities	90,167	-	-	3,029	93,196
Claims on MDBs	-	-	-	13,339	13,339
Claims on banks	340,911	5,828	2,677	196	349,612
Claims on corporates	593,787	193,005	136,418	175,722	1,098,932
Regulatory retail exposure	14,224	2,394	10,714	1,267,494	1,294,826
Past due exposure	15,374	-	-	-	15,374
Investments in real estate	-	-	-	53,572	53,572
Investments and financing to customers	466,620	68,390	16,709	-	551,719
Sukuk exposures	605	-	4,565	30,324	35,494
Other exposures	9,176	-	7,403	151,812	168,391
	1,778,704	375,091	208,937	1,780,652	4,143,384

31 December 2016

	Up to 3 months	3 – 6 months	6 – 12 months	Over 1 year	Total
Table 10	KD'000	KD'000	KD'000	KD'000	KD'000
Cash	27,214	-	-	-	27,214
Claims on sovereigns	64,500	109,971	79,985	74,009	328,465
Claims on international organisations	49,281	-	-	-	49,281
Claims on public sector Entities	56,450	1,752	-	-	58,202
Claims on MDBs	-	-	-	15,777	15,777
Claims on banks	339,277	139	8,206	1,006	348,628
Claims on corporates	580,005	132,693	129,465	192,979	1,035,142
Regulatory retail exposure	12,238	1,685	8,853	1,118,204	1,140,980
Past due exposure	8,463	-	-	-	8,463
Investments in real estate	-	-	-	24,680	24,680
Investments and financing to customers	414,785	20,407	11,965	-	447,157
Sukuk exposures	9,136	-	3,068	8,318	20,522
Other exposures	7,358	-	6,588	118,539	132,485
	1,568,707	266,647	248,130	1,553,512	3,636,996

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RISK MANAGEMENT

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6. RISK MANAGEMENT (CONTINUED)

6.2 Risk management processes (continued)

6.2.10 "Past-due" and impairment provisions

Credit facilities are classified as "past-due" when a payment has not been received on its contractual payment date, or if the facility is in excess of pre-approved limits.

A credit facility is considered as "past-due and impaired" if the profit or a principal instalment is past due for more than 90 days and if the carrying amount of the facility is greater than its estimated recoverable value.

"Past due" and "Past-due and impaired" facilities are managed and monitored as "irregular facilities" and are classified into the following four categories which are then used to guide the provisioning process:

Category	Criteria
Watchlist	Irregular for a period up to 90 days (inclusive)
Substandard	Irregular for a period between 91 and 180 days (inclusive)
Doubtful	Irregular for a period between 181 days and 365 days (inclusive)
Bad	Irregular for a period exceeding 365 days

The Group may also include a credit facility in one of the above categories based on management's judgement of a customer's financial and/or non-financial circumstances.

The Group's impaired finance portfolio as at 31 December 2017 was **KD 23,542 thousand** against which a specific provision of **KD 7,715 thousand** has been made, (31 December 2016: KD 21,100 thousand and KD 12,244 thousand), as detailed below:

	2017			2016		
	Impaired finance facilities	Related specific provision	Net balance	Impaired finance facilities	Related specific provision	Net balance
Table 11	KD'000	KD'000	KD'000	KD'000	KD'000	KD'000
Claims on corporates	14,133	1,096	13,037	14,222	8,452	5,770
Regulatory retail exposure	9,409	6,619	2,790	6,878	3,792	3,086
	23,542	7,715	15,827	21,100	12,244	8,856

The geographical distribution of "past-due and impaired" financing and the related specific provision are as follows:

	2017			2016		
	Middle East	Asia	Total	Middle East	Asia	Total
Table 12	KD'000	KD'000	KD'000	KD'000	KD'000	KD'000
Past due and impaired financing	23,030	512	23,542	17,775	3,325	21,100
Related specific provision	7,673	42	7,715	9,439	2,805	12,244

In accordance with CBK regulations, a minimum general provision of 1% for cash facilities and 0.5% for non-cash facilities is made on all applicable credit facilities (net of certain restricted categories of collateral) which are not subject to specific provisioning.

The adequacy of provisions are regularly evaluated and monitored by the Provisions Committee.

The Bank's total provision as at 31 December 2017 was **KD 60,271 thousand** inclusive of a general provision of **KD 52,556 thousands**, (31 December 2016: KD 57,289 thousand and KD 45,045 thousand), as detailed below:

	2017	2016
	KD'000	KD'000
Table 13		
Claim on corporates	39,408	33,388
Regulatory retail exposure	13,148	11,657
	52,556	45,045

The total general provision above includes **KD 1,970 thousand** relating to "non-cash" facilities in accordance with CBK regulations, (31 December 2016: KD 1,695 thousand).

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6. RISK MANAGEMENT (CONTINUED)

6.2 Risk management processes (continued)

6.2.10 "Past-due" and impairment provisions (continued)

The geographical distribution of the general provision on "cash" facilities is as follows:

Table 14

Middle East and North Africa
Asia

2017	2016
KD'000	KD'000
50,568	43,324
18	26
50,586	43,350

The analysis of specific and general provisions is further detailed in note 8 and 12 of the Group's consolidated financial statements.

6.3 "Market" risk

"Market" risk is defined as the potential loss in value of financial instruments caused by adverse movements in market variables such as profit rates, foreign exchange rates and equity prices.

Market risk results from uncertainty in future earnings arising from changes in profit rates, exchange rates, market prices and volatilities. Speculative Market Risk is not undertaken by the Bank but market risk arises from financing and investment activities.

The strategy for controlling market risk includes:

- Stringent controls and limits.
- Strict segregation of "front", "middle" and "back" office duties.
- Regular independent reporting of positions.
- Regular independent review of all controls and limits.

6.3.1 Market-Risk management framework

The Market-Risk Management framework governs the Bank's activities related to market risk. Market risk arising from banking book activities is the primary responsibility of the Bank's Asset and Liability Management Committee (ALCO) and managed within a structure of approved financing and position limits.

6.4 Operational risk

Operational risk is defined as the risk of loss resulting from inadequate or failed internal processes, people and systems failure, or from external events. When controls fail to perform, it can lead to legal or regulatory implications, or financial or reputational loss

6.4.1 Operation- risk management framework

The Bank monitors its operational risks through an Operational-Risk Management Framework which defines roles and responsibilities for managing and reporting operational risk. The key components of this framework are Risk Control Self Assessments, comprehensive documented policies, procedures and internal controls.

Through the framework, line management is able to identify, assess and decide in what form and scale it can accept, control and reduce operational risk, together with the form of risk-prevention measures which are necessary. Furthermore, it embeds a culture of transparency of information, escalation of key issues, and accountability for issue resolution. The Bank's Risk Management collates and reviews actual loss data arising from the Bank's day-to-day operations to continuously refine its control arrangements.

The operational-risk framework is supplemented by regular reviews from the Bank internal audit function. The Bank has a Business Continuity Plan together with a fully-equipped Disaster Recovery Centre which is tested periodically.

The Bank's business processes are closely monitored to identify, assess, control and prevent potentially illicit use of the Bank's services for laundering money and/or financing terrorism. The Bank's "anti-money laundering" and "combating terrorism-financing" initiatives are regularly reviewed to ensure full compliance with legal and regulatory requirements and international best practices.

6.5 Liquidity risk

Liquidity risk is defined as the inability to generate sufficient financial resources to meet all obligations and commitments as they fall due, or having to access funds to meet payment obligations at an excessive cost. It is the policy of the Bank to maintain adequate liquidity at all times.

The Bank applies a prudent mix of liquidity controls which provide security of access to funds without undue exposure to increased costs of funds from the liquidation of assets, or aggressive bidding for deposits. Liquidity risk is monitored and evaluated daily to ensure that, over the short term and by major currency, the profile of projected future cash inflows is adequately matched to the maturity of liabilities.

6. RISK MANAGEMENT (CONTINUED)

6.6 Reputation and fiduciary risk

Reputation risk is defined as the current and prospective impact on earnings and capital arising from negative public opinion which will affect the ability to establish new relationships or services or to continue servicing existing relationships.

Management of reputation risk is an inherent feature of the Group's corporate culture which is embedded as an integral part of the internal control systems. Besides identification and management of risks, the internal control system also incorporates as an ethos the maintenance of business practices of the highest quality towards its customers, shareholders, regulators, general public and fiduciary and non-fiduciary clients.

Through its policies and practices Boubyan ensures proper screening of clients' risk profiles and performance expectations is conducted prior to making investment products or services available to them. Furthermore, once a product or service is sold, appropriate risk and performance projections are clearly communicated, and funds placed under management are treated with due care and professionalism.

During the year, Assets under Management at the Group increased by **6.7%** to reach **KD 135,689 thousands** on 31 December 2017, (31 December 2016: increased by 33.2% to reach KD 127,203 thousands).

7. COMPLIANCE WITH SHARI'A PRINCIPLES

Fatwa & Shari'a Supervisory Board of the Bank is responsible for monitoring the Bank's compliance with its issued fatwa and resolutions. The Shari'a Supervisory Board reviews and approves the contract and agreement forms after obtaining the necessary information to provide its opinion. Random samples of operations related to the Bank's transactions are reviewed through Shari'a supervision according to the annual Shari'a audit plan for all the departments and through the periodic reports provided by the Shari'a supervisory department about the audit processes, field visits, workflow and the validity of implementing the fatwa and resolutions issue by the Shari'a Supervisory Board. Accordingly, an annual report about the Bank's compliance with Shari'a fatwa and resolutions are issued according to those fatwa and resolutions and it is attached along with Bank's annual report and submitted to shareholders in the General Assembly. The external auditors have looked at the procedures adopted by the Shari'a Supervisory Board review all the Shari'a committee minute of the meeting held during the year and regarding to this and based on CBK circular number (2/RBA/100/2003) issue the report describing the procedures that taken in place during the year to ensure that Bank compliance with Shari'a rules and principles in addition, they disclosed in the report that Bank had comply with all Shari'a Supervisory Board rules and instructions.

According to the law no 46/2003 related to Zakat should be paid by listed companies, the Bank will pay **KD 502 thousands** for the year ended 31 December 2017, (31 December 2016: KD 428 thousands), and it is subject to auditing procedures by external consultant and approval by Ministry of Finance.

The violations related to compliance of Sharia's principles for the year ended 31 December 2017 is **Nil**, (31 December 2016: Nil).

The Shari'a Supervisor Board's remuneration for the year ended 31 December 2017 is **KD 90 thousands**, (31 December 2016: KD 54 thousands).

8. INVESTMENT ACCOUNTS

Investment accounts receive a proportion of profit based on an agreed profit-sharing ratio and bear a share of loss.

Investment accounts take the form of unrestricted Mudaraba or Wakala contracts and include savings accounts and fixed term deposit accounts.

Saving Investment Accounts

These are open-term deposits and the client is entitled to withdraw the balances of these accounts or portions thereof at any time. The profit sharing of saving investment accounts is calculated and distributed monthly and the rate of profits on the accounts balances were ranging between 0.1% and 1% based on the product and currency.

Fixed-Term Deposit Investment Accounts

These are fixed-term deposits based on the deposit contract executed between the Bank and the depositor. These deposits have a predetermined maturity date and renewed automatically for a similar period, unless the depositor notifies the Bank in writing of his/her desire not to renew the deposit. The profit sharing of fixed-term deposit investment accounts is calculated monthly and distributed on the month ended after the maturity date and the rate of profits on the accounts balances were ranging between 1% and 1.5% based on the product and currency.

Investment accounts are invested in pools of assets and receive a proportion share of net income from these assets after allocating it's proportion share of expenses. These assets are complying with the Codes of the Islamic Sharia'a, as approved by the Bank's Shari'a Supervisory Board. The Bank does not maintain investment risk reserve or profit equalization reserve.

A weighting factor of 50% is applied on the credit risk-weighted exposures financed from investment accounts.

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9. COMPOSITION OF CAPITAL

9.1 Composition of Regulatory Capital

For regulatory purposes, the capital base is divided into:

- Common Equity Tier 1
- Tier 1 Capital
- Total Capital

Common Equity Tier 1 Capital comprises share capital, share premium, retained earnings, eligible reserves and related eligible non-controlling interests. The book values of Goodwill and Intangibles are deducted along with other regulatory adjustments.

Tier 1 Capital consists of Common Equity Tier 1 Capital and Additional Tier 1 Capital which includes eligible portions of non-controlling interests.

Total Regulatory Capital includes Tier 1 Capital and Tier 2 Capital which consists of the allowed portions of general provisions and certain additional eligible non-controlling interests.

The below table summarizes the composition of capital and ratios:

	2017	2016
	KD'000	KD'000
Table 15		
Common Equity Tier 1 Capital before regulatory adjustments	359,980	333,435
Less:		
Total regulatory adjustments to Common Equity Tier 1	16,408	22,854
Deductions from Capital Base arising from Investments in FIs where ownership is > 10%	162	6,558
Common Equity Tier 1 Capital (CET1)	343,410	304,023
Additional Tier 1 Capital (AT1)	75,531	75,725
Tier 1 Capital (T1 = CET1 + AT1)	418,941	379,748
Tier 2 Capital (T2)	25,520	20,750
Total Capital (TC = T1 + T2)	444,461	400,498
 Total risk-weighted assets	 2,290,189	 1,875,775
 Capital ratios and buffers		
Common Equity Tier 1 Capital (as percentage of risk-weighted assets)	14.99%	21.35%
Tier 1 Capital (as percentage of risk-weighted assets)	18.29%	20.24%
Total Regulatory Capital (as percentage of risk-weighted assets)	19.41%	16.21%
 National minima		
Common Equity Tier 1 minimum ratio including Capital Conservation buffer and D-SIB buffer	10.00%	10.00%
Tier 1 minimum ratio	11.50%	11.50%
Total capital minimum ratio excluding CCY	13.50%	13.50%

A detailed breakdown of the Group's regulatory capital position under the Common Disclosures template as stipulated under the Pillar 3 section of the CBK Basel III Capital Adequacy framework is presented in Table 25.

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10. RECONCILIATION REQUIREMENTS

The basis for the scope of consolidation for accounting and regulatory purposes is consistent for the Group. In order to provide a full reconciliation of all regulatory capital elements to the balance sheet in the audited financial statements, a three-step approach has been mandated under the Pillar 3 disclosures section of the CBK Basel III framework.

Table 16 provides the comparison (Step1) of the balance sheet published in the consolidated financial statement and the balance sheet under the regulatory scope of consolidation. Lines have been expanded and referenced with letters (Step 2) to display the relevant items of the regulatory capital.

31 December 2017 Table 16 - Step 1 and 2 of Reconciliation requirements	Balance sheet as in published financial statements	Under regulatory scope of consolidation	Reference
	KD'000	KD'000	
Assets			
Cash and balances with banks	48,544	48,544	
Deposits with Central Bank of Kuwait	310,420	310,420	
Deposits with other banks	323,860	323,860	
Islamic financing to customers	2,876,778	2,876,778	
of which general provisions(netted above) capped for Tier 2 inclusion	25,495	25,495	A
Financial assets at fair value through profit or loss	13,123	13,123	
Available for sale investments	220,188	220,188	
Investment in associates	52,975	52,975	
of which goodwill	15,284	15,284	B
of which investments in the capital of banking entities above the threshold deduction that are outside the scope of regulatory consolidation	162	162	C
Investment properties	53,572	53,572	
Other assets	16,579	16,579	
Property and equipment	54,357	54,357	
Total assets	3,970,396	3,970,396	
Liabilities			
Due to banks	67,474	67,474	
Depositors' accounts	3,398,752	3,398,752	
Other liabilities	51,813	51,813	
Total liabilities	3,518,039	3,518,039	
Equity			
Share capital	227,473	227,473	D
Share premium	62,896	62,896	E
Proposed bonus shares	11,374	11,374	F
Treasury shares	(1,122)	(1,122)	G
Statutory reserve	19,349	19,349	H
Voluntary reserve	18,510	18,510	I
Share based payment reserve	1,671	1,671	J
Fair value reserve	3,859	3,859	K
Foreign currency translation reserve	(9,276)	(9,276)	L
Retained earnings	24,122	24,122	M
Proposed cash dividends	15,900	15,900	N
Equity attributable to equity holders of the Bank	374,756	374,756	
Non-controlling interests	2,213	2,213	
Perpetual Tier 1 Sukuk	75,388	75,388	
of which limited recognition eligible as CET1 Capital	-	-	
of which limited recognition eligible as AT1 Capital	75,531	75,531	O
of which limited recognition eligible as Tier 2 Capital	25	25	P
Total equity	452,357	452,357	
Total liabilities and equity	3,970,396	3,970,396	

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10. RECONCILIATION REQUIREMENTS (CONTINUED)

31 December 2016 Table 16 - Step 1 and 2 of Reconciliation requirements	Balance sheet as in published financial statements	Under regulatory scope of consolidation	Reference
	KD'000	KD'000	
Assets			
Cash and balances with banks	36,911	36,911	
Deposits with Central Bank of Kuwait	292,742	292,742	
Deposits with other banks	328,952	328,952	
Islamic financing to customers	2,516,760	2,516,760	
of which general provisions(netted above) capped for Tier 2 inclusion	20,691	20,691	A
Financial assets at fair value through profit or loss	19,495	19,495	
Available for sale investments	160,305	160,305	
Investment in associates	62,204	62,204	
of which goodwill	21,416	21,416	B
of which investments in the capital of banking entities above the threshold deduction that are outside the scope of regulatory consolidation	6,558	6,558	C
Investment properties	24,680	24,680	
Other assets	13,943	13,943	
Property and equipment	25,815	25,815	
Total assets	3,481,807	3,481,807	
Liabilities			
Due to banks	76,278	76,278	
Depositors' accounts	2,945,076	2,945,076	
Other liabilities	37,300	37,300	
Total liabilities	3,058,654	3,058,654	
Equity			
Share capital	216,641	216,641	D
Share premium	62,896	62,896	E
Proposed bonus shares	10,832	10,832	F
Treasury shares	(1,438)	(1,438)	G
Statutory reserve	14,329	14,329	H
Voluntary reserve	13,713	13,713	I
Share based payment reserve	1,540	1,540	J
Fair value reserve	3,699	3,699	K
Foreign currency translation reserve	(9,099)	(9,099)	L
Retained earnings	18,884	18,884	M
Proposed cash dividends	12,974	12,974	N
Equity attributable to equity holders of the Bank	344,971	344,971	
Non-controlling interests	2,794	2,794	
Perpetual Tier 1 Sukuk	75,388	75,388	
of which limited recognition eligible as CET1 Capital	-	-	
of which limited recognition eligible as AT1 Capital	75,725	75,725	O
of which limited recognition eligible as Tier 2 Capital	59	59	P
Total equity	423,153	423,153	
Total liabilities and equity	3,481,807	3,481,807	

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10. RECONCILIATION REQUIREMENTS (CONTINUED)

Table 17 provides the relevant lines under 'Table 24: Composition of Regulatory Capital' with cross references to the letters in Table 16, thereby reconciling (Step 3) the components of regulatory capital to the published balance sheet.

31 December 2017

Relevant row number in common disclosure template	Table 17: Step 3 of Reconciliation requirements	Component regulatory capital KD'000	Source based on reference letters of the balance sheet from step2 KD'000
Common Equity Tier 1 capital: instruments and reserves			
1	Directly issued qualifying common share capital plus related stock surplus	227,473	D
2	Retained earnings	24,122	M
3	Accumulated other comprehensive income (and other reserves)	108,383	E+H+I+J+K+L+F
4	Common share capital issued by subsidiaries and held by third parties (minority interest)	-	
5	Common Equity Tier 1 Capital before regulatory adjustments	359,978	
Common Equity Tier 1 Capital : regulatory adjustments			
6	Goodwill	15,284	B
7	Other intangibles other than mortgage-servicing rights (net of related tax liability)	-	
8	Investments in own shares	1,122	G
9	Deductions from Capital Base arising from Investments in FIs where ownership is > 10%	162	C
10	Total regulatory adjustments to Common Equity Tier 1	16,568	
11	Common Equity Tier 1 Capital (CET1)	343,410	
Additional Tier 1 capital : instruments			
12	Additional Tier 1 instruments (and CET1 instruments not included in row 5) issued by subsidiaries and held by third parties (amount allowed in group AT1)	75,531	O
13	Additional Tier 1 capital before regulatory adjustments	75,531	
Additional Tier 1 Capital : regulatory adjustments			
14	Additional Tier 1 Capital (AT1)	75,531	
15	Tier 1 Capital (T1 = CET1 + AT1)	418,941	
Tier 2 Capital : instruments and provisions			
16	Tier 2 instruments (and CET1 and AT1 instruments not included in rows 5 or 34) issued by subsidiaries and held by third parties (amount allowed in group Tier 2)	25	P
17	General Provisions included in Tier 2 Capital	25,495	A
18	Tier 2 Capital before regulatory adjustments	25,520	
19	Total capital (TC = T1 + T2)	444,461	

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10. RECONCILIATION REQUIREMENTS (CONTINUED)

31 December 2016

Relevant row number in common disclosure template	Table 17: Step 3 of Reconciliation requirements	Component regulatory capital KD'000	Source based on reference letters of the balance sheet from step2 KD'000
Common Equity Tier 1 capital: instruments and reserves			
1	Directly issued qualifying common share capital plus related stock surplus	216,641	D
2	Retained earnings	18,884	M
3	Accumulated other comprehensive income (and other reserves)	97,910	E+H+I+J+K+L+F
4	Common share capital issued by subsidiaries and held by third parties (minority interest)	-	
5	Common Equity Tier 1 Capital before regulatory adjustments	333,435	
Common Equity Tier 1 Capital : regulatory adjustments			
6	Goodwill	21,416	B
7	Other intangibles other than mortgage-servicing rights (net of related tax liability)	-	
8	Investments in own shares	1,438	G
9	Deductions from Capital Base arising from Investments in FIs where ownership is > 10%	6,558	C
10	Total regulatory adjustments to Common Equity Tier 1	29,412	
11	Common Equity Tier 1 Capital (CET1)	304,023	
Additional Tier 1 capital : instruments			
12	Additional Tier 1 instruments (and CET1 instruments not included in row 5) issued by subsidiaries and held by third parties (amount allowed in group AT1)	75,725	O
13	Additional Tier 1 capital before regulatory adjustments	75,725	
Additional Tier 1 Capital : regulatory adjustments			
14	Additional Tier 1 Capital (AT1)	75,725	
15	Tier 1 Capital (T1 = CET1 + AT1)	379,748	
Tier 2 Capital : instruments and provisions			
16	Tier 2 instruments (and CET1 and AT1 instruments not included in rows 5 or 34) issued by subsidiaries and held by third parties (amount allowed in group Tier 2)	59	P
17	General Provisions included in Tier 2 Capital	20,691	A
18	Tier 2 Capital before regulatory adjustments	20,750	
19	Total capital (TC = T1 + T2)	400,498	

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11. LEVERAGE RATIO

In October 2014, CBK issued the regulations on the 'Leverage ratio' introduced by BCBS as part of the regulatory reforms package. This transparent and non-risk based metric supplements the Capital ratio to act as a backstop measure to limit excessive build-up of on and off-balance sheet exposures.

The Leverage ratio is a separate, additional requirement from the risk-based capital requirement. It is defined as the 'capital' measure divided by the 'exposure' measure. The capital measure is made up of Tier 1 Capital. The exposure measure is a sum of on-balance sheet assets, derivative exposures; securities finance transactions and off-balance sheet exposures.

The Group is in compliance with the requirements stipulated by CBK for the Leverage ratio set at a minimum of 3%.

The Leverage Ratio for the Group at consolidated level is:

	2017	2016
Table 18		
Tier 1 Capital (KD' 000s)	418,941	379,748
Total Exposures (KD' 000s)	4,186,179	3,675,971
Leverage Ratio (%)	10.01%	10.33%

The below Table provides the details of the Total Exposures for Leverage Ratio:

	2017	2016
Table 19	KD'000	KD'000
On-balance sheet exposures	3,954,949	3,453,832
Off-balance sheet items	231,230	222,139
Total Exposures	4,186,179	3,675,971

Table 26 provides details of the Leverage Ratio in the format stipulated for public disclosure under the Pillar 3 framework

11.1 Leverage Ratio Reconciliation

Table 20 provides the reconciliation of the balance sheet assets from the published financial statement with total exposure amount in the calculation of leverage ratio.

Summary comparison of accounting assets vs leverage ratio exposure measure

	2017	2016
Table 20	KD'000	KD'000
Item		
Total consolidated assets as per published financial statements	3,970,397	3,481,807
Adjustment for investments in banking, financial, insurance or commercial entities that are consolidated for accounting purposes but outside the scope of regulatory consolidation	(15,448)	(27,975)
Adjustment for fiduciary assets recognised on the balance sheet pursuant to the operative accounting framework but excluded from the leverage ratio exposure measure	-	-
Adjustments for derivative financial instruments	-	-
Adjustment for off-balance sheet items (i.e conversion to credit equivalent amounts of off-balance sheet exposures)	231,230	222,139
Other adjustments	-	-
Leverage ratio exposure	4,186,179	3,675,971

RISK MANAGEMENT

For the year ended 31 December 2017

12. LIQUIDITY COVERAGE RATIO DISCLOSURE

12.1 Introduction

In December 2014, the Central Bank of Kuwait (CBK) issued a directive (2/RB/346/2014) to Islamic banks operating in Kuwait on the adoption of the Liquidity Coverage Ratio (LCR) as part of the Central Bank's implementation of the Basel III reforms.

The main objective of the Liquidity Coverage Ratio (LCR) is to ensure the short-term resilience of the liquidity risk management of banks by ensuring that they have sufficient high quality liquid assets (HQLA) to survive a significant stress scenario lasting for a period of 30 days.

12.2 Definition

The LCR is defined as a ratio of Islamic Sharia'a compliant HQLA to the total net cash outflows estimated for the next 30 'calendar' days. HQLA are classified into two categories: "Level 1" and "Level 2" with a cap on "Level 2" assets to the total HQLA. "Level 2 HQLA" are calculated after applying the hair cut provided by the Central Bank of Kuwait on their market values. The net cash outflows are calculated by applying cash outflow and inflow run off factors assigned by the Central Bank of Kuwait. These factors apply to the various categories of liabilities (outflows relating to retail and wholesale deposits, contingent funding obligations and undrawn commitments) and assets (inflows from retail and corporate financing receivables) maturing within 30 days.

The LCR is calculated by dividing the amount of unencumbered HQLA by the estimated net outflows over a stressed 30-day period.

12.3 Regulatory Scope of Reporting and Consolidation

The LCR is reported at local level, including head office and its branches in Kuwait.

The LCR is calculated on a total currency level. For follow up purposes only the LCR is prepared on a stand-alone basis for significant currencies. Significant currencies are defined as those whose aggregate liabilities (on- and off- balance sheet) constitute more than 5% of the bank's total aggregate liabilities. Accordingly, the Bank reports the LCR for Kuwaiti Dinar (KWD) and US Dollar (USD) denominated balances in addition to the total currency level.

12.4 Liquidity Policy and Contingency Funding Plan

The Bank's liquidity management is guided by its Liquidity Policy which is reviewed annually and approved by the Board of Directors. The Liquidity Policy document specifies the main goals, policies and procedures for managing liquidity risk. The Liquidity Policy outlines procedures to identify, measure and monitor liquidity risk parameters in line with regulatory and internal limits, under normal and stress scenarios.

The Liquidity Policy also encompasses the bank's Contingency Funding Plan (CFP), which is approved by the Board of Directors, charts the course to be followed under stressed conditions.

12.5 Funding Strategy and Liquidity Management

While the operational aspect of day-to-day cash flow and liquidity management rests with Treasury, other groups such as Consumer Banking Group (CBG), Corporate Banking Group (COR), Risk Management Division (RMD), and Financial Control Group (FCG) plays a key role in managing and monitoring the longer-term funding profile of the bank under the oversight of the Asset Liability Management Committee (ALCO).

The Bank's long-term strategy has been to maintain a strong and diversified liabilities profile. The bank has embraced a robust funding profile through its wide domestic retail customer base and the diversified wholesale funding customers. The bank's major wholesale funding counterparties comprise mostly of Kuwaiti government and quasi-sovereign agencies with which the Bank has established a strong and long-term relationship.

12.6 Results Analysis and Main Drivers

The Bank's HQLA during the three months ended 31 December 2017, was averaging at **KD 447 Million** (post-haircut) against an average liquidity requirement of **KD 152 Million**. Hence, the LCR averaged **294%** during the last quarter of 2017.

The HQLA is primarily comprised of Level 1 assets which represent cash and reserve balances with the CBK as well as debt issuances by sovereign and Islamic development banks in domestic and foreign currencies. Level 2 assets comprises of debt issuances by International Islamic Liquidity Management Corporation and other non-financial institutions in domestic and foreign currencies. Level 1 assets comprise of 80% of the total HQLA.

BOUBYAN BANK K.S.C.P. AND SUBSIDIARIES

RISK MANAGEMENT

For the year ended 31 December 2017

12. LIQUIDITY COVERAGE RATIO DISCLOSURE (CONTINUED)
12.7 Quantitative Information

Quantitative information on the Liquidity Coverage Ratio is provided in the table below. The values are calculated as the simple average of daily observations over the period between 1 October 2017 and 31 December 2017 for the Bank at Local level.

Table 21

			KD 000s
SL.	Description	Value before applying flow rates	Value after applying flow rates
		(average)**	(average)**
High-Quality Liquid Assets (HQLA)			
1	Total HQLA (before adjustments)		447,294
Cash Outflows			
2	Retail deposits and small business		
3	• Stable deposits	-	-
4	• Less stable deposits	710,232	106,300
5	Deposit, investment accounts and unsecured wholesale funding excluding the deposits of small business customers:		
6	• Operational deposits	-	-
7	• Non-operational deposits (other unsecured commitments)	704,773	362,734
8	Secured Funding		-
9	Other cash outflows, including:		
10	• Resulting from Shari’ah compliant hedging contracts	-	-
11	• Resulting from assets-backed sukuk and other structured funding instruments	-	-
12	• Binding credit and liquidity facilities	-	-
13	Other contingent funding obligations	1,231,844	61,592
14	Other contractual cash outflows obligations	50,653	50,653
15	Total Cash Outflows		581,279
Cash Inflows			
16	Secured lending transactions	-	-
17	Inflows from the performing exposures (as per the counterparties)	629,767	429,217
18	Other cash Inflows	-	-
19	Total Cash Inflows	629,767	429,217
LCR			
20	Total HQLA (after adjustments)		447,294
21	Net Cash Outflows		152,062
22	LCR		294.2%

BOUBYAN BANK K.S.C.P. AND SUBSIDIARIES

RISK MANAGEMENT

For the year ended 31 December 2017

13. REMUNERATION DISCLOSURE

13.1 Qualitative Information

13.1.1 Governance bodies

The Boubyan Bank Group's remuneration framework is under the supervision of the Board of Directors. As per the Bank's policies and charters, the Board is responsible to review and approve the remuneration policy and oversee the implementation of the remuneration framework.

The Board Nomination and Remuneration Committee (BNRC) comprises three non-executive Board members. Its main responsibility, in terms of remuneration mandates, is to support the board in setting the principles of the Group's remuneration policy and ensures effective implementation in accordance with the Bank's remuneration policy and Corporate Governance Code.

Boubyan Bank remuneration policy is developed and implemented at the Group level and covers Bank's subsidiaries.

The remuneration policy defines three major categories for remuneration treatment, governance and disclosures.

Senior Management: includes all employees in the positions of Assistant General Manager and above and staff whose hiring are subject to approval of regulators. The number of employees in this category as at 31 December 2017 was **33 employees**, (31 December 2016: 35 employees).

Material Risk Takers: includes all employees whose activities and decisions have a material impact on the risk profile of the Bank. The number of employees in this category as at 31 December 2017 was **25 employees**, (31 December 2016: 25 employees).

Financial and Risk Control: includes all head of divisions and head of groups in Financial Control, Risk Management, Compliance, Internal Audit and Anti-Money Laundering functions. The number of employees in this category as at 31 December 2017 was **17 employees**, (31 December 2016: 14 employees).

13.1.2 Remuneration Structure and design

Boubyan Bank's remuneration policy is in line with the strategic objectives of the Group. The policy is designed mainly to attract, retain and motivate high-calibre, skilled and knowledgeable employees, thereby ensuring a sound risk management and sustained profitability.

The Bank's financial remuneration framework has been linked with long-term and short-term performance objectives. The Board-approved Bank's Strategy is transformed into Key Performance Indicators (KPIs) and remuneration is determined based on the achievement of those KPIs towards the overall Group strategy [including financial and non-financial criteria and Key Risk Indicators (KRIs), as appropriate].

The employees of the Bank are entitled to two categories of remuneration, which are as follows:

Fixed remuneration: such remuneration are defined in the employment agreements, and may include fixed salaries (i.e. basic salary, allowances and annual fixed pay as a percentage of basic salary) and other benefits (i.e. medical insurance, air-tickets, and schooling support),

Variable remuneration: such remuneration are driven mainly by performance and guided by the "Employee Incentive Plan". This is in the form of cash bonus and/or Employee Stock Options (ESOP).

The remuneration policy is reviewed by the Board Nomination and Remuneration Committee annually and any amendments should be approved by the Board of Directors.

The risk management, compliance and internal audit functions are independent functions. The risk management and compliance functions are reporting to and assessed by the Board Risk Committee. The internal audit function is reporting to and assessed by the Board Audit Committee. The total remuneration for these positions are determined and approved by the Board Risk Committee and Board Audit committee as a fully independent parties.

Boubyan Bank considers its Group risk profile when determining its annual remuneration pool; the risk profile includes the key risks to which the Group is exposed such as strategic, credit, market, liquidity, and operational.

The overall variable remuneration pool is determined by taking into account of relevant risk metrics. The metrics used to determine the pool are linked with key risk indicators and they are in line with the Group's overall risk strategy. The Group applied the key risk indicators (KRIs) this year without significant change from last year's KRIs.

RISK MANAGEMENT

For the year ended 31 December 2017

13. REMUNERATION DISCLOSURE (CONTINUED)**13.1 Qualitative Information (continued)****13.1.3 An Overview on the Key Performance Indicators**

The overall strategy of the Bank is set and approved by the Board and translated into KPIs. These are then documented and communicated to ensure the alignment of management activities to the strategy applied by Senior Management. These KPIs are monitored and reported to the Board on a regular basis.

Remuneration is determined based on the achievement of KPIs toward the overall Group strategy; this includes financial and non-financial criteria and Key Risk Indicators (KRIs) at Bank's level.

The Bank's Performance Management Policy sets the methodology of linking an individual's annual performance with the Bank's overall performance.

The annual remuneration pool for this year was approved by the Board of Directors after review, discussion and recommendation by the Board Nomination and Remuneration Committee. The percentage of approved remuneration was determined based on the Bank-level KPIs.

The performance appraisal form for each position identifies the quantitative weights of individual KPIs; the final scoring of the appraisal is linked with a quantitative formula to determine the level of remunerations.

Since the overall remuneration pool of the Group is linked to Group performance, the Group adjusts the remuneration percentages in case of weak performance and business recessions.

13.1.4 Remuneration Adjustments

The annual remuneration amount (fixed and variable) is reviewed by the Board Nomination and Remuneration Committee and is then subject to review and approval by the Board of Directors'.

The Group remuneration deferment policy ensures an appropriate portion of the variable remuneration of senior employees (including those deemed to have a material impact on the risk profile of the organisation) is deferred.

The deferment of variable remuneration applies to the equity shares as per the ESOP terms. This deferred variable remuneration is subject to clawback in the event of established fraud, misleading information or exceeding the approved risk limits.

13.1.5 Types of Remuneration Components

The Bank has two main remuneration components (fixed and variable). The variable component is mainly linked with performance and is subject to the deferment approach as mentioned above.

The fixed component (salaries, benefits) is on cash basis, while the variable component is on cash or equity basis (ESOP).

The percentage between fixed and variable (cash and equity) is reviewed and approved by the Board on an annual basis.

In case weak performance and business recessions, the Group would try to minimise the percentage of variable remuneration, especially for the Senior Management and Material Risk-Takers.

BOUBYAN BANK K.S.C.P. AND SUBSIDIARIES

RISK MANAGEMENT

For the year ended 31 December 2017



13. REMUNERATION DISCLOSURE (CONTINUED)

13.2 Quantitative Information (continued)

During the year, the Board Nomination and Remuneration Committee met **5 times**, (31 December 2016: 4 times).

The total remuneration paid to the Committee members was **Nil**, (31 December 2016: Nil).

The quantitative disclosures detailed below cover only senior management and other material risk takers.

The number of employees having received a variable remuneration award during 2017 was **42 employees** and they represent **5.4%** of the total number of employees which received a variable remuneration, (31 December 2016: 44 employees and they represent 7.8%).

The number of employees who received sign-on awards or guaranteed bonuses during 2017 was **43**, (31 December 2016: Nil).

The total amount of end-of-service benefit paid during 2017 was **KD 91 thousand**; this is related to **2 employees** (31 December 2016: KD 270 thousand related to 6 employee).

The total amount of outstanding deferred remuneration as at 31 December 2017 was **KD 2,261**, (31 December 2016: KD 2,006).

Total amount of deferred remuneration paid during 2017 was **KD 548 thousands**, (31 December 2016: KD 337 thousands).

Total salaries & remuneration granted during reported period

Senior Management

Table 22	2017		2016	
	Unrestricted KD'000	Deferred KD'000	Unrestricted KD'000	Deferred KD'000
Fixed remuneration:				
- Cash	3,361	-	3,430	-
- Others (Note 1)	-	898	-	513
Variable remuneration:				
- Cash	959	-	741	-
- ESOP/DCC	-	893	-	741

Material Risk Taker*

Table 23	2017		2016	
	Unrestricted KD'000	Deferred KD'000	Unrestricted KD'000	Deferred KD'000
Fixed remuneration:				
- Cash	2,289	-	2,173	-
- ESOP/DCC	-	641	-	270
Variable remuneration:				
- Cash	658	-	527	-
- ESOP/DCC	-	629	-	528

Note 1: This consists of deferred end-of-service benefits in line with Boubyan Bank policy

Employees Category

Table 24	2017		2016	
	Number of employees	Remuneration Fixed and Variable KD'000	Number of employees	Remuneration Fixed and Variable KD'000
Senior Management	33	6,111	35	5,425
Material Risk Takers*	25	4,216	25	3,498
Financial and Risk Control	17	1,465	14	1,005

* Material Risk Takers are identified as Senior Management

BOUBYAN BANK K.S.C.P. AND SUBSIDIARIES
RISK MANAGEMENT

For the year ended 31 December 2017


14. OTHER DISCLOSURES
14.1 Regulatory Capital Composition: Common Disclosure Template

Row Number	Table 25	KD 000s	
		2017	2016
Common Equity Tier 1 Capital: instruments and reserves			
1	Directly issued qualifying common share capital plus related stock surplus	290,369	279,538
2	Retained earnings	35,496	29,715
3	Accumulated other comprehensive income (and other reserves)	34,113	24,182
4	Common share capital issued by subsidiaries and held by third parties (minority interest)	-	-
5	Common Equity Tier 1 capital before regulatory adjustments	359,978	333,435
Common Equity Tier 1 Capital : regulatory adjustments			
6	Goodwill (net of related tax liability)	(15,284)	(21,416)
7	Investments in own shares (if not already netted off paid-in capital on reported balance sheet)	(1,122)	(1,438)
8	Investments in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions (amount above 10% threshold)	(162)	(6,558)
9	Total regulatory adjustments to Common Equity Tier 1	(16,568)	(29,412)
10	Common Equity Tier 1 Capital (CET1)	343,410	304,023
Additional Tier 1 Capital : instruments			
11	Additional Tier 1 instruments (and CET1 instruments not included in row 4) issued by subsidiaries and held by third parties (amount allowed in group AT1)	75,531	75,725
12	Additional Tier 1 Capital before regulatory adjustments	75,531	75,725
Additional Tier 1 Capital : regulatory adjustments			
13	Additional Tier 1 capital (AT1)	-	-
14	Tier 1 Capital (T1 = CET1 + AT1)	418,941	379,748
Tier 2 Capital : instruments and provisions			
15	Tier 2 instruments (and CET1 and AT1 instruments not included in rows 5 or 34) issued by subsidiaries and held by third parties (amount allowed in group Tier 2)	25	59
16	General Provisions included in Tier 2 Capital	25,495	20,691
17	Tier 2 capital before regulatory adjustments	25,520	20,750
Tier 2 Capital: regulatory adjustments			
18	National specific regulatory adjustments	-	-
19	Total regulatory adjustments to Tier 2 Capital	-	-
20	Tier 2 Capital (T2)	25,520	20,750
21	Total Capital (TC = T1 + T2)	444,461	400,498
22	Total risk-weighted assets	2,290,189	1,875,775
Capital ratios and buffers			
23	Common Equity Tier 1 (as percentage of risk-weighted assets)	18.29%	16.21%
24	Tier 1 (as percentage of risk-weighted assets)	14.99%	20.24%
25	Total capital (as percentage of risk-weighted assets)	19.41%	21.35%
National minima			
26	Common Equity Tier 1 minimum ratio including Capital Conservation buffer and D-SIB buffer	10.00%	10.00%
27	Tier 1 minimum ratio	11.50%	11.50%
28	Total capital minimum ratio excluding CCY	13.50%	13.50%

BOUBYAN BANK K.S.C.P. AND SUBSIDIARIES
RISK MANAGEMENT

For the year ended 31 December 2017


14. OTHER DISCLOSURES (CONTINUED)
14.2 Leverage Ratio: Common Disclosure Template
Table 26

	Item	2017 KD 000's	2016 KD 000's
On-balance sheet exposures			
1	On-balance sheet items (excluding Sharia compliant hedging contracts, but including collaterals)	3,970,397	3,481,807
2	(Asset amounts deducted in determining Basel III Tier 1 Capital)	(15,448)	(27,975)
3	Total on-balance sheet exposures (excluding Sharia compliant hedging contracts) (sum of lines 1 and 2)	3,954,949	3,453,832
Exposures to Sharia compliant hedging contracts			
4	Replacement cost associated with all Sharia compliant hedging contracts (i.e. net of eligible cash variation margin)	-	-
5	Add-on amounts for potential future exposures "PFE" associated with all Sharia compliant hedging contracts	-	-
6	Gross-up for the collateral of Sharia compliant hedging contracts provided where deducted from the balance sheet assets pursuant to the Bank's accounting policy.	-	-
7	(Deductions of receivables assets for cash variation margin provided in with all Sharia compliant hedging contracts)	-	-
8	(Bank's exposures to exempted Central counter parties "CCP")	-	-
9	Total exposures of Sharia compliant hedging contracts (sum of lines 4 to 8)	-	-
Other off-balance sheet exposures			
10	Off-balance sheet exposure (before any adjustment for credit conversion factors)	1,258,832	1,110,079
11	(Adjustments for conversion to credit equivalent amounts)	(1,027,602)	(887,940)
12	Off-balance sheet items (sum of lines 10 and 11)	231,230	222,139
Capital and total exposures			
13	Tier 1 Capital	418,941	379,748
14	Total exposures (sum of lines 3, 9,12)	4,186,179	3,675,971
Leverage ratio			
15	Leverage ratio (Tier 1 Capital (13)/total exposures (14))	10.01%	10.33%



Report of Fatwa & Shari'a Supervisory Board

Date: 15 Rabi' Al-Thani 1439 A.H.
Corresponding to: 02 January 2018

In the Name of Allah, the Most Gracious, the Most Merciful

Report of the Fatwa and Shari'a Supervisory Board From 01.01.2017 to 31.12.2017

To the Shareholders of Boubyan Bank

Praise be to Allah, the Almighty, and Peace and Blessings be upon our Prophet Muhammad, his Folk, and Companions All.

By virtue of the resolution of the General Assembly to appoint the Fatwa and Shari'a Supervisory Board of Boubyan Bank (the "Board"), and assigning us with these duties, we hereby provide you with the following report:

We, at the Fatwa and Shari'a Supervisory Board of Boubyan Bank, have reviewed the principles adopted and the contracts pertinent to the transactions of the Bank for the period from 1/1/2017 to 31/12/2017. We have observed the due review and revision necessary to express our opinion on the Bank's compliance with the rulings and principles of the Noble Islamic Shari'a

as well as its compliance with the Fatwa, resolutions, principles and guidelines previously issued or set by the Board. The management of the Bank is entrusted with implementation of such rulings, principles and Fatwa while the Board's responsibility is limited to expressing an independent opinion in light of the transactions submitted and presented to it.

We have exercised proper observation and review that covered review of contracts and procedures followed in the Bank by testing each type of transactions, and we have obtained all the information and explanations necessary to express an opinion on the extent to which the Bank's activities are in compliance with the rulings of the Noble Islamic Shari'a. In our opinion, Boubyan Bank's contracts, documents and operations during the period from 1-1-2017 to 31-12-2017, presented to us, have all been concluded as per the rulings and principles of the Noble Islamic Shari'a.

We invoke the Almighty Allah to rightly guide the Bank's management to better serve our noble religion, our dear country and to put everyone on the right path. Verily, Allah is the Arbiter of All Success. Peace be with you.

Peace and blessings be upon our Prophet, Muhammad, his Folk and Companions All.



Sheikh Dr. Abdul Aziz K. Al-Qassar



Sheikh Dr. Essam K. Al-Enezi



Sheikh Dr. Ibrahim A. Al-Rashed



Sheikh Dr. Mohammed O. Al-Fazie

BOUBYAN BANK K.S.C. AND SUBSIDIARIES



CONSOLIDATED FINANCIAL STATEMENTS
AND INDEPENDENT AUDITORS' REPORT
FOR THE YEAR ENDED 31 DECEMBER 2017

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INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF BOUBYAN BANK K.S.C.P.

Report on the Audit of the Consolidated Financial Statements

Opinion

We have audited the consolidated financial statements of Boubyan Bank K.S.C.P (the “Bank”) and its subsidiaries (together, the “Group”), which comprise the consolidated statement of financial position as at 31 December 2017, and the related consolidated statement of profit or loss, consolidated statement of other comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at 31 December 2017, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRSs), as adopted for use by the State of Kuwait.

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the ‘Auditors’ responsibilities for the audit of the consolidated financial statements’ section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants’ *Code of Ethics for Professional Accountants (IESBA Code)*, and we have fulfilled our other ethical responsibilities in accordance with the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current year. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.



INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF BOUBYAN BANK K.S.C.P. (continued)

Report on the Audit of the Consolidated Financial Statements (continued)

Key Audit Matters (continued)

We identified the following as the key audit matters:

a) Impairment of Islamic financing to customers

The impairment of Islamic financing to customers is highly subjective and is determined by the management through the exercise of extensive judgment. Certain judgements applied by the management in accounting for impairment of Islamic financing to customers include the identification of impairment events, the valuation of collateral and assessment of customers that may default, and the future cash flows of Islamic financing granted to customers.

Due to the significance of Islamic financing to customers and the related estimation uncertainty, this is considered a key audit matter. The basis of the impairment provision policy is presented in the accounting policies and disclosures related to exposure to credit risk are presented in Notes 3 and 31.2 to the consolidated financial statements.

Our audit procedures included understanding and assessment of controls over the granting, booking and monitoring processes of Islamic financing to customers to confirm the operating effectiveness of the key controls in place. In addition, we assessed the methodologies, inputs and assumptions used by the Group in identifying the impaired facilities and determining the adequacy of impairment provision.

In addition to testing the key controls, we selected samples of Islamic financing to customers outstanding as at the reporting date and assessed the criteria for determining whether an impairment event had occurred and therefore whether there was a requirement to calculate an impairment provision. For the samples selected, we also verified whether impairment events as identified by us had also been identified by the Bank's management. Our selected samples also included non-performing Islamic financing to customers, where we assessed management's forecast of recoverable cash flows, valuation of collaterals, estimates of recovery on default and other sources of repayment. For the unimpaired Islamic financing to customers, we assessed whether the borrowers exhibit any possible default risk that may affect the repayment abilities.

We have also assessed appropriateness of the Bank's consolidated financial statement disclosures on allowance for impairment of Islamic financing to customers as detailed in Notes 8 and 12 to the consolidated financial statements.



INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF BOUBYAN BANK K.S.C.P. (continued)

Report on the Audit of the Consolidated Financial Statements (continued)

Key Audit Matters (continued)

b) Impairment of investment in associates

As at 31 December 2017, the Group has recognised an impairment loss of KD 12,170 thousand on an associate as disclosed in Notes 8 and 16 to the consolidated financial statements. The impairment test of the investment in associate performed by the management is significant to our audit because the assessment of fair value less cost of disposal requires considerable judgment on the part of management. Estimates of fair values are based on management's views of market multiples derived from a set of comparable entities, historical dividend yield and payout ratios and considering qualitative and quantitative factors specific to the measurement. Therefore, we identified the impairment testing of associates as a key audit matter.

We assessed the knowledge and expertise of the management of the Group to perform such valuations. Our audit procedures included, testing the key inputs forming the Group's fair value less cost of disposal estimate. We assessed the appropriateness of the valuation technique used and tested the key assumptions forming the Group's fair value less cost of disposal estimate. Additionally, we performed a sensitivity analysis for the effect on the valuation of changes to the inputs used.

The Bank's policy on assessing impairment on associates is disclosed in Note 4 to the consolidated financial statements.

Other information included in the Group's 2017 Annual Report

Management is responsible for the other information. Other information consists of the information included in Group's 2017 Annual Report, other than the consolidated financial statements and our auditors' report thereon. We obtained the report of the Bank's Board of Directors, prior to the date of our auditor's report, and we expect to obtain the remaining sections of the Group's 2017 Annual Report after the date of our auditor's report.

Our opinion on the consolidated financial statements does not cover the other information and we do not and will not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed on the other information that we obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information; we are required to report that fact. We have nothing to report in this regard.



INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF BOUBYAN BANK K.S.C.P. (continued)

Report on the Audit of the Consolidated Financial Statements (continued)

Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRSs as adopted for use by the State of Kuwait, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.



INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF BOUBYAN BANK K.S.C.P. (continued)

Report on the Audit of the Consolidated Financial Statements (continued)

Auditors' Responsibilities for the Audit of the Consolidated Financial Statements (continued)

- Conclude on the appropriateness of management's use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current year and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.



**INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF
BOUBYAN BANK K.S.C.P. (continued)**

Report on Other Legal and Regulatory Requirements

Furthermore, in our opinion proper books of account have been kept by the Bank and the consolidated financial statements, together with the contents of the report of the Bank's Board of Directors relating to these consolidated financial statements, are in accordance therewith. We further report that we obtained all the information and explanations that we required for the purpose of our audit and that the consolidated financial statements incorporate all information that is required by the Capital Adequacy Regulations and Financial Leverage Ratio Regulations issued by the Central Bank of Kuwait ("CBK") as stipulated in CBK Circular Nos. 2/RB, RBA/336/2014 dated 24 June 2014 and 2/I.B.S. 343/2014 dated 21 October 2014 respectively, the Companies Law No 1 of 2016, as amended, and its executive regulations, as amended, and by the Bank's Memorandum of Incorporation and Articles of Association, that an inventory was duly carried out and that, to the best of our knowledge and belief, no violations of the Capital Adequacy Regulations and Financial Leverage Ratio Regulations issued by the CBK as stipulated in CBK Circular Nos. 2/RB, RBA /336/2014 dated 24 June 2014 and 2/I.B.S. 343/2014 dated 21 October 2014 respectively, the Companies Law No 1 of 2016, as amended, and its executive regulations, as amended, or of the Bank's Memorandum of Incorporation and Articles of Association, have occurred during the year ended 31 December 2017 that might have had a material effect on the business of the Bank or on its financial position.

We further report that, during the course of our audit, we have not become aware of any violations of the provisions of Law No. 32 of 1968, as amended, concerning currency, the CBK and the organisation of banking business, and its related regulations during the year ended 31 December 2017 that might have had a material effect on the business of the Bank or on its financial position.

WALEED A. AL OSAIMI
LICENCE NO. 68 A
EY
AL-AIBAN, AL-OSAIMI & PARTNERS

BADER A. AL-WAZZAN
LICENCE NO. 62 A
DELOITTE & TOUCHE
AL WAZZAN & CO.

7 January 2018
Kuwait

BOUBYAN BANK K.S.C.P. AND SUBSIDIARIES
CONSOLIDATED STATEMENT OF PROFIT OR LOSS

For the year ended 31 December 2017



		2017	2016
	Notes	KD'000	KD'000
Income			
Murabaha and other Islamic financing income		149,431	122,682
Finance cost and distribution to depositors	5	(45,955)	(34,151)
Net financing income		103,476	88,531
Net investment income	6	7,920	4,442
Net fees and commission income	7	11,134	9,820
Share of results of associates	16	559	(1,691)
Net foreign exchange gain		2,478	2,201
Operating income		125,567	103,303
Staff costs		(31,020)	(25,428)
General and administrative expenses		(17,918)	(14,724)
Depreciation		(3,939)	(3,250)
Operating expenses		(52,877)	(43,402)
Operating profit before provision for impairment		72,690	59,901
Provision for impairment	8	(22,427)	(16,357)
Operating profit before deductions		50,263	43,544
Contribution to Kuwait Foundation for the Advancement of Sciences ("KFAS")		(448)	(381)
National Labour Support Tax ("NLST")		(1,281)	(1,074)
Zakat		(502)	(428)
Board of directors' remuneration		(360)	(360)
Net profit for the year		47,672	41,301
Attributable to:			
Equity holders of the Bank		47,605	41,071
Non-controlling interests		67	230
Net profit for the year		47,672	41,301
Basic and diluted earnings per share attributable to the equity holders of the Bank (fils)	9	18.71	16.94

The notes from 1 to 33 form an integral part of these consolidated financial statements.

BOUBYAN BANK K.S.C.P. AND SUBSIDIARIES**CONSOLIDATED STATEMENT OF OTHER COMPREHENSIVE INCOME**

For the year ended 31 December 2017

	<u>2017</u> <u>KD'000</u>	<u>2016</u> <u>KD'000</u>
Net profit for the year	47,672	41,301
Other comprehensive income		
Items that are or may be reclassified to consolidated statement of profit or loss in subsequent periods:		
Change in fair value of available for sale investments	298	(943)
Net gains on sale of available for sale investments transferred to consolidated statement of profit and loss	(138)	(85)
Impairment losses on available for sale investments transferred to consolidated statement of profit and loss	-	568
Foreign currency translation adjustments	(177)	163
Other comprehensive loss for the year	<u>(17)</u>	<u>(297)</u>
Total comprehensive income for the year	<u>47,655</u>	<u>41,004</u>
Attributable to:		
Equity holders of the Bank	47,588	40,774
Non-controlling interests	67	230
Total comprehensive income for the year	<u>47,655</u>	<u>41,004</u>

The notes from 1 to 33 form an integral part of these consolidated financial statements.

BOUBYAN BANK K.S.C.P. AND SUBSIDIARIES
CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 31 December 2017



		2017	2016
	Notes	KD'000	KD'000
Assets			
Cash and balances with banks	(0)	48,544	36,911
Deposits with Central Bank of Kuwait		310,420	292,742
Deposits with other banks	(1)	323,860	328,952
Islamic financing to customers	(2)	2,876,778	2,516,760
Financial assets at fair value through profit or loss	(3)	13,123	19,495
Available for sale investments	(4)	220,188	160,305
Investments in associates	(6)	52,975	62,204
Investment properties	(7)	53,572	24,680
Other assets	(8)	16,579	13,943
Property and equipment		54,357	25,815
Total assets		3,970,396	3,481,807
Liabilities and Equity			
Liabilities			
Due to banks		67,474	76,278
Depositors' accounts		3,398,752	2,945,076
Other liabilities	(9)	51,813	37,300
Total liabilities		3,518,039	3,058,654
Equity			
Share capital	20	227,473	216,641
Share premium	21	62,896	62,896
Proposed bonus shares	22	11,374	10,832
Treasury shares	23	(1,122)	(1,438)
Statutory reserve	24	19,349	14,329
Voluntary reserve	25	18,510	13,713
Share based payment reserve	26	1,671	1,540
Fair value reserve		3,859	3,699
Foreign currency translation reserve		(9,276)	(9,099)
Retained earnings		24,122	18,884
Proposed cash dividends	22	15,900	12,974
Equity attributable to equity holders of the Bank		374,756	344,971
Perpetual Tier 1 Sukuk	27	75,388	75,388
Non-controlling interests		2,213	2,794
Total equity		452,357	423,153
Total liabilities and equity		3,970,396	3,481,807

Mahmoud Yousef Al-Fulajj
Chairman

Adel Abdul Wahab Al Majed
Vice Chairman & Chief Executive Officer

The notes from 1 to 33 form an integral part of these consolidated financial statements.

BOUBYAN BANK K.S.C.P. AND SUBSIDIARIES
CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the year ended 31 December 2017

	Share capital KD'000	Share premium KD'000	Proposed bonus shares KD'000	Treasury shares KD'000	Statutory reserve KD'000	Voluntary reserve KD'000	Share based payment reserve KD'000	Fair value reserve KD'000	Foreign currency translation reserve KD'000	Retained earnings KD'000	Proposed cash dividends KD'000	Equity attributable to equity holders of the Bank KD'000	Perpetual Tier 1 Sukuk KD'000	Non-controlling interests KD'000	Total equity KD'000
Balance at 1 January 2017	216,641	62,896	10,832	(1,438)	14,329	13,713	1,540	3,699	(9,099)	18,884	12,974	344,971	75,388	2,794	423,153
Profit for the year	-	-	-	-	-	-	-	-	-	47,605	-	47,605	-	67	47,672
Other comprehensive income / (loss)	-	-	-	-	-	-	-	160	(177)	-	-	(17)	-	-	(17)
Total comprehensive income / (loss) for the year	-	-	-	-	-	-	-	160	(177)	47,605	-	47,588	-	67	47,655
Capital increase by non-controlling interests	-	-	-	-	5,020	4,797	-	-	-	(9,817)	-	-	-	199	199
Transfer to reserves	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Issue of bonus shares	10,832	-	(10,832)	-	-	-	-	-	-	-	-	-	-	-	-
Cash dividend paid	-	-	-	-	-	-	-	-	-	(5)	(12,974)	(12,979)	-	-	(12,979)
Profit paid on Perpetual Tier 1 Sukuk	-	-	-	-	-	-	-	-	-	(5,118)	-	(5,118)	-	-	(5,118)
Share based payment (note 26)	-	-	-	-	-	-	374	-	-	-	-	374	-	-	374
Sales of treasury shares	-	-	-	316	-	-	(243)	-	-	-	-	73	-	-	73
Proposed bonus shares (note 22)	-	-	11,374	-	-	-	-	-	-	(11,374)	-	-	-	-	-
Acquisition of non-controlling interests	-	-	-	-	-	-	-	-	-	(153)	-	(153)	-	(847)	(1,000)
Proposed cash dividends (note 22)	-	-	-	-	-	-	-	-	-	(15,900)	15,900	-	-	-	-
Balance at 31 December 2017	227,473	62,896	11,374	(1,122)	19,349	18,510	1,671	3,859	(9,276)	24,122	15,900	374,756	75,388	2,213	452,357

The notes from 1 to 33 form an integral part of these consolidated financial statements.

BOUBYAN BANK K.S.C.P. AND SUBSIDIARIES
CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the year ended 31 December 2017

	Share capital KD'000	Share premium KD'000	Proposed bonus shares KD'000	Treasury shares KD'000	Statutory reserve KD'000	Voluntary reserve KD'000	Share based payment reserve KD'000	Fair value reserve KD'000	Foreign currency translation reserve KD'000	Retained earnings KD'000	Proposed cash dividends KD'000	Equity attributable to equity holders of the Bank KD'000	Perpetual Tier 1 Sukuk KD'000	Non-controlling interests KD'000	Total equity KD'000
Balance at 1 January 2016	206,325	62,896	10,316	(568)	9,998	9,570	1,171	4,159	(9,262)	13,320	10,307	318,232	-	2,567	320,799
Profit for the year	-	-	-	-	-	-	-	-	-	41,071	-	41,071	-	230	41,301
Other comprehensive (loss) /income for the year	-	-	-	-	-	-	-	(460)	163	-	-	(297)	-	-	(297)
Total comprehensive (loss) /income for the year	-	-	-	-	-	-	-	(460)	163	41,071	-	40,774	-	230	41,004
Capital redemption of non-controlling interests	-	-	-	-	-	-	-	-	-	-	-	-	-	(3)	(3)
Transfer to reserves	-	-	-	-	4,331	4,143	-	-	-	(8,474)	-	-	-	-	-
Issue of bonus shares	10,316	-	(10,316)	-	-	-	-	-	-	-	-	-	-	-	-
Cash dividend paid	-	-	-	-	-	-	-	-	-	(4)	(10,307)	(10,311)	-	-	(10,311)
Issue of Perpetual Tier 1 Sukuk (Note 27)	-	-	-	-	-	-	-	-	-	-	-	-	75,388	-	75,388
Transaction costs on issue of Perpetual Tier 1 Sukuk	-	-	-	-	-	-	-	-	-	(650)	-	(650)	-	-	(650)
Profit paid on Perpetual Tier 1 Sukuk	-	-	-	-	-	-	-	-	-	(2,573)	-	(2,573)	-	-	(2,573)
Share based payment (note 26)	-	-	-	-	-	-	480	-	-	-	-	480	-	-	480
Purchase of treasury shares	-	-	-	(1,032)	-	-	-	-	-	-	-	(1,032)	-	-	(1,032)
Sales of treasury shares	-	-	-	162	-	-	(111)	-	-	-	-	51	-	-	51
Proposed bonus shares (note 22)	-	-	10,832	-	-	-	-	-	-	(10,832)	-	-	-	-	-
Proposed cash dividends (note 22)	-	-	-	-	-	-	-	-	-	(12,974)	12,974	-	-	-	-
Balance at 31 December 2016	216,641	62,896	10,832	(1,438)	14,329	13,713	1,540	3,699	(9,099)	18,884	12,974	344,971	75,388	2,794	423,153

The notes from 1 to 33 form an integral part of these consolidated financial statements.

BOUBYAN BANK K.S.C.P. AND SUBSIDIARIES
CONSOLIDATED STATEMENT OF CASH FLOWS



For the year ended 31 December 2017

	Notes	2017 KD'000	2016 KD'000
OPERATING ACTIVITIES			
Net profit for the year		47,672	41,301
Adjustments for:			
Provision for impairment	8	22,427	16,357
Depreciation		3,939	3,250
Foreign currency translation adjustments		(2,284)	5,472
Net gain from available for sale investments		(492)	(293)
Net gain from financial assets at fair value through profit or loss		(931)	(427)
Share of results of associates		(559)	1,691
Dividend income		(1,967)	(1,822)
Net unrealized loss from change in fair value of investment properties		995	628
Net gain on sale of investment properties		(33)	(52)
Share based payment reserve		374	480
Operating profit before changes in operating assets and liabilities		69,141	66,585
Changes in operating assets and liabilities:			
Deposits with Central Bank of Kuwait		(17,678)	(164,635)
Deposits with other banks		37,457	(188,514)
Islamic financing to customers		(370,000)	(351,030)
Other assets		(2,636)	226
Due to banks		(8,804)	(306,471)
Depositors' accounts		453,676	546,141
Other liabilities		14,238	6,789
Net cash generated from / (used in) operating activities		175,394	(390,909)
INVESTING ACTIVITIES			
Purchase of financial assets at fair value through profit or loss		(1,368)	(5,000)
Proceeds from sale of financial assets at fair value through profit or loss		8,575	5,327
Purchase of available for sale investments		(126,699)	(98,108)
Proceeds from sale of available for sale investments		66,875	60,032
Dividends received from associates		-	397
Purchase of investment properties		(29,440)	(2,027)
Purchase of property and equipment		(32,481)	(10,283)
Dividend income received		1,967	1,822
Net cash used in investing activities		(112,571)	(47,840)
FINANCING ACTIVITIES			
Purchase of treasury shares		-	(1,032)
Profit paid on perpetual Tier 1 Sukuk		(5,118)	(2,573)
Perpetual Tier 1 Sukuk issuing cost		-	(650)
Net proceeds from issue of Perpetual Tier 1 Sukuk		-	75,388
Capital increase by non-controlling interest		199	(3)
Proceeds from exercise of share options		73	51
Acquisition of non-controlling interests		(1,000)	-
Dividends paid		(12,979)	(10,311)
Net cash (used in) / generated from financing activities		(18,825)	60,870
Net increase (decrease) in cash and cash equivalents		43,998	(377,879)
Cash and cash equivalents at the beginning of the year		87,380	465,259
Cash and cash equivalents at the end of the year	10	131,378	87,380

The notes from 1 to 33 form an integral part of these consolidated financial statements.

BOUBYAN BANK K.S.C.P AND SUBSIDIARIES

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

1. INCORPORATION AND ACTIVITIES

Boubyan Bank K.S.C.P ("the Bank") is a Kuwaiti public shareholding company incorporated on 21 September 2004, in accordance with the Commercial Companies Law in the State of Kuwait, by Amiri Decree No. 88, in accordance with the rules and regulations of the Central Bank of Kuwait ("CBK"). The Bank's shares were listed on the Kuwait Stock Exchange on 15 May 2006.

The Bank was licensed by the CBK on 28 November 2004.

The Bank is principally engaged in providing banking services, in accordance with Codes of the Islamic Sharia'a, as approved by the Bank's Sharia'a Supervisory Board. On 17 May 2015, the Bank's Articles of Incorporation were amended by adding a new activity, namely, offering securities or selling the same for their issuer, its affiliate or obtaining securities from the issuer or its affiliate for remarketing (issuance management).

The Bank is a subsidiary of National Bank of Kuwait S.A.K.P ("the Parent Company").

The total number of employees in the Group was **1,382** employees as at 31 December 2017 (1,278 employees as at 31 December 2016).

The address of the Bank's registered office is P.O. Box 25507, Safat 13116, State of Kuwait.

The consolidated financial statements were authorised for issue by the Board of Directors on 7 January 2018 and the shareholders have the power to amend these consolidated financial statements at the annual assembly meeting.

2. BASIS OF PREPARATION

2.1 Statement of compliance

The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRSs") promulgated by the International Accounting Standards Board ("IASB") and interpretations issued by the International Financial Reporting Interpretations Committee of the IASB, as adopted for use by the State of Kuwait for financial services institutions regulated by the Central Bank of Kuwait. These regulations require adoption of all IFRSs except for the IAS 39 requirements for collective impairment provision, which has been replaced by the Central Bank of Kuwait requirements for a minimum general provision as described in accounting policy 3.9.

2.2 Basis of measurement

The consolidated financial statements have been prepared under the historical cost basis except for the measurement at fair value of available for sale investments, financial asset at fair value through profit or loss, investment properties and derivatives. The Bank presents its consolidated statement of financial position in order of liquidity.

2.3 Functional and presentation currency

These consolidated financial statements are presented in Kuwaiti Dinars ("KD"), which is the Bank's functional currency. All financial information presented in Kuwaiti Dinars ("KD") has been rounded to the nearest thousands, except when otherwise indicated.

2.4 Changes in accounting policies and disclosures

The accounting policies used in the preparation of these consolidated financial statements are consistent with those used in the previous year. Amendments to IFRS which are effective for annual accounting period starting from 1 January 2017 did not have any significant impact on the accounting policies, financial position or performance of the Group.

2.5 New standards and interpretations not yet adopted

The standards and interpretations issued, but not yet effective, up to the date of issuance of the Group's financial statements are disclosed below. The Group intends to adopt these standards, if applicable, when they become effective

IFRS 9 Financial Instruments:

The IASB issued IFRS 9 'Financial Instruments' in its final form in July 2014 and is effective for annual periods beginning on or after 1 January 2018. IFRS 9 sets out the requirements for recognizing and measuring financial assets and financial liabilities, impairment of financial assets and hedge accounting. This standard replaces IAS 39 Financial Instruments: "Recognition and Measurement".

The Group has determined the date of Initial Application for IFRS 9 to be 1 January 2018. The classification, measurement and impairment requirements are applied retrospectively by adjusting the opening consolidated statement of financial position at 1 January 2018. The Group will not restate the comparatives as permitted by IFRS 9.

BOUBYAN BANK K.S.C.P. AND SUBSIDIARIES

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017



2. BASIS OF PREPARATION (CONTINUED)

2.5 New standards and interpretations not yet adopted (continued)

IFRS 9 Financial Instruments: (continued)

Classification and measurement

The classification and measurement of financial assets will depend on how these are managed (the entity's business model) and their contractual cash flow characteristics. These factors determine whether the financial assets are measured at amortised cost, fair value through other comprehensive income or fair value through consolidated statement of profit or loss.

Equity instruments are measured at fair value through profit or loss. However, the Group may, at initial recognition of a non-trading equity instrument, irrevocably elect to designate the instrument as fair value through OCI, with no subsequent recycling to consolidated statement of profit or loss. This designation is also available to non-trading equity instrument holdings on date of transition.

The adoption of this standard will have impact on the classification and measurement of Group's financial assets but is not expected to have a significant impact on the classification and measurement of financial liabilities.

Hedge accounting

The general hedge accounting requirements aim to simplify hedge accounting, creating a stronger link with risk management strategy and permitting hedge accounting to be applied to a greater variety of hedging instruments and risks. The Group will adopt accounting requirements of hedge accounting requirements as per IFRS 9 and does not expect any significant impact on its financial position.

Impairment of financial assets

The impairment requirements apply to financial assets measured at amortised cost, fair value through other comprehensive income, lease receivables and certain loan commitments and financial guarantee contracts. The IFRS 9 expected credit loss (ECL) model replaces the current "incurred loss" model of IAS 39.

The ECL model contains a three stage approach which is based on the change in credit quality of financial assets since initial recognition. Under Stage 1, where there has not been a significant increase in credit risk since initial recognition, an amount equal to 12 months ECL will be recorded. Under Stage 2, where there has been a significant increase in credit risk since initial recognition but the financial instruments are not considered credit impaired, an amount equal to the default probability weighted lifetime ECL will be recorded. Under the Stage 3, where there is objective evidence of impairment at the reporting date these financial instruments will be classified as credit impaired and an amount equal to the lifetime ECL will be recorded for the financial assets.

The assessment of credit risk and the estimation of ECL are required to be unbiased and probability-weighted, and should incorporate all available information which is relevant to the assessment including information about past events, current conditions and reasonable and supportable forecasts of economic conditions at the reporting date. In addition, the estimation of ECL should take into account the time value of money. As a result, the recognition and measurement of impairment is intended to be more forward-looking than under IAS 39 and the resulting impairment charge will tend to be more volatile.

The Group has completed the development and testing of operating models and methodologies for the calculation of ECL. The Group has also performed parallel runs during the year to gain a better understanding of the potential effect of the new standard and for the governance framework to gain experience. The Group continues to revise, refine and validate the impairment models and related process controls in advance of 31 March 2018 reporting.

Transition impact:

Upon adoption of IFRS 9 the Group expects certain changes in classification of financial assets and related reclassifications between retained earnings and fair value reserve. The Group does not expect a material impact on equity due to changes in classification of financial assets.

The bank will determine the potential impact of the ECL provision for Islamic financing to customers that will be classified as "measured at amortized cost" as per IFRS 9 starting from 31 March 2018 reporting. The bank will also comply with the instructions to be issued by Central Bank of Kuwait in that regard.

2. BASIS OF PREPARATION (CONTINUED)**2.5 New standards and interpretations not yet adopted (continued)****IFRS 9 Financial Instruments: (continued)***Financial instruments: disclosures (IFRS 7)*

IFRS 7 Financial Instruments Disclosures, has been amended to include more extensive qualitative and quantitative disclosure relating to IFRS 9 such as new classification categories, three stage impairment model, new hedge accounting requirements and transition provisions.

IFRS 15 “Revenue from Contracts with Customers”:

IFRS 15 was issued by IASB on 28 May 2014, effective for annual periods beginning on or after 1 January 2018. IFRS 15 supersedes IAS 11 Construction Contracts and IAS 18 Revenue along with related IFRIC 13, IFRIC 15, IFRIC 18 and SIC 31 from the effective date. This new standard removes inconsistencies and weaknesses in previous revenue recognition requirements, provides a more robust framework for addressing revenue issues and improves comparability of revenue recognition practices across entities, industries, jurisdictions and capital markets.

Revenue under IFRS 15 will need to be recognised as goods and services are transferred, to the extent that the transferor anticipates entitlement to goods and services. The standard will also specify a comprehensive set of disclosure requirements regarding the nature, extent and timing as well as any uncertainty of revenue and corresponding cash flows with customers. The Group has assessed the impact of IFRS 15. Based on the assessment, adoption of IFRS 15 is not expected to have any material effect on the Group's consolidated financial statements.

IFRS 16 “Leases”

In January 2016, the IASB issued IFRS 16 ‘Leases’ with an effective date of annual periods beginning on or after 1 January 2019. IFRS 16 results in lessees accounting for most leases within the scope of the standard in a manner similar to the way in which finance leases are currently accounted for under IAS 17 ‘Leases’. Lessees will recognise a ‘right of use’ asset and a corresponding financial liability on the balance sheet. The asset will be amortised over the length of the lease and the financial liability measured at amortised cost. Lessor accounting remains substantially the same as in IAS 17. The Group is in the process of evaluating the impact of IFRS 16 on the Group's consolidated financial statements.

3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies set out below have been applied consistently to all periods presented in this consolidated financial statements, and have been applied consistently by all of the Group's entities.

3.1 Basis of consolidation

The consolidated financial statements comprise the Bank and its principal operating subsidiaries (collectively “the Group”) - Boubyan Takaful Insurance Company K.S.C (Closed) and Boubyan Capital Investment Company K.S.C (Closed), as at 31 December 2017 and which are controlled by the Bank as set out in note 15.

3.1.1 Business combinations

Business combinations are accounted for using the acquisition method as at the acquisition date, which is the date on which control is transferred to the Group. The Group controls an investee if and only if the Group has:

- Power over the investee (i.e. existing rights that give it the current ability to direct the relevant activities of the investee)
- Exposure, or rights, to variable returns from its involvement with the investee, and
- The ability to use its power over the investee to affect its returns.

When the Group has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- The contractual arrangement with the other vote holders of the investee.
- Rights arising from other contractual arrangements, and
- The Group's voting rights and potential voting rights.

The Group measures goodwill at the acquisition date as:

- The fair value of the consideration transferred; plus
- The recognised amount of any non-controlling interests in the acquiree; plus
- If the business combination is achieved in stages, the fair value of the pre-existing equity interest in the acquiree; less
- The fair value of the identifiable assets acquired and liabilities assumed including contingent liabilities.

BOUBYAN BANK K.S.C.P. AND SUBSIDIARIES

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

3.1 Basis of consolidation (continued)

3.1.1 Business combinations (continued)

When the excess is negative, a bargain purchase gain is recognised immediately in the consolidated statement of profit or loss.

Transactions costs, other than those associated with the issue of debt or equity securities, that the Group incurs in connection with a business combination are expensed as incurred.

3.1.2 Non-controlling interests

Interest in the equity of subsidiaries not attributable to the Group is reported as non-controlling interest in the consolidated statement of financial position. Non-controlling interest in the acquiree is measured at the proportionate share in the recognized amount of the acquiree's identifiable net assets. Losses are allocated to the non-controlling interest even if they exceed the non-controlling interest's share of equity in the subsidiary. Transactions with non-controlling interests are treated as transactions with equity owners of the Group. Gains or losses on disposals of non-controlling interests without loss of control are recorded in equity.

3.1.3 Subsidiaries

Subsidiaries are entities controlled by the Group. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases. Where necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies in line with those used by the Bank.

3.1.4 Loss of control

On loss of control, the Group derecognises the assets and liabilities of the subsidiary, any non-controlling interests and the other components of equity related to the subsidiary. Any surplus or deficit arising on loss of control is recognised in the consolidated statement of profit or loss. If the Group retains any interest in the previous subsidiary, then such interest is measured at fair value at the date that control is lost. Subsequently it is accounted for as an equity-accounted investee or as a financial asset depending on the level of influence retained.

3.1.5 Investments in associates (equity-accounted investees)

Associates are those entities in which the Group has significant influence, but not control, over the financial and operating policies. Significant influence is presumed to exist when the Group holds between 20% and 50% of the voting rights.

Investments in associates are accounted for using the equity method and are recognised initially at cost. The cost of the investment includes transaction costs.

The Group recognises in the consolidated statement of profit or loss its share of the total recognised profit or loss of the associate from the date that significant influence effectively commences until the date that it effectively ceases. Distributions received from the associate reduce the carrying amount of the investments. Adjustments to the carrying amount may also be necessary for changes in Group's share in the associate arising from changes in the associate's equity and other comprehensive income. The Group's share of those changes is recognised directly in equity or in other comprehensive income as appropriate.

When the Group's share of losses exceeds its interest in an equity-accounted investee, the carrying amount of the investment, including any long-term interests that form part thereof, is reduced to zero, and the recognition of further losses is discontinued except to the extent that the Group has an obligation or has made payments on behalf of the investee.

Any excess of the cost of acquisition over the Group's share of the net fair value of the identifiable assets and liabilities of the associate at the date of acquisition is recognized as goodwill within the carrying amount of the associates.

Any excess of the Group's share of the net fair value of the identifiable assets and liabilities over the cost of acquisition, after reassessment, is recognized immediately in the consolidated statement of profit or loss.

Unrealised gains arising from transactions with associates are eliminated against the investment to the extent of the Group's interest in the associate. Unrealised losses are eliminated in the same way as unrealised gains, but only to the extent that there is no evidence of impairment.

3.1.6 Transactions eliminated on consolidation

Intra-group balances and transactions, and any unrealised income and expenses arising from intra-group transactions, are eliminated in preparing the consolidated financial statements.

BOUBYAN BANK K.S.C.P. AND SUBSIDIARIES

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

3.2 Foreign currency

The individual financial statements of each Group entity are presented in the currency of the primary economic environment in which the entity operates (its functional currency).

Foreign currency transactions are recorded in the functional currency at the rate of exchange prevailing at the date of the transaction.

Exchange differences arising on the settlement of monetary items, and on the translation of monetary items, are included in the consolidated statement of profit or loss for the year. Exchange differences arising on the translation of non-monetary items carried at fair value are included in the consolidated statement of profit or loss for the year, except for differences arising on the translation of non-monetary items in respect of which gains and losses are recognised directly in other comprehensive income. For such non-monetary items, any exchange component of that gain or loss is also recognised directly in other comprehensive income.

For the purpose of presenting consolidated financial statements, the assets and liabilities of the Group's foreign operations are expressed in KD using exchange rates prevailing on the reporting date. Income and expense items are translated at the average exchange rates for the year. Exchange differences arising, if any, are classified as other comprehensive income and transferred to the Group's foreign currency translation reserve. Such translation differences are recognised in the consolidated statement of profit or loss in the year in which the foreign operation is disposed off.

3.3 Revenue recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured. The following specific recognition criteria must also be met before revenue is recognised:

- Income from Murabaha, Wakala, and Leased assets is recognized on a pattern reflecting a constant periodic return on the outstanding net investment.
- Dividend income is recognized when the right to receive payment is established.
- Fees and commission income is recognized at the time the related services are provided.
- Rental income from investment properties is recognised on a straight line basis over the lease period.

3.4 Financial instruments

3.4.1 Financial assets

Trade and settlement date accounting

All regular way purchase and sale of financial assets are recognized using settlement date accounting. Changes in the fair value between trade date and settlement date are recognized in the consolidated statement of profit or loss for financial assets at fair value through profit or loss and are recognized in other comprehensive income for available for sale investments. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the time frame generally established by regulations or conventions in the market place.

Recognition and derecognition of financial assets

Financial assets are recognised when the Group becomes party to contractual provisions of the instrument and are initially measured at fair value. Transaction costs are included only for those financial instruments that are not measured at fair value through profit or loss.

The Group derecognises a financial asset only when the contractual rights to the cash flows from the asset expire; or it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity. If the Group neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Group recognizes its retained interest in the asset and an associated liability for amounts it may have to pay. If the Group retains substantially all the risks and rewards of ownership of a transferred financial asset, the Group continues to recognize the financial asset and also recognizes a liability for the proceeds received.

BOUBYAN BANK K.S.C.P. AND SUBSIDIARIES

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

3.4 Financial instruments (continued)

3.4.1 Financial assets (continued)

Offsetting

Financial assets and liabilities are offset and the net amount presented in the consolidated statement of financial position when, and only when, the Group has a legal right to offset the amounts and intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

Income and expenses are presented on a net basis only if it is so permitted by the accounting standards, or for gains and losses arising from a group of similar transactions.

The Group classifies financial assets into the following categories: cash and balances with banks, deposits with Central Bank of Kuwait, Deposits with other banks, Islamic financing to customers, financial assets at fair value through profit or loss, available for sale investments and other assets.

Cash and cash equivalents

Cash and cash equivalents consist of cash in hand, current account with other banks and placements with banks maturing within seven days.

Deposits with Banks and Islamic financing to customers

Deposits with banks and Islamic financing to customers are financial assets with fixed or determinable payments that are not quoted in an active market.

Murabaha

Murabaha is an agreement relating to the sale of commodities at cost plus an agreed upon profit margin, whereby the seller informs the buyer of the price at which the deal will be completed and also the amount of profit to be recognized. Murabaha is a financial asset originated by the Group and is stated at amortized cost net of provision for impairment.

Wakala

Wakala is an agreement involving Al-Muwakkil (the Principal) who wishes to appoint Al-Wakil (the Agent) to be his agent with respect to the investment of Al-Muwakkil's fund, in accordance with regulations of the Islamic Sharia'a. Wakala is a financial asset originated by the Group and is stated at amortized cost net of provision for impairment.

Leased assets - the Group as a lessor

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating lease. Leased assets are stated at amortized cost net of provision for impairment.

Renegotiated finance facilities

In the event of a default, the Group seeks to restructure facilities rather than take possession of collateral. This may involve extending the payment arrangements and the agreement of new facility conditions. When the terms and conditions of these finance facilities are renegotiated, the terms and conditions of the new contractual arrangement apply in determining whether these facilities remain past due. Management continually reviews renegotiated facilities to ensure that all criteria are met and that future payments are likely to occur. The facility continues to be subject to an individual or collective impairment assessment.

Financial assets at fair value through profit or loss

A financial asset is classified as at fair value through profit or loss if it is classified as held for trading or is designated as such on initial recognition. Financial assets are designated as at fair value through profit or loss if the Group manages such investments and makes purchase and sale decisions based on their fair value in accordance with the Group's strategy or such designation eliminates or significantly reduces a measurement or recognition inconsistency that would otherwise arise.

Attributable transaction costs are recognised in consolidated statement of profit or loss as incurred. Financial assets at fair value through profit or loss are measured at fair value and changes therein, are recognised in consolidated statement of profit or loss.

BOUBYAN BANK K.S.C.P. AND SUBSIDIARIES

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

3.4 Financial instruments (continued)

3.4.1 Financial assets (continued)

Available for sale investment

Available for sale investments are non-derivative financial assets that are not classified in any of the above categories of financial assets.

Available for sale investment are recognised initially at fair value plus any directly attributable transaction costs.

Subsequent to initial recognition, they are measured at fair value and changes therein, other than impairment losses (see note 3.9) and foreign currency differences on available for sale debt instruments, are recognised in other comprehensive income and presented in the fair value reserve in equity. When an investment is derecognised or is determined to be impaired, the gain or loss accumulated in equity is reclassified to consolidated statement of profit or loss.

3.4.2 Financial liabilities

All financial liabilities are recognised initially on the settlement date at fair value less any directly attributable transaction costs. Subsequent to initial recognition, these financial liabilities are measured at amortised cost.

The Group derecognises a financial liability when its contractual obligations are discharged, cancelled or expire.

Financial liabilities comprise due to banks, depositors' accounts and other liabilities.

Due to banks and depositors' accounts

Depositors' accounts are deposits received from customers under current account, saving investment accounts and fixed term investments accounts. The depositors' accounts of the Bank comprise the following:

- i) Non-investment deposits in the form of current accounts. These deposits are not entitled to any profits nor do they bear any risk of loss as the Bank guarantees to pay the related balances on demand. Accordingly, these deposits are considered Qard Hassan from depositors to the Bank under Islamic Sharia'a principals. Investing such Qard Hassan is made at the discretion of the Group, the results of which are attributable to the equity shareholders of the Bank.
- i) Investment deposit accounts include savings accounts, fixed term deposit accounts, and open term deposit accounts.

Saving Investment Accounts

These are open-term deposits and the client is entitled to withdraw the balances of these accounts or portions thereof at any time.

Fixed-Term Deposit Investment Accounts

These are fixed-term deposits based on the deposit contract executed between the Bank and the depositor. These deposits mature monthly, quarterly, semi-annually, or annually.

Open -Term Deposit Investment Accounts

These are open-term deposits and are treated as annual deposits renewed automatically for a similar period, unless the depositor notifies the Bank in writing of his/her desire not to renew the deposit.

In all cases, investment accounts receive a proportion of profit, bear a share of loss and are carried at cost plus profit payable.

3.5 Fair values

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal or, in its absence, in the most advantageous market to which the Group has access at that date.

When available, the Group measures the fair value of an instrument using the quoted price in an active market for that instrument. A market is regarded as active if transactions for the asset or liability take place with sufficient frequency and volume to provide pricing information on an ongoing basis.

If there is no quoted price in an active market, then the Group uses valuation techniques that maximise the use of relevant observable inputs and minimise the use of unobservable inputs. The chosen valuation technique incorporates all of the factors that market participants would take into account in pricing a transaction.

BOUBYAN BANK K.S.C.P. AND SUBSIDIARIES

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

3.5 Fair values (continued)

If an asset or liability measured at fair value has a bid price and an ask price, then the Group measures assets at a bid price and liabilities at an ask price.

The Group determines whether transfers have occurred between levels in the hierarchy by reassessing categorisation (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

Fair values of investment properties are determined by appraisers having an appropriate recognised professional qualification and recent experience in the location and category of the property being valued and also considering the ability to generate economic benefits by using the property in its highest and best use.

3.6 Derivatives

Derivative instruments are initially recognised in the consolidated statement of financial position at cost (including transaction costs) and subsequently measured at their fair value.

The Group enters into foreign exchange forward contracts. Forward foreign exchange contracts are contractual agreements to buy or sell a specified financial instrument at a specific price and date in the future. Derivatives are stated at fair value. The fair value of a derivative includes unrealised gain or loss from marking to market the derivative using prevailing market rates or internal pricing models. Derivatives with positive market values (unrealised gains) are included in other assets and derivatives with negative market values (unrealised losses) are included in other liabilities in the consolidated statement of financial position.

The resultant gains and losses from derivatives are included in the consolidated statement of profit or loss.

3.7 Investment properties

Investment properties are properties held either to earn rental income or for capital appreciation or for both, but not for sale in the ordinary course of business, use in the production or supply of goods or services or for administrative purposes. Investment property is measured at cost on initial recognition and subsequently at fair value with any change therein recognised in consolidated statement of profit or loss. Cost includes expenditure that is directly attributable to the acquisition of the investment property.

Any gain or loss on disposal of an investment property (calculated as the difference between the net proceeds from disposal and the carrying amount of the item) is recognised in consolidated statement of profit or loss.

When the use of a property changes such that it is reclassified as property and equipment, its fair value at the date of reclassification becomes its cost for subsequent accounting.

3.8 Property and equipment

Items of property and equipment are measured at cost less accumulated depreciation and accumulated impairment losses. The initial cost of property and equipment comprises its purchase price and any directly attributable costs of bringing the asset to its working condition and location for its intended use.

Subsequent expenditure is capitalised only when it is probable that the future economic benefits associated with the expenditure will flow to the Group. On-going repairs and maintenance is expensed as incurred.

Items of property and equipment are depreciated on a straight-line basis in the consolidated statement of profit or loss over the estimated useful lives of each component.

The estimated useful lives for the current and comparative years of significant items of property and equipment are as follows:

- | | |
|---------------------------------------|--------------|
| • Furniture and leasehold improvement | 5 years |
| • Office equipment | 3 - 10 years |
| • Building on leasehold land | 20 years |

Depreciation methods, useful lives and residual values are reviewed periodically and adjusted, if appropriate.

3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**3.9. Impairment****3.9.1 Financial assets**

The Group assesses at each reporting date whether there is any objective evidence that a financial asset or a group of financial assets is impaired. A financial asset or a group of financial assets is deemed to be impaired if, and only if there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset (an incurred loss event) and that loss event has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated. If such evidence exists, any impairment loss is recognised in the consolidated statement of profit or loss.

Financial assets measured at amortised cost

The amount of impairment loss in respect of a financial asset measured at amortised cost is calculated as the difference between its carrying amount and the present value of the estimated future cash flows discounted at the asset's original effective yield. Losses are recognised in the consolidated statement of profit or loss and reflected in an allowance account against Islamic financing to customers. When an event occurring after the impairment was recognised causes the amount of impairment loss to decrease, the decrease in impairment loss is reversed through the consolidated statement of profit or loss.

In addition, in accordance with Central Bank of Kuwait's instructions, a minimum general provision of 1% for the cash facilities and 0.5% for the non-cash facilities, net of certain categories of collateral, to which CBK instructions are applicable and not subject to specific provisions is made. In March 2007, CBK issued a circular amending the basis of calculating general provisions on facilities changing the rate from 2% to 1% for cash facilities and from 1% to 0.5% for non-cash facilities. The required rates were to be applied effective from 1 January 2007 on the net increase in facilities, net of certain categories of collateral, during the reporting period. The general provision in excess of the present 1% for cash facilities and 0.5% for non-cash facilities as of 31 December 2006 would be retained as a general provision until a further directive from the Central Bank of Kuwait is issued.

Available for sale investment

Impairment losses on available for sale investment are recognised by reclassifying the losses accumulated in the other comprehensive income to consolidated statement of profit or loss. The cumulative loss that is reclassified from other comprehensive income to consolidated statement of profit or loss is the difference between the acquisition cost, net of any principal repayment and amortisation, and the current fair value, less any impairment loss recognised previously in consolidated statement of profit or loss. If, in a subsequent period, the fair value of an impaired available for sale debt security increases and the increase can be related objectively to an event occurring after the impairment loss was recognised, then the impairment loss is reversed, with the amount of the reversal recognised in consolidated statement of profit or loss. However, any subsequent recovery in the fair value of an impaired available for sale equity security is recognised in other comprehensive income.

3.9.2 Non-financial assets

At each reporting date, the Group reviews the carrying amounts of its non-financial assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the cash-generating unit to which the asset belongs. Where a reasonable and consistent basis of allocation can be identified, corporate assets are also allocated to individual cash-generating units, or otherwise they are allocated to the smallest group of cash-generating units for which a reasonable and consistent allocation basis can be identified.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a discount rate that reflects current market rates and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised immediately in consolidated statement of profit or loss.

For non-financial assets excluding goodwill, an assessment is made at each reporting date as to whether there is any indication that previously recognised impairment losses may no longer exist or may have decreased. Where an impairment loss is subsequently reversed, the carrying amount of the asset (cash-generating unit) is increased to the revised estimate of its recoverable amount and is limited to the carrying amount that would have been determined had no impairment loss been recognized for the asset (cash-generating unit) in prior years. A reversal of impairment loss is recognized immediately in the consolidated statement of profit or loss.

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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

3.10 Provisions

A provision is recognised if, as a result of a past event, the Group has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are reviewed at each financial reporting date and adjusted to reflect the current best estimate of the expenditure required to settle the obligation at the financial reporting date and are discounted to present value where the effect is material.

3.11 Contingent liabilities and contingent assets

Contingent liabilities are not recognized in the consolidated financial statements. They are disclosed in the notes of the consolidated financial statements, unless the possibility of an outflow of resources embodying economic benefits is remote.

Contingent assets are not recognized in the consolidated financial statements but are disclosed when an inflow of economic benefits is probable.

3.12 Share based payment

The Bank operates an equity settled share based compensation plan. The fair value of the employee services received in exchange for the grant of options or shares is recognized as an expense, together with a corresponding increase in equity. The total amount to be expensed over the vesting period is determined by reference to the fair value of the options or shares on the date of grant using the Black Scholes model. At each reporting date, the Group revises its estimates of the number of options that are expected to become exercisable. It recognises the impact of the revision of original estimates, if any, in the consolidated statement of profit or loss, with a corresponding adjustment to equity.

3.13 Segment reporting

Operating segments are identified on the basis of internal reports that are regularly reviewed by the decision makers in order to allocate resources to the segments and to assess their performance. Such operating segments are classified as either business segments or geographical segments.

A business segment is a distinguishable component of the Group that is engaged in providing products or services, which is subject to risks and returns that are different from those of other segments.

A geographic segment is a distinguishable component of the Group that is engaged in providing products or services within a particular economic environment which is subject to risks and returns different from those of segments operating in other economic environments.

3.14 Treasury shares

Treasury shares consist of the Bank's own shares that have been issued, subsequently reacquired by the Bank and not yet reissued or cancelled. The treasury shares are accounted for using the cost method. Under the cost method, the weighted average cost of the shares reacquired is charged to a contra equity account. When the treasury shares are reissued, gains are credited to a separate account in equity (treasury shares reserve) which is not distributable. Any realised losses are charged to the same account to the extent of the credit balance on that account. Any excess losses are charged to retained earnings then reserves. Gains realised subsequently on the sale of treasury shares are first used to offset any previously recorded losses in the order of reserves, retained earnings and the gain on sale of treasury shares account.

No cash dividends are paid on these shares. The issue of bonus shares increases the number of treasury shares proportionately and reduces the average cost per share without affecting the total cost of treasury shares.

3.15 Post-employment benefits

The Group is liable to make defined contributions to State plans and lump sum payments under defined benefit plans to employees at cessation of employment, in accordance with the laws of the place they are employed. The defined benefit plan is unfunded. The present value of the defined benefit obligation is determined annually by actuarial valuations using the projected unit credit method. An actuarial valuation involves making various assumptions such as determination of the discount rate, future salary increases and mortality rates. These assumptions are reviewed at each reporting date.

3.16 Kuwait Foundation for the Advancement of Sciences (KFAS)

The Bank calculates the contribution to KFAS at 1% in accordance with the calculation based on the Foundation's Board of Directors resolution.

BOUBYAN BANK K.S.C.P. AND SUBSIDIARIES

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

3.17 National Labour Support Tax (NLST)

The Bank calculates the NLST in accordance with Law No. 19 of 2000 and the Minister of Finance Resolution No. 24 of 2006 at 2.5% of taxable profit for the year. Cash dividends from listed companies which are subjected to NLST are deducted from the profit for the year to determine the taxable profit.

3.18 Zakat

Effective from 10 December 2007, the Bank has provided for Zakat in accordance with the requirements of Law No. 46 of 2006. The Zakat charge calculated in accordance with these requirements is charged to the consolidated statement of profit and loss.

3.19 Financial guarantees

In the ordinary course of business, the Group gives financial guarantees, consisting of letters of credit, guarantees and acceptances. Financial guarantees are initially recognized as a liability at fair value, adjusted for transaction costs that are directly attributable to the issuance of the guarantee. Subsequently, the liability is measured at the higher of the best estimate of the expenditure required to settle the present obligation at the reporting date and the amount recognized less cumulative amortization.

3.20 Fiduciary assets

The Group provides trust and other fiduciary services that result in the holding or investing of assets on behalf of its customers. Assets held in trust or in a fiduciary capacity are not treated as assets of the Group and accordingly are not included in the consolidated statement of financial position. These are disclosed separately in the consolidated financial statements.

4. CRITICAL ACCOUNTING JUDGMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY

4.1 Critical judgments in applying the Group's accounting policies

In the process of applying the Group's accounting policies, management has made the following judgments, apart from those involving estimations, which have the most significant effect in the amounts recognized in the consolidated financial statements:

Classification of investments

Management decides on acquisition of an investment whether to classify it as held to maturity, available for sale or financial asset at fair value through profit or loss.

In designating financial assets at fair value through profit or loss, the Group determines if it meets one of the criteria for this designation set out in the significant accounting policies (see note 3.4.1).

Impairment of investments

The Group treats available for sale equity investments as impaired when there has been a significant or prolonged decline in the fair value below its cost or where other objective evidence of impairment exists. The determination of what is "significant" or "prolonged" requires considerable judgement. In addition, the Group evaluates other factors, including normal volatility in share price for quoted equities and the future cash flows and the discount factors for unquoted equities.

Fair value hierarchy

As disclosed in note 31.7, the Group is required to determine and disclose the level in the fair value hierarchy into which the fair value measurements are categorized in their entirety, segregating fair value measurements in accordance with the levels defined in IFRS. Differentiating between Level 2 and Level 3 fair value measurements, i.e., assessing whether inputs are observable and whether the unobservable inputs are significant, may require judgement and a careful analysis of the inputs used to measure fair value, including consideration of factors specific to the asset or liability.

Impairment of investment in associates

The Group calculates the amount of impairment as the difference between the recoverable amount and its carrying value if there is any objective evidence that the investment in associates are impaired. The estimation of recoverable amount requires the Group to make an estimate of fair value less cost of disposal and selection of appropriate inputs for valuation.

4. CRITICAL ACCOUNTING JUDGMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY (CONTINUED)

4.2 Key sources of estimation uncertainty

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are discussed below.

Impairment losses on Islamic finance facilities

The Group reviews its irregular Islamic finance facilities on a quarterly basis to assess whether a provision for impairment should be recorded in the consolidated statement of profit or loss. In particular, considerable judgement by management is required in the estimation of the amount and timing of future cash flows when determining the level of provisions required. Such estimates are necessarily based on assumptions about several factors involving varying degrees of judgment and uncertainty, and actual results may differ resulting in future changes to such provisions.

Valuation of unquoted equity investments

Valuation of unquoted equity investments is based on one of the following:

- Recent arm's length market transactions;
- Current fair value of another instrument that has substantially the same characteristics; or
- Other valuation models.

The determination of the cash flows and discount factors for unquoted equity investments requires significant estimation.

BOUBYAN BANK K.S.C.P. AND SUBSIDIARIES

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017



5. FINANCE COST AND DISTRIBUTION TO DEPOSITORS

The Bank determines and distributes the depositors' share of profit based on the Bank's results at the end of each month.

6. NET INVESTMENT INCOME

	2017	2016
	KD'000	KD'000
Sukuk coupon income	3,888	2,414
Dividend income	1,967	1,822
Net rental income from investment properties	1,604	62
Net gain from financial assets at fair value through profit or loss	931	427
Net gain from sale of available for sale investments	492	293
Net gain on sale of investment properties	33	52
Unrealized loss from changes in fair value of investment properties	(995)	(628)
	7,920	4,442

7. NET FEES AND COMMISSION INCOME

	2017	2016
	KD'000	KD'000
Gross fees and commission income	16,112	14,102
Fees and commission expenses	(4,978)	(4,282)
	11,134	9,820

8. PROVISION FOR IMPAIRMENT

	2017	2016
	KD'000	KD'000
Provision for impairment of finance facilities	10,257	5,287
Impairment of investments	-	568
Impairment loss on investments in associates (note 16)	12,170	10,502
	22,427	16,357

The analysis of provision for impairment of finance facilities based on specific and general provision is as follows:

	Specific	General	Total
	KD'000	KD'000	KD'000
Balance at 1 January 2016	8,720	42,016	50,736
Provided during the year	2,258	3,029	5,287
Recovery of written off balances	1,578	-	1,578
Written off balances during the year	(312)	-	(312)
Balance at 31 December 2016	12,244	45,045	57,289
Provided during the year	2,746	7,511	10,257
Recovery of written off balances	1,159	-	1,159
Written off balances during the year	(8,434)	-	(8,434)
Balance at 31 December 2017	7,715	52,556	60,271

Further analysis of provision for impairment of finance facilities by category is as follows:

	Islamic finance to customers	Non-cash facilities	Total
	KD'000	KD'000	KD'000
Balance at 1 January 2016	49,150	1,586	50,736
Provided during the year	5,178	109	5,287
Recovery of written off balances	1,578	-	1,578
Written off balances during the year	(312)	-	(312)
Balance at 31 December 2016	55,594	1,695	57,289
Provided during the year	9,982	275	10,257
Recovery of written off balances	1,159	-	1,159
Written off balances during the year	(8,434)	-	(8,434)
Balance at 31 December 2017	58,301	1,970	60,271

At 31 December 2017, non-performing finance facilities amounted to **KD 15,827 thousand**, net of provision of **KD 7,715 thousand** (31 December 2016: KD 8,856 thousand, net of provision of KD 12,244 thousand). The analysis of specific and general provision stated above is based on Central Bank of Kuwait's instructions.

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9. BASIC AND DILUTED EARNING PER SHARE

Basic earnings per share are calculated by dividing net profit for the year attributable to the equity holders of the Bank adjusted for profit paid on Perpetual Tier 1 Sukuk by the weighted average number of shares outstanding during the year.

Diluted earnings per share is calculated by dividing the net profit for the year attributable to the equity holders of the Bank by the weighted average number of shares outstanding during the year plus the weighted average number of share that would be issued on the conversion of all the dilutive potential shares into shares. The diluted earnings per share arising from the issue of employee share option does not result in any change from the reported basic earnings per share.

	2017	2016
Net profit for the year attributable to the equity holders of the Bank (KD'000)	47,605	41,071
Less: profit payment on Perpetual Tier 1 Sukuk	(5,118)	(2,573)
	<u>42,487</u>	<u>38,498</u>
Weighted average number of shares outstanding during the year (thousands of shares)	2,271,255	2,272,451
Basic and diluted earnings per share attributable to the equity holders of the Bank (fils)	<u>18.71</u>	<u>16.94</u>

Earnings per share for the year ended 31 December 2016 was 17.79 fils per share before retroactive adjustment to the number of shares following the bonus issue (see note 22).

10. CASH AND CASH EQUIVALENTS

	2017 KD'000	2016 KD'000
Cash and balances with banks	48,544	36,911
Placement with banks maturing within seven days	<u>82,834</u>	<u>50,469</u>
	<u>131,378</u>	<u>87,380</u>

11. DEPOSITS WITH OTHER BANKS

The geographical distribution of balances deposits with other banks is as follows:

	2017 KD'000	2016 KD'000
Kuwait & Middle East	299,851	313,419
Europe	<u>24,009</u>	<u>15,533</u>
	<u>323,860</u>	<u>328,952</u>

12. ISLAMIC FINANCING TO CUSTOMERS

The geographical distribution of Islamic financing to customers is as follows:

	Kuwait & Middle East KD'000	Europe KD'000	Asia KD'000	Total KD'000
2017				
Corporate banking	1,605,433	1,791	724	1,607,948
Consumer banking	<u>1,327,131</u>	-	-	<u>1,327,131</u>
	2,932,564	1,791	724	2,935,079
Less: provision for impairment	<u>(58,241)</u>	<u>(18)</u>	<u>(42)</u>	<u>(58,301)</u>
	<u>2,874,323</u>	<u>1,773</u>	<u>682</u>	<u>2,876,778</u>
2016				
Corporate banking	1,393,476	2,645	3,325	1,399,446
Consumer banking	<u>1,172,908</u>	-	-	<u>1,172,908</u>
	2,566,384	2,645	3,325	2,572,354
Less: provision for impairment	<u>(52,763)</u>	<u>(26)</u>	<u>(2,805)</u>	<u>(55,594)</u>
	<u>2,513,621</u>	<u>2,619</u>	<u>520</u>	<u>2,516,760</u>

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12. ISLAMIC FINANCING TO CUSTOMERS (CONTINUED)

Provisions for impairment of Islamic financing to customers are as follows:

	Specific		General		Total	
	2017	2016	2017	2016	2017	2016
	KD'000	KD'000	KD'000	KD'000	KD'000	KD'000
Balance at beginning of the year	12,244	8,720	43,350	40,430	55,594	49,150
Provided during the year	2,746	2,258	7,236	2,920	9,982	5,178
Recovery of written off balances	1,159	1,578	-	-	1,159	1,578
Written off balances during the year	(8,434)	(312)	-	-	(8,434)	(312)
Balance at end of the year	7,715	12,244	50,586	43,350	58,301	55,594

Further analysis of specific provision based on class of financial assets is given below:

	Corporate banking		Consumer banking		Total	
	2017	2016	2017	2016	2017	2016
	KD'000	KD'000	KD'000	KD'000	KD'000	KD'000
Balance at beginning of the year	8,452	7,123	3,792	1,597	12,244	8,720
Provided during the year	312	661	2,434	1,597	2,746	2,258
Recovery of written off balances	820	968	339	610	1,159	1,578
Written off balances during the year	(8,408)	(300)	(26)	(12)	(8,434)	(312)
Balance at end of the year	1,176	8,452	6,539	3,792	7,715	12,244

Whenever necessary, Islamic financing to customers is secured by acceptable forms of collateral to mitigate the related credit risks.

Non performing Islamic financing to customers and related specific provisions are as follows:

	2017	2016
	KD'000	KD'000
Islamic financing to customers	23,542	21,100
Specific provision for impairment	(7,715)	(12,244)
	15,827	8,856

 At 31 December 2017, management estimates the fair value of collaterals held against individually impaired Islamic finance facilities to be **KD 14,671 thousand** (31 December 2016: KD 5,109 thousand).

13. FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS

	2017	2016
	KD'000	KD'000
Investment in unquoted equity securities	3,477	2,987
Investment in unquoted equity funds	9,646	16,508
	13,123	19,495

14. AVAILABLE FOR SALE INVESTMENTS

	2017	2016
	KD'000	KD'000
Investment in Sukuk	180,928	121,304
Investment in unquoted equity funds	29,267	27,953
Investment in unquoted equity securities	9,788	10,097
Investment in quoted equity securities	205	951
	220,188	160,305

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15. SUBSIDIARIES

Principal operating subsidiaries are as follows:

Name of subsidiary	Country of incorporation	Principal activity	2017	2016
			% Effective ownership	
Boubyan Takaful Insurance Company K.S.C. (Closed)	Kuwait	Takaful insurance	79.49	67.68
Boubyan Capital Investment Company K.S.C. (Closed)	Kuwait	Islamic investments	99.67	99.67

16. INVESTMENTS IN ASSOCIATES

Name of associate	Country of incorporation	Principal activity	2017	2016
			% Effective ownership	
Bank Syariah Muamalat Indonesia Tbk ("BSMI")	Indonesia	Islamic Banking	22.00	22.00
Bank of London and the Middle East ("BLME")	United Kingdom	Islamic Banking	26.40	26.40
United Capital Bank	Republic of Sudan	Islamic Banking	21.67	21.67
Saudi Projects Holding Group	Kuwait	Real Estate	25.00	25.00
Ijarah Indonesia Finance Company	Indonesia	Islamic financing	33.33	33.33

During the year, the Group provided for impairment in respect of its associates. The impairment is calculated as the difference between fair value less cost of disposal and the carrying value. Fair value less cost of disposal is determined using market multiples and historical dividend yield and payout ratios.

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16. INVESTMENTS IN ASSOCIATES (CONTINUED)

Summarized financial information in respect of BSMI is set out below:

	2017 KD'000	2016 KD'000
Total assets	1,291,932	1,161,139
Total liabilities	(1,206,984)	(1,090,461)
Net assets	84,948	70,678
Group's share of net assets	18,689	15,549
Group's share of contingent liabilities	2,236	3,295
	2017 KD'000	2016 KD'000
Total revenue	39,032	43,227
Net profit	2,056	1,727
Group's share of results	448	380

Summarized financial information in respect of BLME is set out below:

	2017 KD'000	2016 KD'000
Total assets	418,810	508,697
Total liabilities	(330,223)	(416,841)
Net assets	88,587	91,856
Group's share of net assets	23,690	24,564
	2017 KD'000	2016 KD'000
Total revenue	8,077	12,374
Net profit	1,346	(6,846)
Group's share of results	360	(2,317)

Summarized financial information in respect of the Group's other associates that are individually immaterial, are set out below:

	2017 KD'000	2016 KD'000
Total assets	119,696	127,822
Total liabilities	(86,887)	(95,605)
Net assets	32,809	32,217
Group's share of net assets	7,112	7,482
Group's share of contingent liabilities	2,131	2,214
	2017 KD'000	2016 KD'000
Total revenue	6,055	6,767
Net profit	1,269	1,271
Group's share of results	(249)	246

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**17. INVESTMENT PROPERTIES**

The movement in the investment properties is as follows:

	2017 KD'000	2016 KD'000
Balance at the beginning of the year	24,680	23,397
Additions during the year	29,440	2,203
Disposals during the year	-	(172)
Net unrealized loss from change in fair value of investment properties	(995)	(628)
Foreign currency translation adjustments	447	(120)
Balance at the ending of the year	53,572	24,680

The fair values were determined based on market approach. There has been no change to the valuation techniques during the year. All of the Group's investment properties are included in Level 2 of fair value hierarchy as at 31 December 2017.

18. OTHER ASSETS

	2017 KD'000	2016 KD'000
Accrued income	1,942	1,246
Prepayments	5,461	5,342
Others	9,176	7,355
	16,579	13,943

19. OTHER LIABILITIES

	2017 KD'000	2016 KD'000
Creditors and accruals	24,273	17,372
Accrued staff benefits	6,799	5,697
Post Employment Benefit	6,704	4,881
General provision on non-cash facilities	1,970	1,695
Others	12,067	7,655
	51,813	37,300

Post Employment Benefit

The present value of defined benefit obligation was determined by actuarial valuations using the projected unit credit method. The significant inputs used in the actuarial valuation were a discount rate of 5%, future salary increases in line with expected consumer price inflation and appropriate mortality and disability rates.

20. SHARE CAPITAL

	2017 Shares	2017 KD'000	2016 Shares	2016 KD'000
Shares authorised, issued and paid up of 100 fils each comprised of 2,166,414,153 shares (2016: 2,063,251,575 shares) fully paid in cash and 108,320,707 shares (2016: 103,162,578 shares) issued as bonus shares during the year.	2,274,734,860	227,473	2,166,414,153	216,641

21. SHARE PREMIUM

The share premium is not distributable except under specific circumstances as provided by the Companies Law No. 1 of 2016 and its executive regulations, as amended.

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22. PROPOSED DIVIDEND

The board of directors recommended distribution of cash dividends of **7 fils** per share (2016: 6 fils) and bonus shares of **5%** (2016: 5%) for the year ended 31 December 2017. The proposed dividends, if approved by the shareholders' general assembly, shall be payable to the shareholders after obtaining the necessary regulatory approvals.

23. TREASURY SHARES

The Bank held the following treasury shares as at 31 December:

	2017	2016
Number of treasury shares	3,323,164	4,024,946
Treasury shares as a percentage of total issued shares - %	0.1461%	0.1858%
Cost of treasury shares – KD thousand	1,122	1,438
Market value of treasury shares – KD thousand	1,449	1,590
Weighted average of market value per share (fils)	0.424	0.382

An amount equivalent to the cost of purchase of the treasury shares have been earmarked as non-distributable from retained earnings and voluntary reserve throughout the holding period of treasury shares.

24. STATUTORY RESERVE

In accordance with the Companies Law No. 1 of 2016 and the Bank's Memorandum of Incorporation and Articles of Association, 10% of profit for the year attributable to the shareholders of the Bank before KFAS, NLST, Zakat and Board of directors' remuneration is transferred to statutory reserve. The Bank may resolve to discontinue such annual transfers when the reserve equals 50% of the capital. This reserve is not available for distribution except in cases stipulated by law and the Bank's Articles of Association.

25. VOLUNTARY RESERVE

As required by the Bank's Articles of Association, 10% of profit for the year attributable to the shareholders of the Bank before Board of directors' remuneration is transferred to the voluntary reserve. Such annual transfers may be discontinued by a resolution of the shareholders' General Assembly upon a recommendation by the Board of Directors.

Voluntary reserve is available to be distributed to shareholders at the discretion of the general assembly in ways that may be deemed beneficial to the Bank, except for the amount equivalent to the cost of purchase of the treasury shares (Note 23).

26. SHARE BASED PAYMENT RESERVE

The Bank operates an equity settled share based compensation plan and granted share options to its senior executives. These options will vest if the employees remain in service for a period of three years from the grant date and the employees can exercise the options within one year from the vesting date. If the exercise price is not paid within one year from date of vesting, the options vested will be cancelled. The exercise price of the granted options is equal to 100 fils per share.

No options was granted during the year. The fair value of options granted during 2016 as determined using the Black-Scholes valuation model was **347 fils**. The significant inputs into the model were a share price of **440 fils** at the grant date, an exercise price of **100 fils** as shown above, a standard deviation of expected share price returns of **23%**, option life disclosed above and annual risk free rate of **2.25%**. The volatility measured at the standard deviation of expected share price returns is based on statistical analysis of daily share prices over the last three years. The weighted average remaining life of the share options was **206 days** (2016: 461 days) and the weighted average fair value of share options granted was **334 fils** (2016: 376 fils).

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26. SHARE BASED PAYMENT RESERVE (CONTINUED)

The following table shows the movement in number of share options during the year:

	2017 Number of share options	2016 Number of share options
Outstanding at 1 January	4,626,940	3,399,565
Granted during the year	-	2,115,938
Cancelled during the year	(400,155)	(329,814)
Exercised during the year	(885,416)	(558,749)
Outstanding at 31 December	3,341,369	4,626,940

The expense accrued on account of share based compensation plans for the year amounts to **KD 374 thousand** (31 December 2016: KD 491 thousand) and is included under staff costs in the consolidated statement of profit or loss. During the year certain employees have exercised their stock options of **885 thousand shares** (2016: 559 thousands shares) and these shares have been issued from treasury shares held by the Bank.

27. PERPETUAL TIER 1 SUKUK

During 2016, the Bank, issued "Tier 1 Sukuk", through a Sharia's compliant Sukuk arrangement amounting to USD 250 million. Tier 1 Sukuk is a perpetual security in respect of which there is no fixed redemption date and constitutes direct, unsecured, subordinated obligations (senior only to share capital) of the Bank subject to the terms and conditions of the Mudaraba Agreement. The Tier 1 Sukuk is listed on the Irish Stock Exchange and NASDAQ Dubai and callable by the Bank after five-year period ending May 2021 (the "First Call Date") or any profit payment date thereafter subject to certain redemption conditions.

The net proceeds of Tier 1 Sukuk are invested by way of Mudaraba with the Bank (as Mudareb) on an unrestricted co-mingling basis, by the Bank in its general business activities carried out through the general Mudaraba pool. Tier 1 Sukuk bears an expected profit rate of 6.75% per annum to be paid semi-annually in arrears until the First Call Date. After that, the expected profit rate will be reset based on then prevailing 5 years U.S Mid Swap Rate plus initial margin of 5.588% per annum.

At the issuer's sole discretion, it may elect not to make any Mudaraba distributions expected and in such event, the Mudaraba profit will not be accumulated and the event is not considered an event of default.

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28. RELATED PARTY TRANSACTIONS

Related parties comprise the major shareholders, board of directors, entities controlled by them or under their joint control, associates, key management personnel and their close family members and the Parent Company including their board members, key management personnel, branches, associates and subsidiaries. Balances with related parties arise from commercial transactions in the normal course of business on an arm's length basis and are included within the following financial information captions:

	Number of board member or executive officers		Number of related parties		2017	2016
	2017	2016	2017	2016	KD'000	KD'000
Islamic financing to customers	8	8	2	3	7,717	2,965
Depositors' accounts	18	17	9	9	10,023	22,563
Letters of guarantee and letters of credit	2	1	1	1	29	25
Murabaha and other Islamic financing income					144	83
Finance cost and distribution to depositors					(182)	(500)
Parent Company						
Due from banks					128,711	124,188
Due to banks					35,883	38,528
Murabaha and other Islamic financing income					1,583	595
Finance cost and distribution to depositors					(162)	(278)

The Group holds collaterals against Islamic finance facilities to related parties in the form of shares and real estate. An estimate of the fair value of collaterals held against Islamic finance facilities to related parties amounted to **KD 7,834 thousand** as at 31 December 2017 (31 December 2016: KD 4,670 thousand).

Compensation of key management personnel:

Details of compensation for key management comprise the following:

	2017	2016
	KD'000	KD'000
Short-term benefits	1,853	1,787
Post-employment benefits	560	336
Share based compensation	531	470
	2,944	2,593

Senior executive officers also participate in the Group's share based payment programme (see note 26).

29. CONTINGENCIES AND COMMITMENTS

At the financial reporting date there were outstanding contingencies and commitments entered in the ordinary course of business in respect of the following:

	2017	2016
	KD'000	KD'000
Guarantees	239,409	200,246
Acceptances and letters of credit	84,330	58,604
Other commitments	1,278	27,969
	325,017	286,819

Operating lease commitments:

Future minimum lease payments:

	2017	2016
	KD'000	KD'000
Within one year	2,835	2,515
After one year but not more than five years	2,717	3,636
Total operating lease expenditure contracted for at the reporting date	5,552	6,151

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30. SEGMENT REPORTING

Operating segments are identified on the basis of internal reports that are regularly reviewed by the decision makers in order to allocate resources to the segments and to assess their performance. The operating segments are divided as either business segments or geographical segments.

Business Segments

For management purposes, the Bank is organized into the following four major business segments:

Consumer banking: Provides a diversified range of products and services to individuals and institutional customers. The range includes consumer finance, credit cards, deposits and other branch related services.

Corporate banking: Provides Murabaha, Ijarah, trade service and other related services to business and corporate customers.

Investment banking: Principally handling direct investments, investment in associates, local and international real estate investment and asset management.

Treasury: Principally handling local and international Murabaha and other Islamic financing, primarily with banks, as well as the management of the Bank's funding operations.

Group centre: Includes other group activities and residual in respect of transfer pricing and inter segment allocation.

	Consumer banking	Corporate banking	Investment banking	Treasury	Group centre	Total
	KD'000	KD'000	KD'000	KD'000	KD'000	KD'000
2017						
Net financing income/(loss)	58,035	32,359	(2,881)	12,088	3,875	103,476
Share of results of associates	-	-	559	-	-	559
Operating income/(loss)	62,538	41,967	8,161	14,565	(1,664)	125,567
Depreciation	(2,349)	15	(39)	(23)	(1,543)	(3,939)
Net profit/ (loss) for the year	34,540	36,706	(6,906)	14,110	(30,778)	47,672
Total assets	1,323,618	1,848,673	195,633	618,771	(16,299)	3,970,396
Total liabilities	1,540,167	250,435	54,598	1,674,822	(1,983)	3,518,039
2016						
Net financing income/(loss)	52,101	28,970	(2,025)	4,254	5,231	88,531
Share of results of associates	-	-	(1,691)	-	-	(1,691)
Operating income	55,287	36,239	3,884	6,457	1,436	103,303
Depreciation	(2,121)	(65)	(65)	(16)	(983)	(3,250)
Net profit/(loss) for the year	30,076	31,376	(10,044)	6,057	(16,164)	41,301
Total assets	1,173,513	1,565,260	172,836	592,655	(22,457)	3,481,807
Total liabilities	1,192,754	276,269	24,474	1,560,582	4,575	3,058,654

Geographical segment

In presenting information on the basis of geographical areas, revenue is based on the geographical location of customers and assets are based on the geographical location of assets.

	Middle East & North Africa	North America	Europe	Asia	Total
	KD'000	KD'000	KD'000	KD'000	KD'000
2017					
Assets	3,779,158	4,521	95,006	91,711	3,970,396
Non-current assets (excluding financial instruments)	125,804	-	36,475	15,204	177,483
Liabilities and equity	3,969,086	-	1,310	-	3,970,396
Segment income/(expenses)	123,369	-	745	1,453	125,567
2016					
Assets	3,309,100	5,020	77,414	90,273	3,481,807
Non-current assets (excluding financial instruments)	68,047	-	33,748	24,847	126,642
Liabilities and equity	3,478,500	-	3,307	-	3,481,807
Segment income/(expenses)	103,144	-	(768)	927	103,303

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31. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT

31.1 Introduction and overview

Risk is inherent in the Group's activities but is managed in a structured, systematic manner through a Group risk policy that embeds comprehensive risk management into organisational structure, risk measurement and monitoring processes. The overall risk management direction and oversight is provided by the Board of Directors and Board Risk Committee with the support of the Management Executive Committee and the Group's Risk Management functions.

The Group is exposed to credit risk, market risk, liquidity risk and operational risk.

In accordance with the Central Bank of Kuwait's directives, the Group has implemented a comprehensive system for the measurement and management of risk. This methodology helps in reflecting both the expected loss likely to arise in normal circumstances and unexpected losses, which are an estimate of the ultimate actual loss based on statistical models. Information compiled from all internal business groups are closely examined and analysed to identify, manage and control risks.

Transactions and outstanding risk exposures are quantified and compared against authorised limits, whereas non-quantifiable risks are monitored against policy guidelines and key risk and control indicators. Any discrepancies, excesses or deviations are escalated to management for appropriate action.

As part of its overall risk management, the Group uses financial instruments to manage exposures resulting from changes in foreign exchange and equity risks. Collateral is used to reduce the Group's credit risk.

The Group's comprehensive risk management framework has specific guidelines that focus on maintaining a diversified portfolio to avoid excessive concentration of risks.

31.2 Credit risk

Credit risk is the risk that counterparty will cause a financial loss to the Group by failing to discharge an obligation. Credit risk arises in the Group's normal course of business.

All policies relating to credit are reviewed and approved by the Board of Directors.

Credit limits are established for all customers after a careful assessment of their credit worthiness. Standing procedures, outlined in the Group's Credit Policy Manual, require that all credit proposals be subjected to detailed screening by the respective credit risk functions. Whenever necessary, Islamic facilities are secured by acceptable forms of collateral to mitigate the related credit risks.

In accordance with the instructions of the Central Bank of Kuwait, setting out the rules and regulations regarding the classification of credit facilities, the Group has formed an internal committee comprising competent professional staff and having as its purpose the study and evaluation of the existing credit facilities of each customer of the Group. This committee, which meets regularly throughout the year, is required to identify any abnormal situations and difficulties associated with a customer's position which might cause the debt to be classified as irregular, and to determine an appropriate provisioning level.

The Group further limits risk through diversification of its assets by industry sector. In addition, all credit facilities are continually monitored based on a periodical review of the credit performance and account rating.

31.2.1 Maximum exposure to credit risk (Net exposure after covered collateral)

An analysis of Islamic financing to customers and contingent liabilities before and after taking account of collateral held or other credit enhancements is as follows:

	2017		2016	
	Gross exposure	Net exposure	Gross exposure	Net exposure
	KD'000	KD'000	KD'000	KD'000
Islamic financing to customers	2,876,778	1,915,284	2,516,760	1,620,289
Contingent liabilities and capital commitments	325,017	240,291	286,819	250,358

Collateral and other credit enhancements

The amount, type and valuation of collateral are based on guidelines specified in the risk management framework. The main types of collateral accepted includes real estate, shares, cash collateral and bank guarantees. The revaluation and custody of collaterals are performed independent of the business units. The Group may also obtain guarantees from parent companies for financing provided to their subsidiaries.

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31. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT (CONTINUED)

31.2 Credit risk (continued)

31.2.2 Risk Concentration of the maximum exposure to credit risk

Concentrations of credit risk arise from exposure to customers having similar characteristics in terms of the geographic location in which they operate or the industry sector in which they are engaged, such that their ability to discharge contractual obligations may be similarly affected by changes in political, economic or other conditions.

Credit risk can also arise due to a significant concentration of Group's assets to any single counterparty. This risk is managed by diversification of the portfolio. The 20 largest facilities outstanding as a percentage of gross facilities as at 31 December 2017 are **22.23%** (2016: 23.98%).

The Group's financial assets and off-balance sheet items, before taking into account any collateral held or credit enhancements can be analysed by the following geographic regions:

	Middle East & North Africa	North America	Europe	Asia	Total
	KD'000	KD'000	KD'000	KD'000	KD'000
2017					
Balances with banks	13,327	4,521	1,134	39	19,021
Deposits with Central Bank of Kuwait	310,420	-	-	-	310,420
Deposits with other banks	294,841	-	29,019	-	323,860
Islamic financing to customers	2,874,323	-	1,773	682	2,876,778
Available for sale investments (Sukuk)	100,548	-	4,588	75,792	180,928
Other assets (excluding accrued income and prepayments)	9,176	-	-	-	9,176
	3,602,635	4,521	36,514	76,513	3,720,183
Contingent liabilities	315,025	-	689	8,025	323,739
Commitments	1,278	-	-	-	1,278
Total credit risk exposure	3,918,938	4,521	37,203	84,538	4,045,200
	Middle East & North Africa	North America	Europe	Asia	Total
	KD'000	KD'000	KD'000	KD'000	KD'000
2016					
Balances with banks	3,356	5,020	1,174	148	9,698
Deposits with Central Bank of Kuwait	292,742	-	-	-	292,742
Deposits with other banks	313,419	-	15,533	-	328,952
Islamic financing to customers	2,513,621	-	2,619	520	2,516,760
Available for sale investments (Sukuk)	52,196	-	4,350	64,758	121,304
Other assets (excluding accrued income and prepayments)	7,355	-	-	-	7,355
	3,182,689	5,020	23,676	65,426	3,276,811
Contingent liabilities	248,756	-	2,069	8,025	258,850
Commitments	27,969	-	-	-	27,969
Total credit risk exposure	3,459,414	5,020	25,745	73,451	3,563,630

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31. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT (CONTINUED)
31.2 Credit risk (continued)
31.2.2 Risk Concentration of the maximum exposure to credit risk (continued)

The Group's financial assets before taking into account any collateral held or credit enhancements, can be analysed by the following industry sectors:

	2017 KD'000	2016 KD'000
Trading	117,283	129,368
Manufacturing	135,741	100,194
Banking and other financial institutions	570,269	548,352
Construction	56,599	46,013
Real Estate	769,852	697,203
Retail	1,265,383	1,116,265
Government	366,938	328,465
Others	438,118	310,951
	3,720,183	3,276,811

31.2.3 Credit quality per class of financial assets

In managing its portfolio, the Group utilises ratings and other measures and techniques which seek to take account of relevant aspects of perceived risk. Credit exposures classified as 'High' quality are those where the ultimate risk of financial loss from the obligor's failure to discharge its obligation is assessed to be low. These include facilities to corporate entities with financial condition, risk indicators and capacity to repay which are considered to be good to excellent. Credit exposures classified as 'Standard' quality comprise all other facilities whose payment performance is fully compliant with contractual conditions and which are not impaired. The ultimate risk of possible financial loss on 'Standard' quality is assessed to be higher than that for the exposures classified within the 'High' quality range.

The table below shows the credit quality by class of asset for statement of financial position lines, based on the Group's credit rating system.

	Neither past due nor impaired		Past due or impaired	Total
	High KD'000	Standard KD'000	impaired KD'000	KD'000
2017				
Balances with banks	19,021	-	-	19,021
Deposits with Central Bank of Kuwait	310,420	-	-	310,420
Deposits with other banks	323,860	-	-	323,860
Islamic financing to customers	2,649,853	210,462	74,764	2,935,079
Available for sale investments (Sukuk)	180,928	-	-	180,928
Other assets (excluding accrued income and prepayment)	9,176	-	-	9,176
	3,493,258	210,462	74,764	3,778,484
	Neither past due nor impaired		Past due or impaired	Total
	High KD'000	Standard KD'000	impaired KD'000	KD'000
2016				
Balances with banks	9,698	-	-	9,698
Deposits with Central Bank of Kuwait	292,742	-	-	292,742
Deposits with other banks	328,952	-	-	328,952
Islamic financing to customers	2,379,997	127,321	65,036	2,572,354
Available for sale investments (Sukuk)	121,304	-	-	121,304
Other assets (excluding accrued income and prepayment)	7,355	-	-	7,355
	3,140,048	127,321	65,036	3,332,405

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31. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT (CONTINUED)

31.2 Credit risk (continued)

31.2.3 Credit quality per class of financial assets (continued)

Ageing analysis of past due or impaired financial assets:

	Corporate banking		Consumer banking		Total	
	Past due and not impaired	Past due and impaired	Past due and not impaired	Past due and impaired	Past due and not impaired	Past due and impaired
	KD'000	KD'000	KD'000	KD'000	KD'000	KD'000
2017						
Up to 30 days	21,474	1,678	16,548	-	38,022	1,678
31 – 60 days	3,184	158	4,929	-	8,113	158
61 – 90 days	2,505	-	2,582	-	5,087	-
91 – 180 days	-	7,274	-	2,845	-	10,119
More than 180 days	-	5,020	-	6,567	-	11,587
	27,163	14,130	24,059	9,412	51,222	23,542
	Corporate banking		Consumer banking		Total	
	Past due and not impaired	Past due and impaired	Past due and not impaired	Past due and impaired	Past due and not impaired	Past due and impaired
	KD'000	KD'000	KD'000	KD'000	KD'000	KD'000
2016						
Up to 30 days	8,180	2,793	11,391	-	19,571	2,793
31 – 60 days	4,916	-	4,066	-	8,982	-
61 – 90 days	13,371	-	2,012	-	15,383	-
91 – 180 days	-	424	-	2,698	-	3,122
More than 180 days	-	11,005	-	4,180	-	15,185
	26,467	14,222	17,469	6,878	43,936	21,100

At 31 December 2017 management estimates the fair value of collaterals held against individually past due or impaired Islamic finance facilities to **KD 14,671 thousand** (31 December 2016: KD 5,109 thousand).

31.3 Market risk

Market risk is the risk that the fair value of financial instruments will fluctuate due to changes in market prices. Market risks arise from open positions in currency and equity products, all of which are exposed to general and specific market movements and changes in the level of volatility of prices such as foreign exchange rates and equity prices.

The Group is not exposed to material risk in terms of the re-pricing of its liabilities since, in accordance with Islamic Sharia'a, the Group does not provide a guaranteed contractual rate of return to its depositors.

31.4 Foreign currency risk

Foreign currency risk is the risk that the value of a financial instrument will fluctuate due to changes in foreign currency exchange rates.

Foreign exchange risks are controlled through limits pre-established by the Board of Directors on currency position exposures. Assets are typically funded in the same currency as that of the business being transacted to eliminate exchange exposures. Appropriate segregation of duties exists between the treasury front and back office functions, while compliance with position limits is independently monitored on an ongoing basis by an independent middle office function.

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31. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT (CONTINUED)

31.4 Foreign Currency risk (continued)

The table below analyses the effect on profit and equity of an assumed 5% strengthening in value of the currency rate against the Kuwaiti Dinar from levels applicable at the year end, with all other variables held constant. A negative amount in the table reflects a potential net reduction in profit or equity, whereas a positive amount reflects a net potential increase.

		2017		2016	
		Effect on profit KD'000	Effect on equity KD'000	Effect on profit KD'000	Effect on equity KD'000
US Dollar	+5	(58)	-	81	-
Sterling Pound	+5	(19)	-	3	-
Euro	+5	(6)	-	4	-
Indonesian Rupiah	+5	-	760	-	1,242
Sudanese Pound	+5	50	139	54	229
Japanese Yen	+5	2	-	1	-
Others	+5	(7)	-	(7)	-

A five percent decrease of the above currencies against the Kuwaiti Dinar would have had equal, but opposite, effect of the amounts shown above, on the basis that all other variables remain constant.

Equity price risk

Equity price risk arises from the change in fair values of equity investments. The Group manages this risk through diversification of investments in terms of geographical distribution and industry concentration.

For such investments classified as available for sale, a five percent increase in stock prices as at 31 December 2017 would have increased equity by **KD 10 thousand** (31 December 2016: an increase of KD 48 thousand). An equal change in the opposite direction would have had equal, but opposite effect to the amounts shown above, on the basis that all other variables remain constant.

31.5 Liquidity risk

Liquidity risk is the risk that the Group will be unable to meet its financial liabilities when they fall due. To limit this risk, management has arranged diversified funding sources, manages assets with liquidity in mind and monitors liquidity on a daily basis.

The Group has established an Asset and Liabilities Management Committee to manage the assets and liabilities of the Group comprehensively and strategically. The committee meets regularly to determine and review policies for managing liquidity risk, as well as to set risk limits.

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31. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT (CONTINUED)
31.5 Liquidity risk (continued)

The table below summarises the maturity profile of Group's assets, liabilities and equity based on contractual cash flows, maturity dates or on management's estimate of liquidation. This does not necessarily take account of the effective maturities.

	Up to three months	3 to 6 months	6 to one year	Over 1 year	Total
	KD'000	KD'000	KD'000	KD'000	KD'000
2017					
Assets					
Cash and balances with banks	48,544	-	-	-	48,544
Deposits with Central Bank of Kuwait	138,385	105,474	21,142	45,419	310,420
Deposits with Banks	323,860	-	-	-	323,860
Islamic financing to customers	1,104,893	250,790	138,871	1,382,224	2,876,778
Financial assets at fair value through profit or loss	-	-	-	13,123	13,123
Available for sale investments	152,902	-	-	67,286	220,188
Investments in associates	-	-	-	52,975	52,975
Investment properties	-	-	-	53,572	53,572
Other assets	9,176	-	7,403	-	16,579
Property and equipment	-	-	-	54,357	54,357
Total assets	1,777,760	356,264	167,416	1,668,956	3,970,396
Liabilities and Equity					
Due to banks	67,474	-	-	-	67,474
Depositors' accounts	2,235,047	349,973	566,714	247,018	3,398,752
Other liabilities	12,068	-	24,272	15,473	51,813
Equity	-	-	-	452,357	452,357
Total liabilities and equity	2,314,589	349,973	590,986	714,848	3,970,396
	Up to three months	3 to 6 months	6 to one year	Over 1 year	Total
	KD'000	KD'000	KD'000	KD'000	KD'000
2016					
Assets					
Cash and balances with banks	36,911	-	-	-	36,911
Deposits with Central Bank of Kuwait	55,318	119,153	70,803	47,468	292,742
Deposits with Banks	328,952	-	-	-	328,952
Islamic financing to customers	994,119	140,788	123,602	1,258,251	2,516,760
Financial assets at fair value through profit or loss	-	-	-	19,495	19,495
Available for sale investments	116,425	-	-	43,880	160,305
Investments in associates	-	-	-	62,204	62,204
Investment properties	-	-	-	24,680	24,680
Other assets	7,355	-	6,588	-	13,943
Property and equipment	-	-	-	25,815	25,815
Total assets	1,539,080	259,941	200,993	1,481,793	3,481,807
Liabilities and Equity					
Due to banks	61,076	15,202	-	-	76,278
Depositors' accounts	1,769,894	281,477	638,353	255,352	2,945,076
Other liabilities	7,655	-	17,372	12,273	37,300
Equity	-	-	-	423,153	423,153
Total liabilities and equity	1,838,625	296,679	655,725	690,778	3,481,807

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31. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT (CONTINUED)
31.5 Liquidity risk (continued)

The liquidity profile of financial liabilities of the Group summarised below reflects the projected cash flows including future profit payments over the life of these financial liabilities based on contractual repayment arrangements.

	Up to three months KD'000	3 to 6 months KD'000	6 to one year KD'000	Over 1 year KD'000	Total KD'000
2017					
Financial liabilities					
Due to banks	67,491	-	-	-	67,491
Depositors' accounts	2,240,474	357,358	578,672	265,791	3,442,295
	2,307,965	357,358	578,672	265,791	3,509,786
Contingent liabilities and capital commitments					
Contingent liabilities	117,249	44,553	65,177	96,760	323,739
Capital commitments	-	-	1,278	-	1,278
	117,249	44,553	66,455	96,760	325,017
	Up to three months KD'000	3 to 6 months KD'000	6 to one year KD'000	Over 1 year KD'000	Total KD'000
2016					
Financial liabilities					
Due to banks	61,116	15,285	-	-	76,401
Depositors' accounts	1,778,675	281,646	647,375	268,654	2,976,350
	1,839,791	296,931	647,375	268,654	3,052,751
Contingent liabilities and capital commitments					
Contingent liabilities	77,011	32,620	71,413	77,806	258,850
Capital commitments	-	-	27,969	-	27,969
	77,011	32,620	99,382	77,806	286,819

31.6 Operational risk

Operational risk is the risk of loss arising from inadequate or failed internal processes, systems failure, human error, or from external events. When controls fail to perform, it can lead to legal or regulatory implications, or financial /reputational loss.

The Group has established policies and procedures, which are applied to identify, assess, monitor, control and mitigate operational risk in addition to other types of risks relating to the banking and financial activities of the Group as part of overall risk management activities.

The operational risk of the Group is managed in line with the Central Bank of Kuwait's instructions concerning the general guidelines for internal controls and best practice for managing and supervising operational risks in banks.

31.7 Fair value of financial instruments

Fair values are obtained from quoted market prices, discounted cash flow models and other models as appropriate. The carrying values of financial instruments are approximate to their fair values as at 31 December 2017 due to relatively short-term maturity of the instruments.

Fair value of the Group's financial assets that are measured at fair value on a recurring basis.

Some of the Group's financial assets are measured at fair value at the end of each reporting period. The following tables give information about how the fair values of these financial assets are determined (in particular, the valuation techniques(s) and inputs used).

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31. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT (CONTINUED)

31.7 Fair value of financial instruments (continued)

Financial assets	Fair value as at		Fair value Hierarchy 2017	Sector
	2017	2016		
Financial assets at fair value through profit or loss - <i>Unquoted securities</i>	3,477	2,987	Level 3	Real Estate
Financial assets at fair value through profit or loss - <i>Unquoted funds</i>	9,646	16,508	Level 2	Financial Institutions
Available for sale investments – <i>Sukuk</i>	49,054	35,723	Level 1	Government
	113,434	85,581	Level 1	Financial Institutions
	15,411	-	Level 1	Oil and Gas
	3,029	-	Level 1	Public Services
Available for sale investments - <i>Unquoted funds</i>	5,435	5,365	Level 2	Financial Institutions
	8,275	8,133	Level 2	Real Estate
	15,557	14,455	Level 2	Services
Available for sale investments - <i>Unquoted securities</i>	1,511	1,743	Level 3	Financial Institutions
	1,550	1,738	Level 3	Real Estate
	6,727	6,616	Level 3	Services
Available for sale investments - <i>Quoted securities</i>	205	657	Level 1	Real Estate
	-	294	Level 1	Financial Institutions

Fair value hierarchy

The table below analyses financial instruments carried at fair value by valuation method. The different levels have been defined as follows:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2: inputs other than quoted prices included within level 1 that are observable, either directly (i.e. as prices) or indirectly (i.e. derived from prices);
- Level 3: inputs that are not based on observable market data (unobservable inputs).

	Level 1	Level 2	Level 3	Total
2017	KD'000	KD'000	KD'000	KD'000
Financial assets at fair value through profit or loss	-	9,646	3,477	13,123
Available for sale investments	181,133	29,267	9,788	220,188
	<u>181,133</u>	<u>38,913</u>	<u>13,265</u>	<u>233,311</u>
2016	KD'000	KD'000	KD'000	KD'000
Financial assets at fair value through profit or loss	-	16,508	2,987	19,495
Available for sale investments	122,255	27,953	10,097	160,305
	<u>122,255</u>	<u>44,461</u>	<u>13,084</u>	<u>179,800</u>

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31. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT (CONTINUED)
31.7 Fair value of financial instruments (continued)

The following table shows a reconciliation of the opening and closing amount of level 3 financial assets.

	At 1 January 2017	Change in fair value	Impairment	Additions	Sale/ redemption	Exchange rate movements	At 31 December 2017
	KD 000's	KD 000's	KD 000's	KD 000's	KD 000's	KD 000's	KD 000's
Financial assets at fair value through profit or loss							
Unquoted securities	2,987	379	-	-	111	-	3,477
Available for sale investments							
Unquoted securities	10,097	(107)	-	-	15	(217)	9,788
	13,084	272	-	-	126	(217)	13,265
	At 1 January 2016	Change in fair value	Impairment	Additions	Sale/ redemption	Exchange rate movements	At 31 December 2016
	KD 000's	KD 000's	KD 000's	KD 000's	KD 000's	KD 000's	KD 000's
Financial assets at fair value through profit or loss							
Unquoted securities	2,560	427	-	-	-	-	2,987
Available for sale investments							
Unquoted securities	10,153	421	-	1,595	(2,090)	18	10,097
	12,713	848	-	1,595	(2,090)	18	13,084

The significant unobservable inputs used in the fair value measurement categorised within Level 3 of the fair value hierarchy together with a quantitative sensitivity analysis as at 31 December 2017 are as shown below:

	Valuation technique	Significant unobservable inputs	Range (weighted average)	Sensitivity of the input to fair value
Financial assets at fair value through profit or loss – <i>unquoted securities</i>	Market approach	Discount for lack of liquidity	5%-10%	An increase (decrease) in the Discount rate by 1% would result in a (decrease) increase in fair value by KD 35 thousand .
Available for sale investments – <i>unquoted securities</i>	Market approach	Discount for lack of liquidity	5%-10%	An increase (decrease) in the Discount rate by 1% would result in a (decrease) increase in fair value by KD 98 thousand .

The discount for lack of marketability represents the amounts that the Group has determined that market participants would take into account when pricing the investments.

In the case of available for sale investments, the impairment charge in the profit or loss would depend on whether the decline is significant or prolonged. In case of equity securities classified as available for sale, an increase in the fair value would only impact equity (through other comprehensive income) and, would not have an effect on profit or loss.

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31. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT (CONTINUED)
31.7 Fair value of financial instruments (continued)

Fair values of remaining financial assets and liabilities carried at amortised cost are estimated using valuation techniques incorporating a range of input assumptions that are appropriate in the circumstances. Carrying value of financial assets and liabilities that are carried at amortised cost are not materially different from their fair values as most of these assets and liabilities are of short term maturities or are repriced immediately based on market movement in profit rates and is only used for disclosure purpose.

31.8 Capital management

The primary objectives of the Group's capital management are to ensure that the Group complies with externally imposed capital requirements and that the Group maintains strong and healthy capital ratios in order to support its business and to maximize shareholders' value.

The Group actively manages its capital base in order to cover risks inherent in the business. The adequacy of the Group's capital is monitored using, among other measures, the rules and ratios established by the Basel Committee on Banking Supervision (BIS rules/ratios) and adopted by the Central Bank of Kuwait in supervising the Group.

The Group's regulatory capital and capital adequacy ratios for the years ended 31 December 2017 and 31 December 2016 are calculated in accordance with Central Bank of Kuwait circular number 2/RB, RBA/336/2014 dated 24 June 2014 related to Basel III regulations which are shown below:

	2017	2016
	KD'000	KD'000
Risk weighted assets	2,290,189	1,875,775
Capital required	309,175	253,230
Capital available		
Common Equity Tier 1 Capital	343,410	304,023
Additional Tier 1 Capital	75,531	75,725
Tier 1 Capital	418,941	379,748
Tier 2 Capital	25,520	20,750
Total Capital	444,461	400,498
Common Equity Tier 1 Capital Adequacy Ratio	14.99%	16.21%
Tier 1 Capital Adequacy Ratio	18.29%	20.24%
Total Capital Adequacy Ratio	19.41%	21.35%

The Group's financial leverage ratio for the year ended 31 December 2017 is calculated in accordance with Central Bank of Kuwait circular number 2/RBA/ 343/2014 dated 21 October 2014 and is shown below:

	2017	2016
	KD'000	KD'000
Tier 1 Capital	418,941	379,748
Total Exposures	4,186,179	3,675,971
Financial Leverage Ratio	10.01%	10.33%

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31. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT (CONTINUED)

31.8 Capital management (continued)

The disclosures relating to the capital adequacy regulations issued by Central Bank of Kuwait as stipulated in Central Bank of Kuwait's circular number 2/RB, RBA/336/2014 dated 24 June 2014 and disclosures related to financial leverage ratio as stipulated in Central Bank of Kuwait's circular number 2/RBA/ 343/2014 dated 21 October 2014 for the year ended 31 December 2017 are included under the 'Risk Management' section of the annual report.

32. DERIVATIVES

In the ordinary course of business, the Bank enters into various types of transactions that involve Sharia'a approved derivative financial instruments to mitigate foreign currency risk. A derivative financial instrument is a financial contract between two parties where payments are dependent upon movements in price of one or more underlying financial instruments, reference rate or index.

The notional amount, disclosed gross, is the amount of a derivative's underlying asset and is the basis upon which changes in the value of derivatives are measured.

The notional amounts indicate the volume of transactions outstanding at the year-end and are neither indicative of the market risk nor credit risk.

The positive fair value of forward foreign exchange contracts outstanding as of 31 December 2017 is **KD Nil thousand** (2016: KD 6 thousand) and their notional amounts outstanding as of 31 December 2017 are **KD Nil thousand** (2016: KD 243 thousand)

The Group's derivative trading activities mainly related to deals with customers, which are normally matched by entering into reciprocal spot deals with counterparties.

33. FIDUCIARY ASSETS

The aggregate value of assets held in a trust or fiduciary capacity by the Group amounted to **KD 135,689 thousand** (31 December 2016: KD 127,203 thousand) and the related income from these assets amounted to **KD 811 thousand** (31 December 2016: KD 834 thousand).

